

From: [REDACTED] >

To: Jeffrey Epstein <jeevacation@gmail.com>

Subject: Fwd: Funding Inquiry

Date: Mon, 10 Mar 2014 19:09:30 +0000

Attachments: Gelfand_Vita_Feb_2014.pdf; MJ_Gelfand_et_al_Science.pdf

----- Forwarded message -----

From: **Michele Gelfand** <[REDACTED]>

Date: Sun, Mar 9, 2014 at 10:44 AM

Subject: Funding Inquiry

To: Jeffrey@jeffreyepstein.org

Dear Mr. Epstein,

Greetings from the University of Maryland. I am a Professor of Cross-Cultural Psychology at UMD and wanted to inquire about whether your foundation would have any possible interest in funding basic research on understanding cultural differences and their implications for conflict, particularly in the Middle East. I run several multidisciplinary research projects that bring together psychologists, computer scientists and neuroscientists to understand how and why cultures vary (see attached article in Science on tightness-looseness), and their evolutionary and neurobiological foundations. Much of our work is advancing basic theory but also is geared toward improving intercultural relations and decreasing revenge and conflict. My website describes the work (<http://www.gelfand.umd.edu>) and my CV is attached. I would be happy to discuss over skype or in person if it would be of interest.

Thanks in advance,

Best

Michele Gelfand

Professor of Psychology

Distinguished University Scholar Teacher

Founding Co-Editor, Advances in Culture and Psychology (Oxford)

Department of Psychology

University of Maryland

College Park, Maryland 20742

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MEDIA/PR

Jeffrey Epstein VI Foundation

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