

From: "Joi Ito" <[REDACTED]>

To: "Jeffrey Epstein" <jeevacation@gmail.com>, "Reid Hoffman" <[REDACTED]>, "Kevin Slavin" <[REDACTED]>

Subject: Fwd: Drazen Prelec on lying and self-deception

Date: Mon, 16 Sep 2013 16:40:00 +0000

Attachments: Mijovic_Prelec_self-deception_self-signaling_09.pdf;
John_Loewenstein_Prelec_measuring_prevalence_questionable_research_practices_incentives_truth_telling_12.pdf

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Sent from iPhone

----- Forwarded message -----

From: Sebastian Seung <[REDACTED]>

Date: Mon, Sep 16, 2013 at 12:11 PM

Subject: Drazen Prelec on lying and self-deception

To: "[Joi Ito](#)" <[REDACTED]>

Dear Joi,

Here are the papers about deception I mentioned on Friday.