

**Emad Hanna**

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From: lesley [REDACTED]  
Sent: Friday, February 23, 2007 3:01 PM  
To: Emad Hanna  
Subject: From Msg Sheet

From: LESLEY Taken by: LESLEY on 02/23/2007 Phone#

do the one for \$13,215

RE: Re: New 150 HP Yamaha Engine  
Offshore Marine in St. Thomas dropped the engine p...

Original Message:

Re: New 150 HP Yamaha Engine  
Offshore Marine in St. Thomas dropped the engine price to \$ 13,215 (\$700 discount) and offered a 15% discount on all future parts.  
Lentine Marine, which installed the protector engines is priced at \$11,012 + trucking to Tropical. Please advise

\*\* End of Message

PHONE

**OFFSHORE****M A R I N E**

8185 SUEBASE • ST. THOMAS, USVI 00802

FAX

## Q U O T A T I O N

DATE: 2/21/2007

PREPARED BY: HARALD

FIR: LITTLE ST. JAMES, LSJLLC

6100 RED HOOK QUARTERS B-3

ST. THOMAS, VI 00802

QUOTE #:

PHONE: COR

FAX:

ITEM NUMBER	DESCRIPTION	QTY	AMOUNT
150-1058836	YAMAHA F150AETX	1	\$13,941.00

704-3205-PC-00	CONTROL, BIN PRM SGL	1	(\$181.05)
704-2510-37-00	MAIN SWITCH ASSY	1	(\$76.89)
688-258A-50-00	10P/MAIN/HRS/16FT	1	(\$44.16)
703-3205-A5-00	REMOTE CONTROL ASSY	1	\$273.16

DISCOUNT <i>5% Discount</i>	-\$697.06
INSTALLATION/LABOR	\$0.00
RIGGING SUPPLIES	\$0.00
QUOTE TOTAL	\$13,215.00

THANK YOU FOR THE OPPORTUNITY TO QUOTE ON YOUR EQUIPMENT NEEDS. IF THIS QUOTE MEETS WITH YOUR SATISFACTION, WOULD YOU PLEASE SIGN, DATE AND RETURN THE ORIGINAL COPY.

WE LOOK FORWARD TO BEING OF SERVICE TO YOU.

SIGNED \_\_\_\_\_

DATED \_\_\_\_\_

SINCERELY,



PHONE

# OFFSHORE

## MARINE

161 SL BBASE • ST. THOMAS, USVI 00802

FAX

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### TELECOPY

TO:	Imad	COMPANY:			
FROM:	Harald	DATE:	February 22, 2007	PAGE 1 OF:	2

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Dear Imad,

Attached you will find a quotation for a Yamaha 150hp Fourstroke motor.

After reviewing the quotation you faxed me, we lowered the price on the outboard 5%. We have no explanation why Lentine Marine is selling this engine below cost. The engine we are quoting is a 2007 new style Yamaha motor, which means it has all the latest Comand Link Gauges etc.

Also, our motor includes a stainless steel propeller, a \$600.00 value, which is missing in the quotation you received from Lentine Marine. Our motor also comes standard with two digital multi function gauges (speedometer and tachometer), not only the multi function tachometer as per the other quotation. The quoted price is landed on St. Thomas.

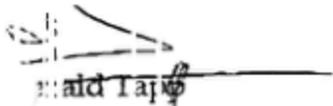
Little St. James has been a customer of Offshore Marine for several years and we would like to build on this basis and offer Little St. James a 15% discount on all future Yamaha Parts purchases if you purchase your engines locally.

Should you encounter any warranty issues with stateside purchased engines we need to get approval from Yamaha USA to proceed with repairs. We are dealing directly with Japan on our warranties and all decisions are made by Offshore Marine.

Please do not hesitate to contact me if you have any questions or if I can be of any further assistance.

Looking forward to hearing back from you.

Best regards,

  
Harald Taj

## Facsimile

Miles Alexander  
Little St. James Island  
Phone : [REDACTED]  
Fax : [REDACTED]  
Email : [REDACTED]

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To : Emad  
From : Miles Alexander  
Subject : Lady G Two Engine renewal  
Date : 17 February 2007  
Pages : 3 (Including this one)

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Greetings

JE requested a quote to replace the engine on Lady G Two (Small inflatable)  
Attached is the quote.

Please request approval..

Should you have any questions, please do not hesitate to contact me.

Thanks in advance  
Miles

PHONE

# OFFSHORE

## MARINE

161 SUBBASE • ST. THOMAS, USVI 00802

FAX

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### TELECOPY

TO:	Bruce White	COMPANY:	Little St. James, LLC		
FROM:	Haald Tapp	DATE:	02/12/2007	PAGE 1 OF:	2

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Dear Bruce,

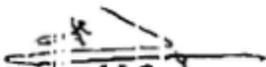
Following you will find the requested quotation for replacing the existing engine on your Medline II with a Yamaha F150hp Motor. This price is basically 'Turnkey' unless we need some additional parts that I was unable to quote since I have not seen the Medline II.

Thanks again for the opportunity to quote on your new outboard needs.

Please do not hesitate to contact me if you have any questions or if I can be of any further assistance.

Looking forward to hearing back from you.

Best regards,

  
Haald Tapp

# OFFSHORE

## MARINE

8185 SUBBASE • ST. THOMAS, USVI 00802

FAX

PHONE

### QUOTATION

DATE: 2/12/2007

PREPARED BY: HARALD TAP

FOR: LITTLE ST. JAMES, LSJLLC  
6100 RED HOOK QUARTERS B-3

QUOTE #:

PHONE: COR

FAX:

ST. THOMAS, VI 00802

ITEM NUMBER	DESCRIPTION	QTY	AMOUNT
150-1053197	YAMAHA F150AETX <i>with control complete</i>	1	\$13,941.00
MAR-CABLE-20-SC	PREMIER CABLE 20 FOOT	4	\$264.92
BATTERY-CABLE-6BK	6GA BLACK CABLE PER FT	16	\$40.00
BATTERY-CABLE-6R	6GA CABLE PER FT	16	\$40.00
18-7177	BRACKET, FUEL FILTER/ SS	1	\$55.00
2SIE 18-7851	SPIN ON GAS FILTER OMC	1	\$12.80 X

DISCOUNT	\$0.00
INSTALLATION/LABOR	\$1,700.00
RIGGING SUPPLIES	\$0.00
<b>QUOTE TOTAL</b>	<b>\$16,053.72</b>

QUOTED PRICE IS FOR MOTOR AND INSTALLATION. ANY ADDITIONAL PARTS( BATTERY ETC.) - IF NEEDED - WILL BE BILLED SEPARATELY.

THANK YOU FOR THE OPPORTUNITY TO QUOTE ON YOUR EQUIPMENT NEEDS. IF THIS QUOTE MEETS WITH YOUR SATISFACTION, WOULD YOU PLEASE SIGN, DATE AND RETURN THE ORIGINAL COPY. WE LOOK FORWARD TO BEING OF SERVICE TO YOU.

SIGNED \_\_\_\_\_  
DATED \_\_\_\_\_

SINCERELY,



2901 S.F. Gran Parkway  
& US1 South  
Stuart, Florida 34997



# LENTINE MARINE

"We Put The Pleasure in Pleasure Boating"

Fax [REDACTED]

I, [ ] contract the words **ME** and **MY** refer to the Buyer and Co-Buyer signing this contract. The words **YOU** and **YOUR** refer to the Retailer. Subject to the terms and conditions on both sides of this agreement you agree to sell and I agree to purchase the following described unit.

BUYER(S) **LITTLE ST. JOHN'S ISLAND, LLC** HOME PHONE [ ] BUSINESS PHONE [ ] DATE OF ORDER **2/20/07**  
 ADDRESS [ ] CITY [ ] COUNTY [ ] STATE [ ] ZIP [ ]

SALES PERSON	REQUESTED DELIVERY DATE	BUYER D.O.B. / / SS#	CO-BUYER D.O.B. / / SS#	
MAKE OF BOAT	YEAR	MODEL & SIZE	SERIAL NO.	<input type="checkbox"/> NEW <input type="checkbox"/> USED \$
MAKE OF MOTOR	YEAR	MODEL & SIZE	SERIAL NO.	<input type="checkbox"/> NEW <input type="checkbox"/> USED \$
MAKE OF MOTOR	YEAR	MODEL & SIZE	SERIAL NO.	<input type="checkbox"/> NEW <input type="checkbox"/> USED \$
MAKE OF TRAILER	YEAR	MODEL & SIZE	SERIAL NO.	<input type="checkbox"/> NEW <input type="checkbox"/> USED \$

**OPTIONAL EQUIPMENT AND ACCESSORIES**

(1) 2007 F150TXR YAMAHA  
S/N 9996-

TOTAL PURCHASE ABOVE	\$
OPTIONAL EQUIPMENT	
DEALER PREP / TRANSPORTATION	
CASH PURCHASE PRICE	
LESS TRADE IN ALLOWANCE	\$
<b>TOTAL TAXABLE SALE</b>	<b>10,587.00</b>
STATE SALES TAX	\$

(1) 703 SIDE CONTROL 245.00

DEALER/SERVICE/STATE/TITLE/OFFICE FEES	425.00
GAL. FUEL AND OIL AS REQUIRED	
<b>TOTAL CASH SALE</b>	\$
LESS DEPOSIT WITH ORDER (CHK# [ ])	( [ ] )

(2) FILTERS MINI-10-MICRON 42.00

BALANCE DUE	
+ TRADE PAYOFF TO BE PAID BY CUSTOMER	
+ SERVICE CONTRACT	
+ ADD-ON OPTIONS	
+ ADDITIONAL SALES TAX	
<b>SUBTOTAL</b>	\$

(1) MULTI-FUNCTION TACK KIT 250.00 WITH HARKNESS

TOTAL ADDITIONAL DEPOSITS	( [ ] )
<b>TOTAL DUE UPON DELIVERY</b>	\$

WHEN THIS BOX IS CHECKED, I UNDERSTAND THAT THE UNIT I AM BUYING FROM YOU DESCRIBED ABOVE IS BEING SOLD TO ME "AS IS" AND I ACCEPT THE ENTIRE RISK AS TO THE QUALITY AND PERFORMANCE OF THIS UNIT AND THAT I DID USE MY OWN JUDGEMENT AND INSPECTION.

Title to the above units shall pass to the Buyer when payment for the equipment has been made in full. (See par. #2 on the back of this agreement.)

DESCRIPTION OF TRADE-IN				
BOAT MAKE	YEAR	SIZE	SERIAL NO.	\$
MOTOR MAKE	YEAR	H.P.	SERIAL NO.	\$
TRAILER MAKE	YEAR	SIZE	SERIAL NO.	\$
MODEL	OWNING (APPROX)			TO WHOM
<b>TOTAL TRADE-IN ALLOWANCE</b>				\$

YOU AND I UNDERSTAND THAT THIS AGREEMENT IS SUBJECT TO NECESSARY CORRECTIONS AND ADJUSTMENTS CONCERNING CHANGES IN THE NET PAYOFF OF MY TRADE-IN TO BE MADE AT THE TIME OF SETTLEMENT. (See par. #3 and 12 on the back of this agreement.)

You and I certify that the additional terms and conditions printed on the other side of this contract are agreed to as a part of this agreement, the same as if printed above the signatures. I certify that the optional equipment, accessories and insurance, if any, has been voluntarily purchased by me. My trade-in is free from all liens or encumbrances whatsoever, except as I have indicated herein. You and I agree that if any paragraph or provision should violate the law and/or is unenforceable, the rest of the contract will remain valid.

TRADE-IN DEBT TO BE PAID BY  CUSTOMER  
**LENTINE MARINE, INC.** RETAILER

I HEREBY ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER AND THAT I HAVE READ AND UNDERSTAND THE BACK OF THIS AGREEMENT. I ALSO AGREE THAT THE BALANCE WILL BE PAID BY  CASH,  CASHIER'S CHECK, OR BY THE EXECUTION OF A  RETAIL INSTALLMENT CONTRACT, OR A SECURITY AGREEMENT AND ITS ACCEPTANCE BY A FINANCING AGENCY

Not valid Unless Signed and Accepted by an Officer of the Company

SIGNED: \_\_\_\_\_ BUYER(S)