

From: "William Murphy" <[REDACTED]>
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Subject: Zorro Telecom/Data Proposal

Date: Tue, 25 Aug 2009 13:42:57 +0000

Attachments: Main_Quote_01_Final_Rev_for_5-8_Ghz.xls

Added the last line of the first paragraph:

Our existing infrastructure for voice and data at Zorro ranch is failing in several ways. The phone switch at Ranch Central has completely failed and it is becoming increasingly difficult to find replacement parts for the Vodavi phone switch at the Main House. Furthermore, call quality using the analog handsets that remain operational is extremely poor. Also, the existing copper wire that was buried to provide service to this phone switch has deteriorated such that it is unable to provide dial tone for all the phones in the house.

Val-Comms attached proposal includes upgrading the existing unlicensed link from Sandia Crest to the main house to a licensed link. The licensed link will provide additional security and a smaller beam width providing increased performance. The devices also provide the ability to bundle up to 4 T1s or a single Gigabit Ethernet port for future bandwidth increases or service changes.

Included in the price is the purchase of a new Netvanta VoIP phone switch. This device will provide us a versatile phone system using the wireless infrastructure within the ranch for telephone calls. Service to the Public Switched Telephone Network (PSTN) will be accomplished by connecting our existing voice connection to the Netvanta switch.

The total cost for the project is \$88,000 and does not include the cost for wireless licenses. Wireless licenses are an initial cost of approximately \$3000 and requires a filing fee every decade (~\$500).

Please let myself or Brice know how to proceed.

WM

William Murphy

Systems Administrator – HBRK Associates

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P: [REDACTED]

M: [REDACTED]

F: [REDACTED]