

DRAFT

10/07 CC ~~AD~~
sent

A. HJ'S VIEWS ON PLANE

1. Good price but could get better
2. Old plane: swap 11y.o. for 7y.o. seems odd but it does have a better range (for us) important because of Heidelberg/BVI
3. Complex deal but could be simplified with negotiation
4. Test plane risk, esp. HJ attitude
5. SNI discount at time of sale (but that's a long time away and probably post-mortem, so not that relevant)
6. Q4 2011 wait is a problem

B. NETJETS will sell 200 at unbelievable prices

C. G-4 SP (96)

1. Selling at 11MM (10.9)
2. Redone 2005
3. 1st hour burn

D. G5

1. Flies @51M feet
 - a. Calmer and cheaper
 - b. No thunder above 47
2. Easy to maintain
3. 20 on market tomorrow
4. Bigger cabin

E. HIS ADVICE

1. B G-5 @ 22-23
2. S mine for 15+