

From: Larry Visoski <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: Re: G650 info
Date: Fri, 12 May 2017 16:56:32 +0000

From Rick;

Larry,

I am in the middle of several things and don't have it handy. It would be available on-line. It decreases in benefits as time moves forward. This year it is a 50% bonus in year one (+ the 12%). I do not have it for next year at the decreasing but still significant amount. Keep in mind you only get to depreciate 100%, but it happens sooner so the time value of money is the benefit.

Rick

Sent from my iPhone

On May 12, 2017, at 6:46 PM, jeffrey E. <jeevacation@gmail.com> wrote:

Ask for bonus depreciation schedule

On Fri, May 12, 2017 at 6:43 PM Lvjet <[REDACTED]> wrote:

Jeffrey,
some info on New G650 from Rich Pitner, FYI

Dear Larry:

Good to speak with you and catch up! Regarding the G650 I can tell you there has not been a better time than NOW.

- Next available delivery (outfitted to your specification) is Q3 2018 (just over a year)
- Pricing is mid \$60s Vs. upper \$60s (historically) which considering there is not escalation (historically) the savings is in the millions
- All maintenance for the first 24 months will be on Gulfstream's nickel
- We will offer you the entry into service team to assist in getting your operation off to the right start (pilot 5 days, maintenance 10 days, cabin specialist 2 days)
- Flight Safety training for 3 pilots, 3 mechanics, and a flight attendant

If you weigh the benefits of Bonus Depreciation (on new aircraft only), building the G650 the way you want Vs. what someone else wanted, having total confidence regarding the operation of the aircraft since day one, full warranty, and so on new makes a great deal of sense over used for the incremental cost.

Please let me know if you wish to discuss this in more detail...thanks!

Best regards,

Rick Pitner
Regional Vice President
Gulfstream Aerospace Corporation

Creating and Delivering the World's Finest Aviation Experience

[REDACTED] cell
[REDACTED] office
[REDACTED] fax
[REDACTED]

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