

**From:** Greg Wyler <[REDACTED]>

**To:** "jeffrey E." <jeevacation@gmail.com>

**Subject:** RE:

**Date:** Thu, 05 Jun 2014 16:59:46 +0000

**Importance:** Normal

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You mean from Google's perspective? If you are saying Craig thinks I am asking for too much I understand that is his position (or at least the position of corp dev)

**From:** jeffrey E. [mailto:jeevacation@gmail.com]

**Sent:** Thursday, June 05, 2014 9:57 AM

**To:** Greg Wyler

**Subject:** Re:

yes but you are the one to be seen to be unreasonable out of touchh, etc, this is WRONG for you and your future a more accurate mirror would do you well, my view

On Thu, Jun 5, 2014 at 10:41 AM, Greg Wyler <[REDACTED]> wrote:

I have detailed numbers – all the finances were being redone based on the program restart. Lots of data to pull together there. (besides, I was super tired last night).

I have advisors talking with Google, not just me.

I have very accurate numbers for the Google path – they were done internally so I cannot share/use them. That is why I had to recreate them for this alternative path.

**From:** jeffrey E. [mailto:jeevacation@gmail.com]

**Sent:** Thursday, June 05, 2014 8:48 AM

**To:** Greg Wyler

**Subject:**

I want you to succeed. as you already know. my suggestions not much different from the ones three weeks ago. 1 YOU should not be doing the negotiations. you have done yourself a disservice. 2 Google is the best partner, the other offers were only to use as leverage. 3. you need, or the person in charge of negotiations really needs, accurate numbers. that is paramount, you do not have a good grasp. 4 as my friend i feel you have the right to commit financial suicide, you are on your way, Im merely pointing out the result that appears on the horizon. 5 I understand you do not take advice. shame. you have an amazing opportunity, that i told you on the island was yours to lose. snatching defeat out of the jaws of victory would be a sin

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