

# BENTLEY

## CAR & OPTIONS PRICING

16 Model Year. Updated March 11th, 2015  
Retail Pricing Guide -USA

3Y212A Mulsanne  
3Y213A Mulsanne Speed

**16MY**

**USA**

Regional Version:	2
Issue date:	4 September 2014
Document:	CUS100002B



## Bentley Model Range Pricing Notes

16 Model Year. Updated March 9, 2015

Retail Pricing Guide - USA

<b>Models</b>	<b>Effective Date</b>	<b>Note</b>
Mulsanne	9/22/2014	Create 16MY Price Book
Mulsanne	3/9/2015	Update Gas Guzzler
Mulsanne	3/9/2015	Please refer to the order form per model for paint range selection

<b>Model Family Name</b>	Mulsanne
<b>Model Year</b>	16MY
<b>Regional Version:</b>	2

**RETAIL PRICING**

		<b>16MY</b>			
		<b>Base MSRP</b>	<b>Destination &amp; Delivery</b>	<b>Gas Guzzler</b>	<b>Total MSRP</b>
		<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>
<b>MODEL</b>					
<b>3Y212A</b>	<b>Mulsanne</b>	303,700	2,725	3,000	309,425
<b>3Y213A</b>	<b>Mulsanne Speed</b>	335,600	2,725	3,000	341,325

Specification content may vary by region/country. Please refer to the Dealer Order Form for confirmation of content.

## Specifications

### 3Y212A - Mulsanne

Specification Content		
PS1 PS1	Mulliner Driving Specification with Painted Wheel	21" Two Piece Mulliner Alloy Wheel - Painted Coined Finish to Interior Door Handles 'Commissioned By Mulliner' Plaque Diamond Quilted Hide Door Panels Diamond Quilted Hide Seat Covering Drilled Alloy Sports Foot Pedals Embroidered Bentley Emblems Indented Hide Headfining Knurled Finish to Organ Stops Knurled Sports Gear Lever Mulliner 'Flying B' Style Wing Vents Sports Tuned Suspension and Steering
PS2 PS2	Mulliner Driving Specification with Polished Wheel	21" Two Piece Mulliner Alloy Wheel - Polished Coined Finish to Interior Door Handles 'Commissioned By Mulliner' Plaque Diamond Quilted Hide Door Panels Diamond Quilted Hide Seat Covering Drilled Alloy Sports Foot Pedals Embroidered Bentley Emblems Indented Hide Headfining Knurled Finish to Organ Stops Knurled Sports Gear Lever Mulliner 'Flying B' Style Wing Vents Sports Tuned Suspension and Steering
PS3 PS3	Mulliner Driving Specification with Alternative Wheel	Choice of Alternative Wheel Coined Finish to Interior Door Handles 'Commissioned By Mulliner' Plaque Diamond Quilted Hide Door Panels Diamond Quilted Hide Seat Covering Drilled Alloy Sports Foot Pedals Embroidered Bentley Emblems Indented Hide Headfining Knurled Finish to Organ Stops Knurled Sports Gear Lever Mulliner 'Flying B' Style Wing Vents Sports Tuned Suspension and Steering
PLS PLS	Premier Specification	Ambient Interior Mood Lighting Bright Stainless Steel Door Pillar Finisher Bright Stainless Steel Matrix to Lower Bumper Apertures and Front Wing Vents Flying 'B' Radiator Mascot Jewel Fuel Filler Cap Rear View Camera Remote Controlled Garage Door / Electronic Gate Opener Shade Band to Tinted Windscreen Valet Key Veneered iPod Drawer and Minor Gauge Panel Ventilated Seats with Massage Function
PMA PMA	Comfort Specification	Two Loose Cushions Two Rear Headrests with Adjustable Wings Two Rear Passenger Footrests
PEN PEN	Entertainment Specification	iPad Picnic Tables 'Naim For Bentley' Premium Audio Rear Seat Entertainment Wi-Fi Hotspot and UPnP Media Player

3Y213A - Mulsanne Speed

			Specification Content
PMS PMS	Speed Premier Specification		Ambient Interior Mood Lighting
			Choice of Polished or Dark Tint 21" Mulsanne Speed Wheel
			Flying 'B' Radiator Mascot
			Jewel Fuel Filler Cap
			Rear View Camera
			Remote Controlled Garage Door / Electronic Gate Opener
			Shade Band to Tinted Windscreen
			Twin Illuminated Fold Down Vanity Mirror
			Valet Key
			Veneered iPod Drawer and Minor Gauge Panel
			Ventilated Seats with Massage Function
			Specification Content
PMA PMA	Comfort Specification		Two Loose Cushions
			Two Rear Headrests with Adjustable Wings
			Two Rear Passenger Footrests
			Specification Content
PEN PEN	Entertainment Specification		iPad Picnic Tables
			'Naim For Bentley' Premium Audio
			Rear Seat Entertainment
			Wi-Fi Hotspot and UPnP Media Player



RETAIL ONLY - USA

Model Family Name: Mulsanne  
 Model Year: 16MY  
 World Version: 1

Cost Option	<input type="checkbox"/>
No Cost Option	NCO
Not Applicable	
Standard	STD

		USA
Mulsanne	Mulsanne Speed	MSRP
		USD

SPECIFICATIONS				
PS1 PS1	Mulliner Driving Specification with Painted Wheel	<input type="checkbox"/>		17,525.00
PS2 PS2	Mulliner Driving Specification with Polished Wheel	<input type="checkbox"/>		19,785.00
PS3 PS3	Mulliner Driving Specification with Alternative Wheel	<input type="checkbox"/>		21,215.00
PLS PLS	Premier Specification	<input type="checkbox"/>		11,179.00
PMS PMS	Speed Premier Specification		<input type="checkbox"/>	11,407.00
PMA PMA	Comfort Specification	<input type="checkbox"/>	<input type="checkbox"/>	2,180.00
PEN PEN	Entertainment Specification	<input type="checkbox"/>	<input type="checkbox"/>	28,760.00
WHEELS & TYRES				
W01 W01	20" Mulsanne Alloy Wheel - Chromed	<input type="checkbox"/>		3,115.00
W04 W04	21" Classic Alloy Wheel - Painted	<input type="checkbox"/>	NCO	5,105.00
W05 W05	21" Classic Alloy Wheel - Polished	<input type="checkbox"/>	NCO	7,355.00
W02 W02	21" Two Piece Five Spoke Alloy Wheel - Painted	<input type="checkbox"/>	NCO	5,105.00
W09 W09	21" Two Piece Five Spoke Alloy Wheel - Dark Tint	<input type="checkbox"/>	NCO	6,340.00
W03 W03	21" Two Piece Five Spoke Alloy Wheel - Polished	<input type="checkbox"/>	NCO	7,355.00
W06 W06	21" Mulsanne Speed Wheel - Dark Tint		<input type="checkbox"/>	1,670.00
W07 W07	21" Mulsanne Speed Wheel - Polished		<input type="checkbox"/>	2,680.00
P30 P30	Space Saving Spare Wheel	NCO	NCO	
PAINT				
EXT SM	Extended Range - Solid and Metallic	<input type="checkbox"/>	<input type="checkbox"/>	5,715.00
EXT 3CT	Extended Range - Pearlescent and 3 Coat Finishes	<input type="checkbox"/>	<input type="checkbox"/>	12,530.00
OTONE	Extended Range - Duo Tone	<input type="checkbox"/>	<input type="checkbox"/>	10,065.00
SATIN	Extended Range - Satin	<input type="checkbox"/>	<input type="checkbox"/>	28,450.00
PC SM	Personal Commission - Solid and Metallic	<input type="checkbox"/>	<input type="checkbox"/>	9,615.00
PC 3CT	Personal Commission - Pearlescent and 3 Coat Finishes	<input type="checkbox"/>	<input type="checkbox"/>	16,515.00
PC DTONE	Personal Commission - Duo Tone (Solid or Metallic from Standard or Extended Ranges)	<input type="checkbox"/>	<input type="checkbox"/>	13,965.00
PC SATIN	Personal Commission - Satin	<input type="checkbox"/>	<input type="checkbox"/>	32,430.00
WSU 5M5	Single Thin Fine Line	<input type="checkbox"/>	<input type="checkbox"/>	1,320.00
WSU 5M6	Twin Thin Fine Lines	<input type="checkbox"/>	<input type="checkbox"/>	1,320.00
WSU 5M7	Thin over Thick Fine Lines	<input type="checkbox"/>	<input type="checkbox"/>	1,320.00
WSU 5M8	Thick over Thin Fine Lines	<input type="checkbox"/>	<input type="checkbox"/>	1,320.00
EXTERIOR				
TYZ 2Z8	Flying 'B' Radiator Mascot	<input type="checkbox"/>	<input type="checkbox"/>	3,330.00
KJG 6KC	Radiator Shell - Chromed with Bright Stainless Steel Matrix Style Grille	<input type="checkbox"/>		1,770.00
PBC PBC	Radiator Shell - Chromed with Bright Stainless Steel Matrix Style Grille		<input type="checkbox"/>	1,770.00
KJG 6KA	Radiator Shell - Chromed with Dark Tint Matrix Style Grille		<input type="checkbox"/>	1,950.00
STF 2JU	Bright Stainless Steel Matrix to Lower Bumper Apertures and Front Wing Vents	<input type="checkbox"/>		3,115.00
ZIE 4ZB	Bright Stainless Steel Door Pillar Finisher	<input type="checkbox"/>	<input type="checkbox"/>	650.00
TDA 2W0	Jewel Fuel Filler Cap	<input type="checkbox"/>	<input type="checkbox"/>	410.00
WSS 4GH	Shade Band to Tinted Windscreen	<input type="checkbox"/>	<input type="checkbox"/>	240.00
PWS PWS	Large Panel Glass Sunroof to Front Cabin	STD	STD	
VENEERS & TECHNICAL FINISHES				
EIH 5MG	Burr Walnut	STD	STD	
EIH 7TD	Dark Stained Burr Walnut	NCO	NCO	
EIH 5TL	Piano Black	NCO	NCO	
EIH 5MX	Birds Eye Maple	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 5TN	Chestnut	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 5MB	Tamo Ash	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 5MN	Dark Stained Vavona	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 5MA	Olive Ash	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 7TL	Sapelli Pommele	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
EIH 5TW	Vavona	<input type="checkbox"/>	<input type="checkbox"/>	5,015.00
CHR QJ7	Carbon Fibre Waistrail Inlay		<input type="checkbox"/>	2,800.00
TSV 3LE	Veneered Door Panels	<input type="checkbox"/>	<input type="checkbox"/>	1,710.00
INT 4N2	Veneered iPod Drawer and Minor Gauge Panel	<input type="checkbox"/>	<input type="checkbox"/>	620.00
KLT 1U6	Veneered Picnic Tables	<input type="checkbox"/>	<input type="checkbox"/>	2,695.00
ITA 6BE	Picture Frame Style Inlay to Waistrails	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
ITA 6BC	Contemporary Style Cross-Banding and Inlay to Waistrails and Fascia	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
YVP YVP	Contemporary Style Cross-Banding to Picnic Tables	<input type="checkbox"/>	<input type="checkbox"/>	185.00
EMI NR4	Bentley Wing Badge to Waistrails and Fascia	<input type="checkbox"/>	<input type="checkbox"/>	1,770.00
EMI NR6	Bentley Wing Badge and Chrome Inlay Strip to Waistrails and Badge to Fascia	<input type="checkbox"/>	<input type="checkbox"/>	2,805.00
MSH YE1	Rear Quarter Vanity Mirrors with Veneer Surround	<input type="checkbox"/>	<input type="checkbox"/>	580.00
YVM YVM	Mirrors - Rear Quarter Vanity Mirrors with Veneer Surround - Speed Premier Specification Only		<input type="checkbox"/>	580.00
FHW VF9	Drilled Alloy Sports Foot Pedals	<input type="checkbox"/>	STD	630.00

Model Family Name: Mulsanne  
 Model Year: 16MY  
 World Version: 1

		Mulsanne	Mulsanne Speed	MSRP
<b>STEERING WHEELS &amp; DRIVER CONTROLS</b>				
LRA 22B	Dual Tone, 4 Spoke, Hide Trimmed Steering Wheel	NCO	NCO	
LRA 22W	Heated, Single Tone, 4 Spoke, Hide Trimmed Steering Wheel	<input type="checkbox"/>	<input type="checkbox"/>	945.00
LRA 22Z	Veneered Rim, 4 Spoke Steering Wheel	<input type="checkbox"/>	<input type="checkbox"/>	2,605.00
SAG 6Q8	Veneered Gear Lever	<input type="checkbox"/>	<input type="checkbox"/>	695.00
<b>SEATING &amp; HIDE TRIM FINISHES</b>				
YC1 YC1	Contrast Stitching	<input type="checkbox"/>	STD	1,980.00
YX1 YX1	Hand Cross Stitching	<input type="checkbox"/>	<input type="checkbox"/>	4,595.00
BLE KN1	Seat Piping	<input type="checkbox"/>	<input type="checkbox"/>	2,430.00
YE1 YE1	Embroidered Bentley Emblems	<input type="checkbox"/>	STD	680.00
KMS 4D2	Ventilated Seats with Massage Function	<input type="checkbox"/>	<input type="checkbox"/>	3,570.00
<b>MATS &amp; RUGS</b>				
ZFM 0TX	Deep Pile Wilton Carpet Mats to Front and Rear	<input type="checkbox"/>	<input type="checkbox"/>	1,445.00
ZFM 0TE	Lambswool Rugs to Front and Rear (in addition to Standard Overmats)	<input type="checkbox"/>	<input type="checkbox"/>	1,445.00
<b>AUDIO &amp; COMMUNICATION</b>				
GDW 7D1	Six Disc DVD Player	<input type="checkbox"/>	<input type="checkbox"/>	1,110.00
LSE 9VN	'Naim for Bentley' Premium Audio	<input type="checkbox"/>	<input type="checkbox"/>	8,030.00
AJD 9WK	Rear Seat Entertainment	<input type="checkbox"/>	<input type="checkbox"/>	9,585.00
KLT 1U3	iPad Picnic Tables	<input type="checkbox"/>	<input type="checkbox"/>	13,225.00
NET UN1	WiFi Hotspot	<input type="checkbox"/>	<input type="checkbox"/>	1,125.00
<b>TECHNOLOGY</b>				
EPH 7X8	Rear View Camera	STD	STD	
KSU KA9	Side View Camera	<input type="checkbox"/>	<input type="checkbox"/>	1,230.00
GRA 8T3	Adaptive Cruise Control	<input type="checkbox"/>	<input type="checkbox"/>	3,895.00
<b>CONVENIENCE</b>				
GRT VC2	Remote Controlled Garage Door / Electronic Gate Opener - Home Link System	STD	STD	
SLR 8QK	Valet Key	<input type="checkbox"/>	<input type="checkbox"/>	295.00
REG NS1	Two City Umbrellas	<input type="checkbox"/>	<input type="checkbox"/>	210.00
REG NS2	Four City Umbrellas	<input type="checkbox"/>	<input type="checkbox"/>	370.00
MSH VE2	Twin Illuminated Fold Down Vanity Mirrors	<input type="checkbox"/>	<input type="checkbox"/>	1,255.00
MSH VE3	Twin Illuminated Fold Down Vanity Mirrors and Rear Quarter Vanity Mirrors	<input type="checkbox"/>	<input type="checkbox"/>	1,740.00
PMB PMB	Black Curtains to Rear Cabin	<input type="checkbox"/>	<input type="checkbox"/>	6,940.00
PRB PRB	Refrigerated Bottle Cooler with Frosted Glass and Bespoke Crystal Champagne Flutes	<input type="checkbox"/>	<input type="checkbox"/>	10,970.00
LCP 0Q1	Ambient Interior Mood Lighting	<input type="checkbox"/>	<input type="checkbox"/>	465.00
<b>MULLINER</b>				
Y05 Y05	Personalised Embroidery - to Front Only (Single Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
Y03 Y03	Personalised Embroidery - to Rear Only (Single Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
Y08 Y08	Personalised Embroidery - to Front Only (Double Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
Y06 Y06	Personalised Embroidery - to Rear Only (Double Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	1,475.00
Y04 Y04	Personalised Embroidery - to Front and Rear (Single Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	2,360.00
Y07 Y07	Personalised Embroidery - to Front and Rear (Double Text Line)	<input type="checkbox"/>	<input type="checkbox"/>	2,360.00
P01 P01	Personalised Treadplate Plaques	<input type="checkbox"/>	<input type="checkbox"/>	2,435.00