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Subject: Projector Project

Date: Tue, 05 Aug 2014 17:59:58 +0000

Attachments: osbee_quote.pdf

Good Day Boss,

Attached is a quote for \$40,515.82 from Osbee for the purchase and installation of the new projector.

The new model is guaranteed to be quieter, have a brighter picture, and true HDMI 1080P ports (the existing model needed a HDMI to DVI adaptor to work).

The second option is uninstalling the existing projector and sending it to them. Osbee is reluctant to give us a quote until they have the unit in house. This is because they cannot provide a true material and labor cost, it may be simple fix as in a projection module, or more complex fix if the logic board needs replacing, which would require returning it to the manufacturer.

Below are my perceived Pros and Cons on both options:

- Pros for the upgraded model
 - Brighter picture
 - Quieter
 - Quicker startup time
 - Your personal down time: limited to Osbee flying down and installing the new projector (2 to 3 weeks from start to finish)
- Cons for the upgraded model
 - The price
- Pros for fixing the existing unit
 - It may be a cheaper fix
- Cons for fixing the existing unit
 - Retro fitting the bookcase for quieter running
 - Your personal down time: involves shipping unit to Osbee; the time it takes to repair; and for them shipping it back down. (Best gueestimate is 4 to 6 weeks)

Please advise.

Respectfully submitted,

JRuan