



249 Muriel NE
Albuquerque, NM 87123
Phone: [REDACTED]
Fax: [REDACTED]

June 10, 2009

[REDACTED]
Zorro Development Corp.
49 Zorro Ranch Rd.
Stanley, NM 87056

Dear [REDACTED],

The main wireless bridge that connects The Main House, Ranch Central, and your house has sustained lightening damage and includes the antenna, amplifier, and coax cable and cannot be repaired. The wireless bridge from your house was also affected as our attempts to use it to replace the aforementioned radio is dropping out and varying in data speed. These radios are over 5 years old and are unavailable. Further more the technology is absolute.

The cost to replace the existing wireless bridges with improved features is approximately \$7,000.00 dollars. However, they will not support the proposed wireless upgrades on the Ranch like VoIP phones, IP cameras, remote monitoring, access control, or expanding internet to facilities like the Lodge, Log Cabin, and Bunk House.

I recommend the following Alvarion 5.8 GHz hardware for your consideration. This will support the proposed upgrades.

Qty	Description	Cost	Extended
1ea.	5.8 GHz AU, 54 mbps Access Point w/120 degree antenna	\$5,995.00	\$5,995.00
4 ea.	5.8 GHz SU, 54 mbps Subscriber Unit w/built in antenna	\$1,995.00	\$7,980.00
1 lot	Miscellaneous mounting Hardware	\$1,000.00	\$1,000.00
1 ea.	Labor	\$1,680.00	\$1,680.00
		Subtotal	\$16,655.00
		NMGRT	\$1,124.21
		Total	\$17,779.21

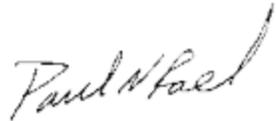
This figure includes 4 Subscriber Units that will be installed at the Lodge and Bunk House. It can be scaled back to only support the current requirements at this time.

I suggest that we install a 5.3 GHz system temporarily to get the failed link up between the Main House, Ranch Central, and your house. I will charge only the installation cost of \$1,067.80 if the 5.8 GHz system is ordered. Otherwise it will be \$1,067.80 plus \$1000.00 per month to lease this system.

The temporary link is not suitable for the proposed upgrades!

Please do not hesitate to call if you have any question or require additional information.

Sincerely,

A handwritten signature in black ink that reads "Paul N Rael". The signature is written in a cursive style with a large, sweeping flourish at the end of the name.

Paul N Rael