

Resume of
Rosalee H. Gage

QUALIFICATIONS:

Over 27 years experience of design, management and leadership skills in landscaping, construction and business. Diverse knowledge of planning, production, estimating, cost and time management. Hands on experience in scheduling, troubleshooting and site supervision. Continual completion of educational courses to keep current with new concepts and processes, including chemical application procedures and pesticide licensing (specifically natural, organic applications), and extensive experience and training of computer programs such as CAD landscaping programs, Word, Excel and scheduling software. Bilingual (Spanish) very organized, well spoken, pleasant, motivated and hard working.

EXPERIENCE:

December 2009 to present
Love City Home & Garden Center
17 A Estate Adrian
St. John, US Virgin Islands

Co-owner/joint venture partner of the new Home & Garden center in St. John. I am back home in the Virgin Islands after over 15 years of career and family building in the United States. My duties here include starting the business by allocating and negotiating the lease hold, appropriating the correct licensing and trade name for the entities and managing the improvements and construction of the Home and Garden Center. This business consists of a co-op of several separately owned businesses that include interior design, furniture sales, plant sales, and specialized landscape design masonry stone work.

September 2006 to November 2009
Horticulture Unlimited, Inc
3624 N. Richey Blvd.
Tucson, AZ

Design/Build Division Manager for the landscape construction division. Duties include all outside sales of all high end residential, commercial and home builder projects. All designs are computer generated and professionally presented. Project management, permitting, scheduling and allocations are an integral part of this position. Created company spread sheets in Excel for estimating, job and leads tracking and job progress reports. Sales average about \$1,000,000 per year with 82% bid to close ratio. My projects have won four judges awards in the past three years. Several local magazines have published six of my projects and two national magazines featured my work.

August 2007 to June 2008
Fleur De Lis Landscaping Institute
1133 S. Swan Road
Tucson, AZ

Instructor for evening classes in construction management and small business courses. Taught and prepared courses, including GAAP accounting principles, followed prepared syllabus, maintained grade & attendance spread sheets and reported grades.

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June 2004 to August 2006
Santa Rita Landscaping
755 W. Grant Rd.
Tucson, AZ

Landscape Sales and Design in the Design/Build Division. Responsibilities include customer relations, sales, design and bid review. Was awarded the 2005 Top Sales/Designer with over 1.2 million in sales and won judges awards form ALCA for two residential projects. Developed exclusive relationships with several custom builders & landscape architects, focusing on water harvesting, erosion control and SWPP (storm water pollution prevention).

July 2003 to July 2004
Minine's Plants and Landscaping
Beef Island, Tortola
British Virgin Islands

Landscape Manager of BVI based projects including maintenance, irrigation and landscape construction. Responsible for the supervision of all crews and subcontractors, meeting with clients for sales and designs, scheduling, ordering and equipment maintenance. Actively involved with renovations of the pool area of Sir Richard Branson's Necker Island resort/home. Worked with Nail Bay on Landscaping projects and with residents on drainage and irrigation issues.

February 2000 to June 2003
Vila and Son Landscaping Corp.
West Palm Beach, Florida

Project Manager for the West Palm Beach branch of South Florida's largest landscape construction company. Instrumental in the development of a new branch from a one million dollar contract and two crews, to West Palm Beach's top landscaping firms with 13 million in revenues and seventeen crews. Personally responsible for the sales, estimating, contract negotiations and client relations of up to 4 million annually. Bid and was awarded contract with Palm Beach County for tree replacement through Federal grants with projects totaling 4.4 million dollars. Winner of 'Best of Best in Construction' 2002 for design and installation of Tropics Café at the Palm Beach Zoo. Managed up to 12 landscape, irrigation and maintenance crews.

March 1998 to February 2000
Hawk's Cay Resort and Marina
Duck Key, Florida

Landscape Manager/Designer for the 40 acre resort. Involved in all the planning, designing and purchasing of the newly constructed areas of the resort. Created hardscapes, planting plans and a recycled water irrigation system for several new buildings, villas and pool areas. Worked with CZM on environmental issues such as water retention and re-vegetation for the entire property. Responsible for 9 person maintenance crew and assignments, projecting and maintaining an operational budget and implementing hurricane preparedness and quick recovery.

July 1993 to March 1998
Tropic Landscape Company
Homestead, Florida

Operations Manager for a landscape construction company. Helped build the small, (one hundred and fifty thousand in revenues) family business to earning revenues of more than 2 million. Bid and contracted 2 million dollar U. S. Forestry service tree planting grant, maintaining proper reports and billing processes. Developed office procedures and implemented company's first use of computers.

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January 1988 to June 1993
Landscape Specialists of St. Croix,
Blue Dolphin Divers,
My Little Princesse,
Absolutely Green
St. Croix, U.S. Virgin Islands

Owner, co-owner and manager of several small businesses, a landscaping and maintenance company, a dive operation, a interior foliage business and a multi unit vacation rental property. Implemented all business and accounting processes, obtained all licenses, insurance and permits needed. Applied for and finalized all financing, equipment allocation and purchasing. Oversaw all personnel, payroll and training. Reconstructed three establishments after Hurricane Hugo.

March 1985 to Dec. 1987
Maxwell Tree Expert Co.
Ft. Wayne, Indiana

Manager for the landscape maintenance division. Responsible for operations training on all equipment including crane, skid loaders, bucket trucks, etc. Projected revenues, instrumented contracts and oversaw subcontractors. Supervised up to five crews.

EDUCATION, CERTIFICATIONS AND LICENSING:

- July 2002, Palm Beach Community College, received certificate in Centex Rooney's Construction Management course.
- July 2000, University of Florida, Cooperative Extension Services, landscape contractor's pesticide license and training.
- June 1996, University of Florida, Cooperative Extension Services, private pesticide applicators licensing and training,
- June 1993, [REDACTED]. certified SCUBA Dive Instructor training and certification. Earned thirteen certifications up to Master SCUBA Diver Trainer.
- Sept. 1987, Federal Aviation Authority, received private pilot's license to fly single engine planes.
- February 1987, Ft. Wayne Ground School, studied for and passed written FAA flight test with 98% for Private Pilot
- May 1986, St. Frances College, Ft. Wayne, Indiana, completion of Landscape Technology and Design Certification.
- March 1985, Purdue University, Lafayette, Indiana, completed and received Indiana State Pesticide Applicators license.
- June 1979, Indiana Vocational & Technical College, Ft. Wayne, Indiana, completion of business management courses.

References provided upon request.