

From: [REDACTED]

To: jeevacation@gmail.com

Subject: Fwd: B727 quote

Date: Fri, 16 Dec 2011 17:42:00 +0000

Attachments: 8552B727-100N908JEAS4000,monitors,AV300,andSatafis.pdf

Inline-Images: B727quot; B727quot(1); B727quot(2); B727quot(3); B727quot(4); B727quot(5); B727quot(6)

Jeffrey,

Attached you will find firm quotation from Banyan avionics, Brian Wilson, regarding Boeing upgrades; to summarize:

-Airshow \$81,960.00 includes airshow discount of \$11,200 if purchased by Dec 31st,.

-Approved FAA Monitors: Fwd salon 32 inch, round room 22 inch, Office 20 inch, bedroom 17 inch,. these are HD monitors price to mount, DER cost and enclosures: \$142,664.00 we could reduce this cost utilizing Non- High Def monitors by -\$20,000.00

-Internet system Tron & Tron 300 \$122,236.00

-SAT AFIS connection to FMS's \$76,055.00

Total Package \$422,915.00

Just my thoughts, why don't we exclude the AFIS portion of the upgrades, since that does not effect passengers or Tarek, he was fast to eliminate the cost of Direct TV installation,. plus we could install Non High Def monitors,.

-\$20,000.00 on monitors

-\$76,055.00

savings \$96,055.00 Avionic upgrades total \$326,860.00 plus interior items, Red room fabric change and repair loose seat mechanism's. The more cost effective I am with upgrades more net to you, is the way I'm approaching this project.

I have been promised Eric Roth's quote later today to compare,.

thanks,

Larry

From: [REDACTED]

To: [REDACTED]

Sent: 12/16/2011 11:17:34 A.M. Eastern Standard Time

Subj: B727 quote

Good morning Larry,

Here is the quote for the B-727. Few notes:

1. AS4000 special pricing expires DEC 31, 2011, order must be in by then. After that date equipment pricing increases \$ 11,200.00, includes Mecca and Arabic languages
2. Could not find 15" HD LCD for bedroom, so priced a 17"HD LCD. If 17 doesn't fit, we will go with "standard" 15 LCD and credit you \$3K. Pricing includes all costs from Plane Perfect. Also included a High End amp for best picture quality.
3. AV300 \$28K less than estimated due to using existing antenna, hope the antenna is good.
4. Sat Afis required the two FMS to get a S/W Mod, and required a Iridium and Inmarsat filters at the antennas so one doesn't interfere with the other, this is important.

NOTE: on some of the Boeing a/c we have updated a additional T/R had to be installed for the 60-80 amps needs, this is mentioned on the quote and runs \$25-35K (Only if needed)

We spent the time to make the quote very accurate and as competitive as we could.

Call me with your questions.

Brian



Brian Wilson
Director of Avionics
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