

Records Listed For: **EMAD** from 02/29/2008 to 03/03/2008

From	Message	Phone	Done
RAHNA 4:32PM	ok RE: Per the Zorro windows and door contract we need to pay \$60,000 1 month prior to ... Original Message: Per the Zorro windows and door contract we need to pay \$60,000 1 month prior to delivery. Is ok to wire?		<input type="checkbox"/>

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ZORRO  
Project #95

**3 B's LLC**  
**532 Jefferson St. NE**  
**Albuquerque, NM 87108**  
**Phone: 505-255-4432 Fax: 505-255-2533**

December 20, 2007

Zorro Ranch  
C/O [REDACTED]  
49 Zorro Ranch rd.  
Stanley, NM

Re: Updated Pricing for Windows and Glass Doors at Main House

Dear Brice,

As per our earlier discussion, BiltBest is having an anniversary sale that ends December 31, 2007. You can save \$ 45,000.00 if the windows are purchased prior to the end of this year. After Jan. 1<sup>st</sup> 2008, that discount will no longer be available. You will also receive an additional \$11,000.00 discount if the windows are pre-paid in full. The windows can be painted at the factory and the additional amount is reflected in the breakdown listed below. A wire transfer is required for the payment on this transaction. All other billing is listed below.

The scope of work remains the same and is as follows

- Demolition of stucco around every window and door to be replaced. Demolition of 2"x6" detail around all the windows and doors is to be removed for the proper reinstallation of the units as well as window wrap, which is a vapor barrier that is to be installed on top of the window flanges and overlapping onto the building structure as a preventative measure to block out moisture and air. Demolition of all pre-existing windows and doors will be carefully removed and saved for possible reinstallation. Removal of approximately 6" of drywall around the interior side of window/door.
- Installation of all windows and doors in a wave type fashion, meaning that the project will be on a room-by-room/ hallway basis. \*\*Each room should be cleared of all pictures, valuables, and/or furniture near window and door areas. Installation will take place from the interior and exterior of the opening. 3B's LLC will provide all means

necessary to install upstairs units, such as scaffolding and/or any mechanical equipment needed to insure safety and accuracy.

- Re-install all wooden trim, old or new; drywall and/or tile. Tile areas could be subject to a field change modification should a match be unavailable. The details of such a Change Order, if necessary, will be agreed upon both Brice and 3B's LLC,
- Replacement of stucco will be coordinated with 3 B's LLC.
- Billing - Invoices will be submitted by the 25<sup>th</sup> of each month and are due within ten days of receipt.
- Schedule – The windows will take approximately 8-12 weeks to be delivered following receipt of payment. The job will take approximately (4) four months to complete and a more detailed schedule will be submitted by the end of January 2008. We will make every effort to complete the project in a timely manner but we are at the mercy of the weather and will request extended time if delayed by weather. The request for additional time will be submitted to Brice for approval.

Window and door warranties can expire if they are not installed and then left exposed to the elements. Bid includes labor, material, equipment, and insurance necessary to complete the above referenced project. This bid excludes all painting (except factory window frame painting), caulking, and/or staining of any kind on windows, door, or trim.

If you decide to take advantage of this discount, the windows can be stored safely until installation. If your hangar is not available we will make arrangements for storage. Of course we will make sure as to not void the warranty and store the windows away from the elements.

Breakdown - per your request

Windows, Hardware, Interior Trim	Old Price \$ 400,000.00	New Price \$ 355,000.00	-74600
Equipment: lifts, scaffolding, etc.	No Change	\$ 18,000.00	
Exterior Stucco Repair around windows and doors	No change	\$ 60,000.00	
Remove damaged stoops (6) and install, pour form, and finish new cement	No change	\$ 10,000.00	
Mobilization and travel	No change	\$ 10,000.00	

Labor	No change	\$220,000.00
<b>Factory painted frames (white) add</b>		<b>\$11,000.00</b>
Cleanup	No change	<u>\$ 5,700.00</u>
(Old total \$ 723,700.00 + tax 55,182.00 = 778,882.00)		<b>\$ 689,700.00</b>
<b>Pre-pay discount</b>		<b>-\$11,000.00</b>
Sub total		\$678,700.00
Tax		<u>\$51,750.00</u>
<b>Total</b>		<b>\$730,450.00</b>

*Deposit wire  
12/28  
Balance*

- 358,970 -  
371,480

There is an 8-12 week lead time

Option 1 – Upgrade Hardware  
 Inntek Sandcast Arched 1½”x11” plate with Durango lever Dark Bronze for all Patio Doors  
 (2) doors \$ 3,970.00 plus tax

Option 2 – Pool Doors  
 Luxury Doors (5) Napili All Metal French Doors  
 \$ 38,500.00 plus tax

Accepted by     *JF*     Date     12/20/07    

A minimum payment of \$ 358, 970.00 will be required to order the doors and get the savings. This will cover the glass doors, windows, factory paint and upgraded hardware. If you decide to accept option 2, which can be done now or later since they are provided by a different company.

A down payment of \$ 60,000.00 will be requested 1 month to the windows being delivered to the jobsite. All other billing (as listed above) will be in the form of progress payments as the work is completed and approved by Brice.

Max will be billed for at the end of the job

If you have any questions, please call me at 505-450-3654

Thank you,

JJ Blea  
3 B's LLC