

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Fwd: pricing on bentley and maybach for trade  
**Date:** Fri, 15 Apr 2016 15:54:08 +0000

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seems like offer of 36k for Bentley is about 15-20k to low as i am sure they are leaving a cushion as it will probably take a while to sell  
per rupert they are still waiting on final pricing on EWB

may be best to use 36 & 135 = 171 and try to push to 175-180 which will save us approx 15k in sales tax if you proceed with buying bentley

[REDACTED]  
[BodyStyle=All+Vehicle+Types&Make=Bentley&Model=Arnage&MinModelYear=2006&MaxModelYear=2006&MinPrice=&MaxPrice=&MaxMileage=&ZipCode=&Radius=1000](#)

[REDACTED]+FL-33131?  
[endYear=2006&firstRecord=0&makeCode1=BENTL&mmt=\[BENTL\[ARNAGE\[\[\]\]\]&modelCode1=ARNAGE&searchRadius=0&showcaseListingId=409162417&showcaseOwnerId=68090961&startYear=2006&Log=0](#)

[REDACTED]

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
ce [REDACTED]

Begin forwarded message:

**From:** Rupert Adams <[REDACTED]>  
**Subject:** Re: pricing on bentley and maybach for trade  
**Date:** April 15, 2016 at 9:10:57 AM EDT  
**To:** Richard Kahn <[REDACTED]>

Morning Rich,

I have finally heard back from a trader who specialises in older Bentley's. We could offer \$36,000 for the Arnage.

I am chasing Bentley USA almost daily for the final pricing. They keep telling me it's imminent. I will of course forward it all onto you straight away. I have another 2 buyers in the same position as you with this car!!

Best,

Rupert

**Rupert Adams**  
**Sales Executive**

Manhattan Motorcars  
711 Eleventh Avenue  
New York, NY 10019

Direct: [REDACTED]

Mobile: [REDACTED]

Main: [REDACTED]

On 14 April 2016 at 10:27, Richard Kahn <[REDACTED]> wrote:

thank you  
any update on bentley configuration and bentley pricing?  
thanks

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On Apr 13, 2016, at 11:44 AM, Rupert Adams <[REDACTED]> wrote:

Hi Rich,

They are both not the easiest cars to get firm values on I'm afraid. I have \$135,000 for the Maybach. There seems to be alot of new unsold inventory of those cars so alot of dealers are wary of buying more already titled!

I am working with specialist buyers on the Arnage, that will take a little longer to get firm numbers. I will be in touch as soon as I hear more.

I have also chased our Bentley regional manager up for an update on pricing for the Mulsanne EWB.

I'll be in touch,

Rupert

**Rupert Adams**  
**Sales Executive**

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711 Eleventh Avenue  
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On 13 April 2016 at 10:37, Richard Kahn <[REDACTED]> wrote:

any updates on values?  
please advise  
thanks

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On Apr 12, 2016, at 10:12 AM, Rupert Adams <[REDACTED]> wrote:

Hi Richard,

Sorry I was out of the office yesterday.

I'll work on the values of these today for you. Still waiting the final price guide from Bentley USA.

Thanks,

Rupert

**Rupert Adams**  
**Sales Executive**

Manhattan Motorcars  
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Direct: [REDACTED]  
Mobile: [REDACTED]  
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[REDACTED]

[REDACTED]

On 11 April 2016 at 15:14, Richard Kahn <[REDACTED]> wrote:  
SCBLE37G26CX19439

2006 Bentley Arnage RL (Sedan / Color:  
Beluga)

mileage on bentley 20,500

Maybach has 1500 miles

can you please provide pricing for sale of cars  
thank you

any update on Bentley internet site to configure car

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[REDACTED]