

**From:** [REDACTED]

**To:** jeevacation@gmail.com

**Subject:** Re: G-IV Counteroffer

**Date:** Thu, 12 Jan 2012 22:03:01 +0000

Yes, I agree, that's the way I was looking at it, I included the 200K for prebuy in purchase price, I have just spent the last hour looking at all the GIV's on controller,. just to assure you, the fwd galley was used many times in the 1000 series GIV, so we are not getting a strange interior floor plan, and I still in stand by the fact, this low time GIV is the right choice, I didn't find another GIV that compares on controller,. I really think we are 750k - \$1M ahead of the market on this one.

I'm on board,

In a message dated 1/12/2012 4:52:53 P.M. Eastern Standard Time, jeevacation@gmail.com writes:

I think it is pretty good.. don't you. ? its a 6 million purchase with almost no hours.

On Thu, Jan 12, 2012 at 9:46 PM, <[REDACTED]> wrote:

Jeffrey,

If you decide to continue, General Dynamics is located in Long Beach as you as aware. Gulfstream has a dedicated prebuy test flight regime, that utilizes Gulfstream Test pilots that put the aircraft to original test certifications, performance and autopilot functional checks, such as coupling approaches etc,. I'm fine with a Long Beach prebuy. if you agree to this offer, seller will have to release his password to access CMP (Computerized Maintenance Program) information, this is what Sean needs to really look into items coming due. I find the \$30k part strange but creative on their part. I feel pretty confident we can maximize the \$200k allowed for prebuy to be spent at General Dynamics.

I would base Sean at prebuy just as seller is going to have his team on sight.

thank you,

Larry

In a message dated 1/12/2012 3:24:27 P.M. Eastern Standard Time, [REDACTED] writes:

Counter-Offer on G-IV. Please advise.

Darren K. Indyke  
Darren K. Indyke, PLLC  
301 East 66th Street, 10B  
New York, New York 10065

[REDACTED]  
email: [REDACTED]

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Begin forwarded message:

**From:** "Kenneth Hart" <[REDACTED]>  
**Date:** January 12, 2012 3:22:51 PM EST  
**To:** "Darren Indyke" <[REDACTED]>  
**Subject:** RE: G-IV Counteroffer

Darren,

I've been instructed to counter with the following:

- 
1. Parts—okay as requested
  2. Seller limits obligation of pre-purchase inspection cost to \$30,000 if seller "walks". Cost limit to rectify airworthiness discrepancies remains \$200,000.
  3. Buyer pre-purchase inspection to be done at Long Beach, CA or other West Coast location.
  4. Seller's pilot and mechanic to be present at the pre-purchase inspection.
  5. Price is \$6,275,000.
  6. This is our best and final offer.
  7. This counteroffer expires January 16, 2012 at 3:00 PM EST.

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Will call to discuss.

Best regards,  
Kenneth Hart

Welsch Aviation SAV  
1001 Davidson Dr., Ste C105  
Savannah, GA 31405  
U.S.A.

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Office (912) - 964-7727  
Mobile (912) - 844-0683

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-----Original Message-----

**From:** Darren Indyke [mailto:[REDACTED]]  
**Sent:** Friday, January 06, 2012 4:12 PM  
**To:** [REDACTED]  
**Cc:** Lvjet  
**Subject:** G-IV Counteroffer

Please make a \$6.2 MM Counteroffer now excluding the Lamborghini, including the attached list of parts and in addition the following:

- Start Valve
- igniter box
- igniter plug
- spare radio control heads
- spare light bulbs for cockpit
- headsets

- seat belt extensions
- extra headliner material, or any interior extra rolls of material
- special tooling that is GIV related
- spare batteries for aircraft, (Main Batteries)

Other conditions on the letter, namely \$200K not to exceed to rectify airworthiness ok.

Please let me know if you need anything else. Thanks.

Darren K. Indyke  
Darren K. Indyke, PLLC  
301 East 66th Street, 10B  
New York, New York 10065



email: [redacted]

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