

Emad Hanna

From: Harris Glaser [REDACTED]
Sent: Wednesday, January 24, 2007 5:22 PM
To: Emad Hanna
Subject: Enclosure Pricing and '85 Service Pricing

2007 Midnight Express 37' Open

Full Enclosure System

Glass and Doors up front and on the sides: \$13,500

Extra Aluminum to support Hardtop and create custom mounts for glass and doors: \$8,500

Labor to Install Glass and doors with extra support in deck for the additional weight: \$8,000

Hardtop is a fixed price as we have done one already: \$12,500- includes lighting

Total Estimate: \$42,500

Not To Exceed: \$50,000

We believe that the actual price will be less than the \$42,500, but we want to make sure that we do everything correct and that everything is supported properly, we want to make sure we can cover any unforeseen problems we may run into. Since we have not done an enclosure this extensive yet, we want to make sure we put some more breathing room in there, for unforeseen circumstances.

With regards to the 1985 Midnight Express 37'

The price would be the same as above, \$42,500 Estimated, and NTE \$50,000, but an additional \$16,500 for a new powder coated aluminum top to accommodate the hard top. This would also cover the price of removing the old top, and patching the holes it left.

For re-power from 4 motors to 3 motors:

1. Fabrication of new motor bracket to accommodate triple Verados \$7500
2. Removal of existing engines and bracket. \$3500
3. Prep transom for new bracket \$4000
4. Installation of new bracket and three 275 Verados \$4000
5. Correcting of Dash \$2900
6. Rewire engine harnesses for triple installation \$3000

Total: \$24,900

These prices are all speculative and subject to change upon inspection of the vessel.

Emad,

Please review, and call me with any questions, if you do not have any questions to clarify, please forward to Jeff.

Thanks, cell phone is on all evening if necessary.

Harris Glaser
 Vice President
 Midnight Express Powerboats

4720 NW 15th. Ave
 Unit C
 Ft. Lauderdale, FL 33309

www.midnightboats.com

Office: [REDACTED]

1/25/2007

Fax: [REDACTED]
Cell: [REDACTED]

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1/25/2007

EFTA00616580



2007 Midnight Express 37' Open

Name: Jeff Epstein (Emad Hanna)
Comp: _____
Address: _____

Phone: _____
Fax: _____
Email: _____

Date: January 23, 2007

Qty.	<u>Outboard</u>	Pkg.
Triple Packages		
1	2007 37 Midnight Express with triple 275 Verado Mercury 4 stroke motors	\$257,800.00 \$257,800.00
Hull and Top options		
1	Custom gel coat hullside color with white bottom	\$4,500.00 \$4,500.00
1	Spreader lights (scene) mounted on side of top (pr)	\$500.00 \$500.00
1	Custom Enclosure (as depicted in drawing) to have hard top, windows on side, sliding windows on port and stbd, doors up front	T & M T & M
STG Seating		
Aft		
1	Removable rear seat across transom to walk through (pipe frame)	\$2,500.00 \$2,500.00
Forward		
1	Forward Stylized Fiberglass U-seat with Storage	\$5,500.00 \$5,500.00
Helm		
1	Upgrade to McLeod double bolster w/ electric drop down seats	\$7,500.00 \$15,000.00
Ttl	Engine, Seating, Hull and Top Options	\$285,800.00
Ttl	Engine, Seating, Hull and Top Options	\$285,800.00
Ttl	Misc. and Power Options	\$14,050.00
ST	Boat, Engine, Options Total	\$299,850.00
Ttl	Electronics	\$14,050.00
GT	Grand Total:	\$313,900.00

This Quote is Valid for Thirty (30) Days

Midnight Express Powerboats
 4720 NW 15th Avenue, Unit C
 Fort Lauderdale, FL 33309

Phone: [REDACTED]
 Fax: [REDACTED]

2007 Midnight Express 37' Open

Name: Jeff Epstein (Emad Hanna)
Comp: 0
Address: 0
0
Phone: 0
Fax: 0
Email: 0

Date: January 23, 2007

Qty.	Misc. Options \ Electronics	Pkg.
1	Anchor windlass system w/ 300' line, 10" galvanized chain and 22lb polished stainless steel anchor, and custom polished stainless steel anchor roller system and remote mounted on dash	\$5,100.00 \$5,100.00
1	Polished stainless steel strike plate mounted to bow (from top feature line to bow eye)	\$2,200.00 \$2,200.00
1	Vetus bow thruster mounted with rocker switch control mounted on dash	\$7,250.00 \$7,250.00
-1	Credit for deletion of Head and Holding Tank	\$1,000.00 (\$1,000.00)
1	Extra Bilge Pumps	\$500.00 \$500.00
Misc. and Power Options		\$14,050.00

ST

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Midnight Express Powerboats
4720 NW 15th Avenue, Unit C
Fort Lauderdale, FL 33309
Phone: [REDACTED]
Fax: [REDACTED]

2007 Midnight Express 37' Open

Name: 0 _____ Date: January 0, 1900

Comp: 0 _____

Address: 0 _____

0 _____

Phone: 0 _____

Fax: 0 _____

Email: 0 _____

Qty. Electronics _____ Pkg.

1 GPS/Radar/ Depth- We have many options and whatever system you are most comfortable with we are happy to build

1	Mercury Racing trim tab indicator panel mounted on dash	\$1,150.00	\$1,150.00
1	ACR RCL 100 spotlight mounted on top with remote point pad on dash	\$1,950.00	\$1,950.00
1	VHF Radio system mounted in cabin or console with remote mic on dash	\$850.00	\$850.00
1	Premium JL sound system with 6 speakers in cockpit, (2) 10" sub woofers, 10 pack CD changer, dual amplifiers, 2 speakers in cabin, and remote for Sony stereo mounted on dash	\$7,100.00	\$7,100.00
1	Under water Xenon lights mounted in transom (pr)	\$3,000.00	\$3,000.00
Electronics Total			\$14,050.00

ST

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Phone: [REDACTED]
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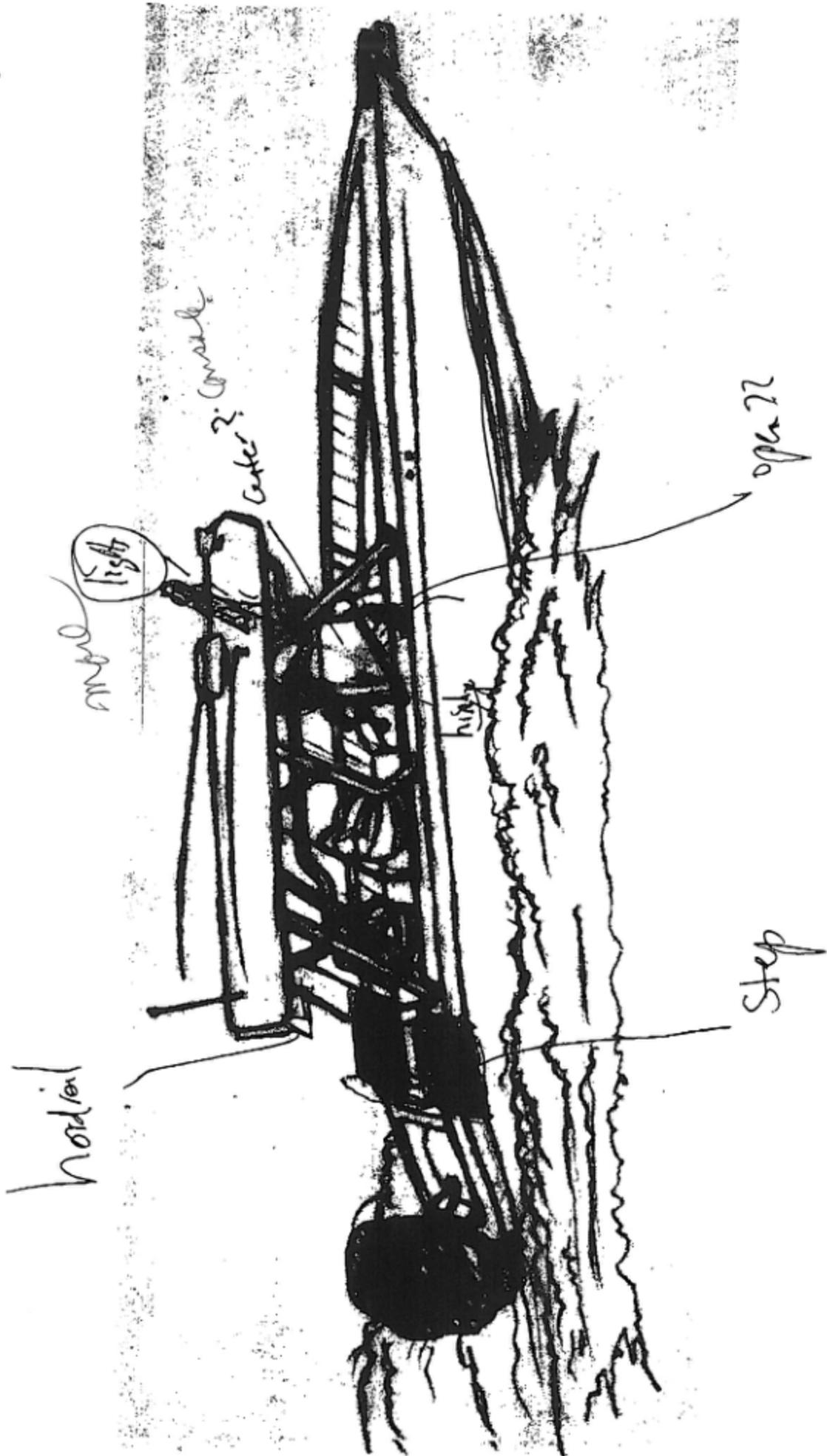
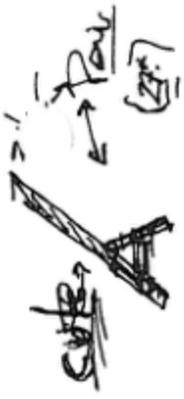
2007 Midnight Express 37' Open Standard Features

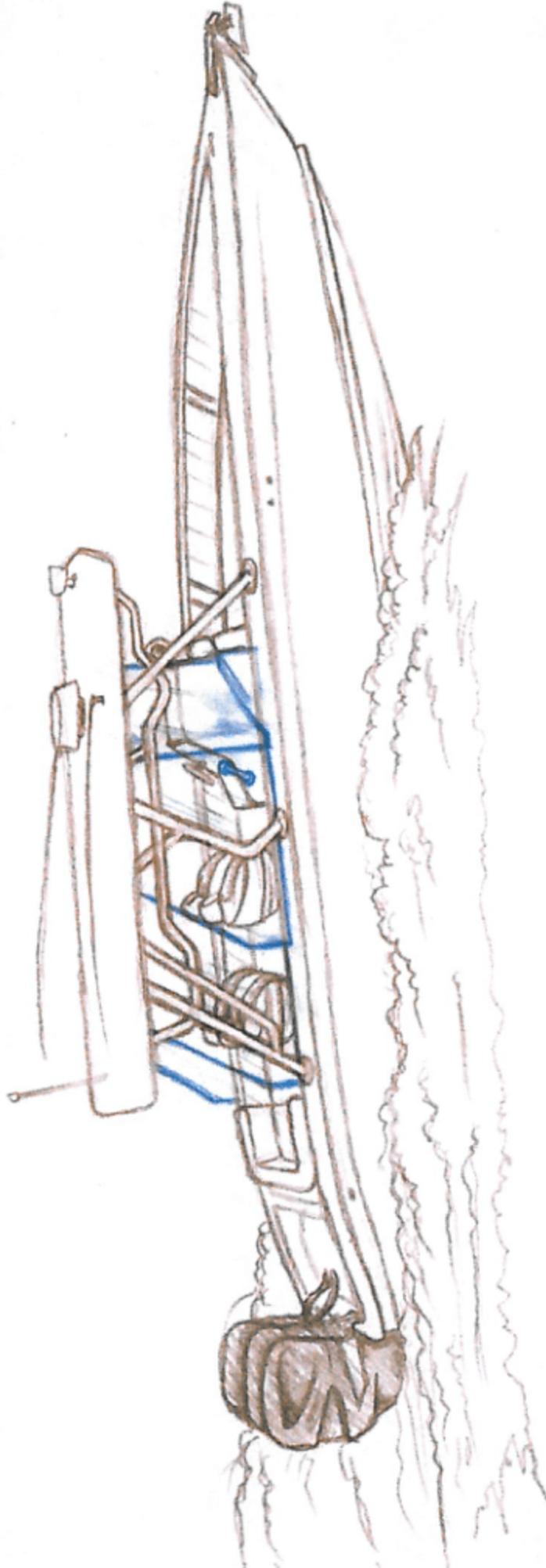
- 100% Hand Laid Fiberglass (No Wood)
- Vinylster and Isophthalic Resins
- Easy to Clean Non-Skid Decks
- One-piece Innerliner, Hand Laid Fiberglass Bonded to Hull
- Self Bailing Cockpit
- Custom Spray Rails Mounted to Hull
- Custom Extended T-Top w/ (2) Recessed Red Lights in Arch Plate, (2) Trick (Flourescent) Lights Mounted Center Pipe of Top, (2) Rear Spreaders, (4) Rod Holders Mounted on aft of top, and Aft Boarding Grab Handles. Powder Coated White with Choice of Canvas
- Multi-Bank Maintenance Free Odyssey Batteries with 4 year warranty
- ProMariner Multi-Bank Waterproof Battery charger w/ 30Amp Shore Power (50' Cable Included)
- (4) Fish Boxes with Diaphragm Overboard Dishcharge *storage*
- (1) 40 Gallon and (1) 20 Gallon Recirculating Baitwell with Self Priming Pumps - *storage - cooler*
- Full Coaming Bolsters w/ PVC Backing (Removable)
- Fiberglass Helm Seat with Storage
- Transom Door w/ Walk-Through
- Hydraulic Stainless Steel Dual Stage Ram for Aft Hatch
- Private Head with Stand Up Shower in Console
- 50 Gallon Fresh Water Holding Tank
- Dockside Waste Pump Out and Macerated Over Board Discharge
- Stainless Steel 3 Step Boarding Ladder
- (4) Stainless Steel Rod Holders Mounted in Gunnels
- Fresh Water Showers (1) Amidship (1) on Stern (1) Fwd.
- Kiekhaefer Racing Trim Tabs w/ One Button Override
- Gauges to Match Engine Manufacturer
- Racing Style Steering Lines w/ Chrome Fittings
- Folding Switch Panel (Backlit)
- Custom Circuit Breaker Panel w/ Digital Volt Meter
- (8) Flush Mounted 8" Stainless Steel Pull Up Cleats
- 100% Recessed Stainless Steel Hinges
- (2) Gas Fills Port & Starboard (1) Fuel Tank
- 365 Gallon Fuel Tank 1/4" Thickness
- (3) Magnetic Float Switches (Lifetime Warranty)
- (3) Rule 2000 GPH Bilge Pumps (5Year Warranty)
- High Water Alarm System
- (7) LED Cockpit Courtesy Lights
- Custom Dash Panels with Choice of Colors
- Ritchie SS2000 flush mounted Compass
- Dino Steering Wheel
- Custom Boot Stripe to Match Boat
- Double Sided Hatches Thru Bolted with Stainless Steel Aircraft Nuts
- Port & Starboard Custom Folding Boarding Steps Powder Coated White
- Stainless Steel Adjustable Flush Locks on Hatches
- All Tinned Copper Wiring w/ Heat Shrink Connections
- Easy to Clean Non-Skid Decks
- All Stainless Steel and/or Bronze Thru Hulls

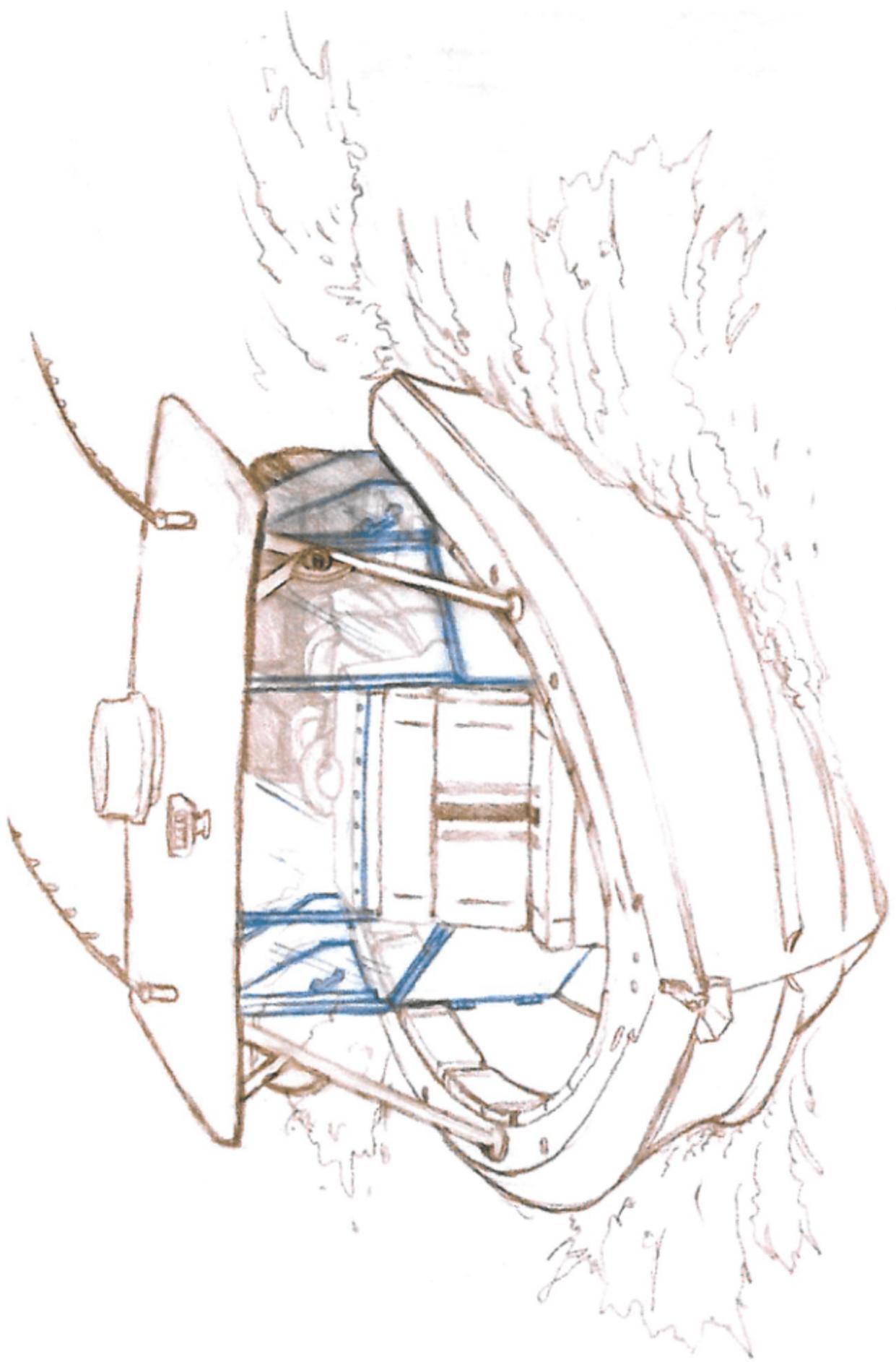
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4720 NW 15th Avenue, Unit C
Fort Lauderdale, FL 33309**

**Phone: [REDACTED]
Fax: [REDACTED]**







Emad Hanna

From: Harris Glaser [REDACTED]
Date: Friday, January 12, 2007 10:07 AM
To: Emad Hanna
Subject: RE: Midnight Express

Sorry I did not get back to you last night.

Base Prices for the

Triple 275 Verado boat is: \$257,800

Triple 300 Yamaha boat is: \$262,300

Triple 300 Mercury Opti XS is: \$265,800

} wish

We can also do Quad applications as we had discussed before. And rough pricing is between 25 and 30k more per boat for the fourth motor.

When you say hardtop to you mean just the top itself, or the whole enclosure that Mr. Epstein would like?

Please advise.

Harris Glaser
 Vice President
 Midnight Express Powerboats

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www.midnightboats.com

Office: [REDACTED]
 Fax: [REDACTED]
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From: Emad Hanna [mailto:[REDACTED]]
Sent: Thursday, January 11, 2007 4:20 PM
To: Harris Glaser
Subject: RE: Midnight Express

Harris,

I just met with Mr. Epstein and the 1st thing he is looking to see is a sketch design of the hard top.

Also he would like a price on the outboard triple package motors for the following:

2007 37 Midnight Express with triple 275 Verado Mercury 4 stroke motors

2007 37 Midnight Express with triple 300 Yamaha HPDI motors

2007 37 Midnight Express with triple 300 Mercury XS motors w/ MM racing steering

1/12/2007

Thank you,

Err: Hanna
 Proc. Controller
 NES, LLC
 457 Madison Ave
 New York, NY 10022

Fax: [REDACTED]

From: Harris Glaser [mailto:[REDACTED]]
Sent: Thursday, January 11, 2007 3:21 PM
To: Emad Hanna
Subject: Midnight Express

Emad,

Just to follow up our conversation. Attached is a list of all the options we offer. There are multiple tabs on the spreadsheet, along with a list of our standard features.

Also, we offer the 39' Cuddy and Open, as well as a 37' Full Cabin and Open. You said Mr. Epstein's pilot expressed interest in the wider beamed 37' Open. Can you please clarify with Mr. Epstein which he would prefer also?

With regards to a drawing, my graphic designer is already in the beginning stages of putting together a drawing of the design. We would put in two sets of bolsters (Seating for 4), doors in the front and rear as well as sliding windows on the sides. A hardtop would also be in order.

Re: list by Mr. Epstein of all the options, and let me know which options he would want. That is it for now, and I will hopefully know better when that drawing would be done in a few days. In the meantime, I will look for the list of options Mr. Epstein sets out.

Thank you very much.

Harris Glaser
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1/12/2007

EFTA00616589

Emad Hanna

From: Harris Glaser [REDACTED]
Date: Thursday, January 11, 2007 3:21 PM
To: Emad Hanna
Subject: Midnight Express
Attachments: 37 Open Options List.xls

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no doors

File

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Thank you very much.

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1/11/2007