



Proposal

Date:	December 5, 2013	Model:	G IV
Company:	JEGE LLC	Reg.:	N212JE
Contact:	Mr. Larry Visoski	Serial:	1085
Phone:	[REDACTED]	Quoted by:	Alvie Barron
Email:	[REDACTED]	Quote #	10322

**WORK SCOPE**

**Banyan Air Service is pleased to provide this proposal for the avionics upgrade on your aircraft. If this proposal fails to meet your expectations for any reason, please contact Alvie Barron at [REDACTED] or Email [REDACTED]**

**N212JE PROPOSAL FOR AVIONICS UPGRADES**



**ITEM #1 REPLACE AIRSHOW WITH NEW AIRSHOW 4000**



*Airshow 4000*

Remove the existing Airshow system and install a new Airshow 4000 with Version 2 software, “the Next Generation of in-flight information.”. Pricing includes new connectors, hardware as required and a \$-5,000 trade in for the existing Airshow 400 system.

The Airshow capabilities include 3-D maps with IP-based connectivity over broadband system and a host of optional features.

Baseline pricing for the new Airshow 4000 with World Wide Map package installed      \$ 63,430.00



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## WORK SCOPE

### AIRSHOW 4000 WITH WORLDWIDE MAP PACKAGE

#### Worldwide Package

Designed for global flights

- › Regional Package features, *plus*
- › Detailed Worldwide Maps and Ocean Placenames
- › Five additional (total of ten) Hi-Focus Maps with Placenames
- › Day/Night Map with City Lights and choice of Time Zone Globe or Day/Night Map with Time Zone



#### OPTIONS MENU

Head-Up Display*	N/A	\$1,548
Standard Audio Briefings from Library	G005-XX	\$824
Flight Information Languages (each additional language)	SW-MCM-ILAN	\$1,032
Custom Aircraft Paint Scheme	C007	\$3,092
Map Placename Languages (each additional language, per region)	T005-XX	\$1,548
Map Placename Languages (each additional language, worldwide)	T009-XX	\$8,756
Static Graphic or Video Integration	G002	\$1,032
World Explorer (mouse required)	A003	\$2,472
Day/Night Map with Time Zones or City Lights or Time Zone Globe	M010/M009	\$2,060
Custom Video or Audio Briefing	C005	Quote



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**Map Software Options**

Day/Night Map with Time Zones or Time Zone Globe	M009	\$2,060
Day/Night Map with City Lights in Classic 2D or Time Zone Globe	M010	\$2,060
Metro Area Map (each)	M011	\$824
Hi-Focus Maps (each)	M012	\$824
Relative Location Indicator in 3D or Classic 2D	A001	\$2,784
World Explorer	A003	\$2,472
Map and Ocean Placename (each additional language, per region)	T005-XX	\$1,548
Map and Ocean Placename (each additional language, worldwide)	T009-XX	\$8,756
Point of Interest Panel	N/A	\$1,548

**Flight Information Options**

Flight Information Pages (per default setting)	\$1,032
Flight Information Panels (per default setting)	\$1,032
Flight Information Languages (each additional language, per region)	\$1,032
Information Ticker	\$1,032
World Clocks, Digital or Analog (each)	\$1,032
Flight Instrument Panel in V2 or Classic Style	\$1,032
Custom Flight Information Parameters (changing or adding up to six additional)	Quote
Head-Up Display	\$1,548



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**Graphic and Media Options**

Video or Animation (per Airshow spec)	G010	\$2,060
Static Logo or Graphic Integration (per Airshow spec)	G002	\$1,032
Fleet Logo Usage (additional, each)	G003	\$516
Aircraft Symbol (each from standard library)	G004-XX	\$516
No Smoking Briefing	G011	\$1,340
Fasten Seat Belt Briefing	G012	\$1,340
Audio Briefing (each from standard library)	G005-XX	\$824
Custom Aircraft Paint Scheme	C007	\$3,092
Welcome Aboard Video (English)		\$516
Thank You for Flying Video (English)		\$516
Custom Maps (borders, symbols, etc.)	C001	Quote
Custom Aircraft Symbol	C002	Quote
Custom Graphics	C003	Quote
Custom Briefings	C005	Quote

Network Feeds	CPN	Qty	
WSI Flight Deck Weather	N012	1	\$1,960
CNN News	N007	1	\$1,960
BBC News	N008	1	\$1,960
Wall Street Journal	N009	1	\$1,960
Bloomberg	N010	1	\$1,960
PA SportsTicker	N011	1	\$1,960
Intellicast	N013	1	\$1,960



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Bundled Network Feeds	CPN	Qty	
Network 3-Pack	N003	1	\$5,872
Network 6-Pack	N006	1	\$10,712
Network 7-Pack	N014	1	\$12,464

**KEY SOFTWARE HIGHLIGHTS INCLUDE**

- > Blue Marble map set provides great detail, color and coverage worldwide
- > Innovative 3D time and flight status displays
- > Realistic day/night views on all 3D maps
- > A "Head-Up" display capability offering a pilot's eye view of the flight
- > High-speed broadband enabled capability offers a new and faster alternative to download Airshow Network updates



**Real-time Day/Night 3D Maps**

*The sky scenery on 3D maps now gives indication as to what time of the day it is. The smooth graphical transition allows for the appearance of dawn, day, dusk and night.*

**3D Relative Location Indicator**

*See your direction of flight, heading North, South, East or West, with a compass that always shows North and your aircraft positioned in the direction of travel. Additionally, see your aircraft location relative to as many as three specific points of interest.*



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**HUD Graphic**

*Virtual pilot's eye view using the aircraft's flight and navigation information. Requires pitch and roll labels to be available on ARINC busses.*



**Time Zone Globe 3D**

*The day/night world map traces the sun's path throughout a 24-hour period.*



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### Down time:

- We will require approximately 3 days downtime to complete this workscope.  
(Working weeks are Monday to Friday excluding Holidays)
- The equipment lead time is currently 3 weeks.
- Complete and accurate wiring diagrams are due in advance to begin engineering and place equipment orders.

Note: The customer must furnish documentation including logbooks, accurate avionics wiring diagrams, avionics equipment lists, electrical load analysis, and weight /balance data to facilitate this installation. Incorrect, inaccurate, or failure to provide wiring diagrams will result in additional time-and-material charges and could affect downtime.

### Banyan's General Terms and Conditions

- Pricing Based on factory configured installation.
- Pricing does not include freight charges, applicable sales tax, crew or fuel for any flight-testing, de-fuel or charges incurred due to unforeseen damages.
- This pricing does not include any software or hardware modifications to existing EFIS or other external systems/components that may be required to facilitate this installation.
- Quote/Flat rate pricing does not include repairs on any discrepancies that may be found. Upon arrival of the aircraft, an incoming inspection will be performed; an estimate and quote will be provided for your approval based on our current shop labor rate at the time of service per hour. Arriving squawks or squawks found on the incoming inspection could affect the downtime.
- Quote is valid for 30 days at our FXE Banyan facility.
- Pricing does not include any travel expenses if work is to be accomplished outside of Banyan Air Service facility unless stated in writing.
- Interior access is not included.
- Pricing based on sufficient space available to mount the quoted equipment, if any existing antenna/units need relocating to accommodate the installation of the quoted systems (Unless stated in the Quote), additional charges will occur.
- Pricing does not include any fees (if required) from foreign government agencies for approvals to install the above quote equipment. This only applies if not US registered.
- Existing aircraft equipment must be current with software levels and compatible for interfacing with quoted equipment.
- There will be a 15% handling fee charge added to the list price for any customer provided parts.  
Note: Banyan will not warranty customer provided parts.



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**Banyan's Payment Terms**

- This proposal and the progressive payments that may be required are based on check payments or wire transfer. Additional fees may be added for other methods of payment.
- There will be a charge equaling 4 % of the total labor added to your invoice to cover shop consumables.
- Banyan Air Service, Inc.'s policy requires a 50% deposit on all estimates over \$10,000.00 regardless of customer's terms. The balance due upon completion of the installation and aircraft returned to service.

**Warranty**

- The installation will have a 1-year warranty.
- All warranty considerations must be performed at our FXE Banyan facility. Customer is responsible for all travel costs for Warranty work performed outside of Banyan.
- Banyan is not responsible for factory warranty shipping charges for repairs.
- There will be an additional charge to correct any existing aircraft record discrepancies, (i.e., Logbooks, W&B sheets or FAA form 337s).

**Proposal accepted by:**

Signature: \_\_\_\_\_

Authorized Co. Rep.: \_\_\_\_\_ Date: \_\_\_\_\_