

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: RR Ghost
Date: Thu, 07 Jan 2016 14:58:15 +0000

attached is note from Rupert regarding Series 1 vs Series 2 differences
in addition he has lowered his price on RR from 370 to 360 but is staying firm on trade of 140 for maybach
Rupert is making calls this am to try to get us more on trade
Rupert has also extended warranty 1 year from 10/31/2018 expiration to 10/31/2019 expiration

Current net out of pocket = 220,000 plus 8.875% tax = 239,525 total cost

Please advise
thank you

Richard Kahn
HBRK Associates Inc.
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Begin forwarded message:

From: Rupert Adams <[REDACTED]>
Subject: Re: maybach has 1000 miles
Date: January 7, 2016 at 9:50:24 AM EST
To: Richard Kahn <[REDACTED]>

Hi Richard,

Good talking to you yesterday afternoon.

I have looked at the 2013 car in Miami you mentioned. I really don't think we are comparing apples with apples but that said I wanted to justify our car. The specification's of Rolls-Royce are normally so unique it is difficult to compare two cars as they are rarely the same.

1. Ghost was completely re-engineered for the 15 model as the Series II. The main differences are visual and under the body:
2. Rear suspension and axle system was totally re-engineered to be more comfortable, quieter and stable.
3. Navigation and info-tainment system was upgraded from a rather clunky system to a totally up-to-date system which is so easy and intuitive to use.

4. Gearbox was upgraded to include shift patterns linked to the GPS, meaning the car knows the road type and whats approaching to make the driving experience as smooth as possible.

The body of the car is sleeker and has a more rounded profile. There were many other minor changes under the car's skin too which have made the Ghost series II a more complete car, which in turn has make the values of Series I cars drop.

The very best I can get our car to is \$360,000 and top the warranty up to 10/31/2019. The warranty alone is worth thousand's. I hope you choose to do business with us here at Manhattan Motorcars.

Look forward to hearing from you,

Rupert

Rupert Adams
Sales Specialist

Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019

Direct: [REDACTED]
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[REDACTED]

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