

## Palantir Technologies | Private Company Profile

## General Information

pbID: 43117-84

## Description

Developer of data fusion platforms designed to integrate, visualize, secure and analyze information. The company's data fusion platform is designed to help human experts perform collaborative analysis of data at scale through machine-assisted analysis, enabling public institutions, private enterprises and the non-profit sectors to address the challenges of making sense of complex and diverse data.

## Most Recent Financing Status (as of 16-Jul-2018)

An undisclosed investor sold its stake in the company to All Blue Capital and StraightPath Venture Partners on September 01, 2017. Previously, the company raised \$19.99 million of venture funding from SharesPost, EG Capital Advisors and Akkadian Ventures on November 23, 2016. The company is being actively tracked by PitchBook.

<b>Entity Types</b>	Private Company Acquirer	<b>Year Founded</b>	2004
<b>Website</b>	<a href="http://www.palantir.com">www.palantir.com</a>	<b>Universe</b>	Venture Capital
<b>Also Known As</b>	Palantir	<b>Primary Industry</b>	Database Software
<b>Legal Name</b>	Palantir Technologies, Inc.	<b>Verticals</b>	TMT, Artificial Intelligence & Machine Learning
<b>Business Status</b>	Generating Revenue	<b>Employees</b>	2,000
<b>Ownership Status</b>	Privately Held (backing)		
<b>Financing Status</b>	Venture Capital-Backed		

## Contact Information

## Primary Contact

Alexander Karp Ph.D

Co-Founder, Board Member &amp; Chief Executive Officer

Phone: +1 (650) 815-0200

## Primary Office

100 Hamilton Avenue

Suite 300

Palo Alto, CA 94301

United States

Phone: +1 (650) 815-0200

[info@palantir.com](mailto:info@palantir.com)

## Top 5 Similar Companies

#	Name	Competitor	Financing Status	HQ Location	Growth Rate	Size Multiple	Last Financing Date/Type	Last Financing Amount
1	<a href="#">DataHunter</a>		Venture Capital-Backed	Beijing, China	0.00%	1.10x	2018/Series A	
2	<a href="#">Collaborative Drug Discovery</a>		Venture Capital-Backed	Burlingame, CA	-0.86%	8.23x	2017/Grant	\$1.50M

3	Ascent Robotics	Venture Capital-Backed	Tokyo, Japan	0.00%	0.08x	2018/Series A	\$10.37M
4	Yimian (Database Software)	Venture Capital-Backed	Shenzhen, China			2017/Accelerator/Inc	
5	DataFox	Venture Capital-Backed	San Francisco, CA	-1.45%	33.10x	2017/Early Stage VC	\$4.96M

**Current Executives (8)**

Name	Title	Board Seats	Office	Phone	Email
Alexander Karp Ph.D	Co-Founder, Board Member & Chief Executive Officer	2	Palo Alto, CA	[REDACTED]	[REDACTED]
Colin Anderson	Chief Financial Officer		Palo Alto, CA	[REDACTED]	[REDACTED]
Milo Krastev	Executive		Palo Alto, CA	[REDACTED]	[REDACTED]
Mason Edwards	Executive, Deployment Strategist		Palo Alto, CA	[REDACTED]	[REDACTED]
Sean Stenstrom	Legal Counsel		Palo Alto, CA	[REDACTED]	[REDACTED]
Stephen Cohen	Co-Founder, Executive Vice President & Board Member	1	Palo Alto, CA	[REDACTED]	[REDACTED]
James Weiss	Business Development Executive		New York, NY	[REDACTED]	[REDACTED]
Joe Lonsdale	Co-Founder	17	Palo Alto, CA	[REDACTED]	[REDACTED]

**Current Board Members (4)**

Name	Title	Representing	Role	Since	Phone	Email
Alexander Karp Ph.D	Co-Founder, Board Member & Chief Executive Officer	Palantir Technologies	Co-Founder, Board Member & Chief Executive Officer	Jan 2004	+1 (650) 815-0200	[REDACTED]
Peter Thiel JD	Chairman & Co-Founder		Chairman & Co-Founder	Jan 2004	+1 (408) 967-7400	[REDACTED]

Shyam Sankar	Board Member	Palantir Technologies	Board Member	Mar 2006	
Stephen Cohen	Co-Founder, Executive Vice President & Board Member	Palantir Technologies	Co-Founder, Executive Vice President & Board Member	Jan 2004	

**Deal History (19)**

#	Deal Type	Date	Amount	Raised to Date	Pre-Val	Post-Val	Status	Stage
19.	Secondary Transaction - Private	01-Sep-2017	\$3.23M	\$2.75B			Completed	Generating Revenue
18.	Secondary Transaction - Private	01-Jan-2017		\$2.75B			Completed	Generating Revenue
17.	Later Stage VC	23-Nov-2016	\$20.00M	\$2.75B			Completed	Generating Revenue
16.	Later Stage VC (Series K)	29-Jan-2016	\$880.00M	\$2.73B	\$19.65B	\$20.53B	Completed	Generating Revenue
15.	Secondary Transaction - Private	01-Jan-2016	\$3.00M <sup>E</sup>	\$1.85B		\$25.00B	Completed	Generating Revenue
14.	Later Stage VC (Series J)	26-Nov-2014	\$400.00M	\$1.85B	\$14.95B	\$15.35B	Completed	Generating Revenue
13.	Later Stage VC (Series I)	03-Nov-2014	\$635.71M	\$1.45B	\$8.56B	\$9.20B	Completed	Generating Revenue
12.	Later Stage VC (Series H)	24-Apr-2014	\$74.36M	\$816.88M	\$4.93B	\$5.00B	Completed	Generating Revenue
11.	Secondary Transaction - Private	31-Jan-2014		\$742.52M			Completed	Generating Revenue
10.	Later Stage VC (Series H)	27-Sep-2013	\$198.50M	\$742.52M	\$4.73B	\$4.93B	Completed	Generating Revenue
9.	Later Stage VC (Series G)	11-Sep-2012	\$164.25M	\$544.02M	\$3.86B	\$4.03B	Completed	Generating Revenue
8.	Later Stage VC (Series F)	06-Oct-2011	\$70.00M	\$379.77M	\$2.43B	\$2.50B	Completed	Generating Revenue
7.	Later Stage VC (Series E)	05-May-2011	\$162.00M	\$309.77M	\$1.51B	\$1.67B	Completed	Generating Revenue
6.	Later Stage VC (Series D)	25-Jun-2010	\$90.00M	\$147.77M	\$640.00M	\$730.00M	Completed	Generating Revenue
5.	Later Stage VC (Series C)	28-Feb-2008	\$45.25M	\$57.77M	\$354.75M	\$400.00M	Completed	Startup
4.	Early Stage VC (Series B)	23-Nov-2006	\$10.52M	\$12.52M	\$24.55M	\$35.08M	Completed	Startup
3.	Early Stage VC (Series A)	01-Jan-2005	\$2.00M	\$2.00M	\$5.00M	\$7.00M	Completed	Startup
2.	Seed Round	01-Jan-2004					Completed	Startup
1.	Accelerator/Incubator						Completed	Startup

† Indicates an Add-On  
E Estimated

**CAP TABLE HISTORY** (as of 29-Jan-2016)

Stock	# Of Shares Authorized	Par Value	Dividend Rate \$	Original Issue Price	Liquidation	Liquidation Pref. Multiple	Conversion Price	% Owned
Series K	92,267,136	\$0.001000	\$0.91	\$11.38	\$11.38	1x	\$11.38	4.29%
Series J	44,994,376	\$0.001000	\$0.71	\$8.89	\$8.89	1x	\$8.89	2.49%
Series I	103,705,430	\$0.001000	\$0.49	\$6.13	\$6.13	1x	\$6.13	5.75%
Series H1	42,735,043	\$0.001000	\$0.28	\$3.51	\$3.51	1x	\$3.51	2.37%
Series H	35,002,700	\$0.001000	\$0.28	\$3.51	\$3.51	1x	\$3.51	1.94%
Series G	58,189,543	\$0.001000	\$0.24	\$3.06	\$3.06	1x	\$3.06	3.23%
Series F	44,595,912	\$0.001000	\$0.16	\$1.98	\$1.98	1x	\$1.98	2.47%
Series E	117,886,772	\$0.001000	\$0.11	\$1.37	\$1.37	1x	\$1.37	6.53%
Series D	121,750,000	\$0.001000	\$0.06	\$0.80	\$0.80	1x	\$0.80	6.75%
Series C	78,815,194	\$0.001000	\$0.05	\$0.58	\$0.58	1x	\$0.58	4.37%
Series B	171,078,560	\$0.001000	\$0.01	\$0.06	\$0.06	1x	\$0.06	9.48%
Series A	1,425,000	\$0.001000		\$0.10	\$0.10	1x	\$0.01	2.76%

**Series Terms for: A, B, C, D, E, F, G, H, H1, I, J, K** (as of 29-Jan-2016)

Participating vs. Non-participating Dividend Rights	Non-participating	Cumulative/Non-cumulative Anti-dilution Provisions	Non-Cumulative Weighted Average
	Yes	Pay to Play General Voting Rights	No Yes

**Deal #19: Secondary Transaction - Private, \$3.23M, Completed; 01-Sep-2017**

<b>Deal Types</b>	Secondary Transaction - Private	<b>Financing Status</b>	Venture Capital-Backed	<b>Total Invested Capital</b>	\$3.23M
<b>Deal Amount</b>	\$3.23M	<b>Financing Source</b>	Venture Capital	<b>CEO/Lead Mgt</b>	Alexander Karp Ph.D
<b>Deal Status</b>	Completed	<b>Raised to Date</b>	\$2.75B **	<b>Site</b>	Palo Alto, CA
<b>Deal Date</b>	01-Sep-2017	<b>Total Invested Equity</b>	\$3.23M	<b>Business Status</b>	Generating Revenue

**Deal Synopsis**

Oceanic Partners sold a stake in the company to StraightPath Venture Partners and All Blue Capital for \$3.23 million on September 1, 2017.

† Not necessarily a summation of individual debt figures

\*\* Does not include grant funding  
E Estimated

Investors (2)

Investor Name	Status	Lead/Sole	Comments	
1. All Blue Capital	New Investor	No	Form of Payment:	Cash
2. StraightPath Venture Partners	New Investor	No	Form of Payment:	Cash

E Estimated

Sellers/Exiters (1)

#	Seller/Exiter Name	Partial/Full	Comments
1.	Oceanic Partners	Full	

E Estimated

Advisors (2)

#	Advisor Name	Service Type	Hired By	Comments
1.	Eaton Square	Advisor: General	Investor	
2.	Gunderson Dettmer	Legal Advisor	Palantir Technologies	

Financials

**Financials - Fiscal Year 2017**

All Financials in thousands, USD

Deal Multiples		Income Statement		Balance Sheet	
Deal Size / Revenue	0.01	Total Revenue	3,500,000		
Cash Flow		Ratios		Multiples*	
		Revenue % Growth	40.0%		

**Data Origination**

Original	Yes
Calculated	Yes

Deal #18: Secondary Transaction - Private, Completed; 01-Jan-2017

<b>Deal Types</b>	Secondary Transaction - Private	<b>Financing Status</b>	Venture Capital-Backed	<b>CEO/Lead Mgt</b>	Alexander Karp Ph.D
<b>Deal Status</b>	Completed	<b>Financing Source</b>	Venture Capital	<b>Site</b>	Palo Alto, CA

**Deal Date** 01-Jan-2017      **Raised to Date** \$2.75B \*\*      **Business Status** Generating Revenue

**Deal Synopsis**

An undisclosed investor sold a stake in the company to EG Capital Advisors and Sensegain Asset Management for an undisclosed amount on January 1, 2017.

‡ Not necessarily a summation of individual debt figures

\*\* Does not include grant funding

E Estimated

Investors (2)

Investor Name	Status	Lead/Sole	Comments
1. EG Capital Advisors	New Investor	No	Form of Payment: Cash
2. Sensegain Asset Management	New Investor	No	Form of Payment: Cash

E Estimated

Advisors (1)

#	Advisor Name	Service Type	Hired By	Comments
1.	Gunderson Dettmer	Legal Advisor	Palantir Technologies	

Financials

**Financials - Fiscal Year 2016**

All Financials in thousands, USD

Deal Multiples	Income Statement	Balance Sheet
	<b>Total Revenue</b> 2,500,000	
Cash Flow	Ratios	Multiples*
	<b>Revenue % Growth</b> 42.9%	

**Data Origination**

<b>Original</b>	Yes
<b>Calculated</b>	Yes

Deal #17: Later Stage VC, \$20M, Completed; 23-Nov-2016

<b>VC Round</b>	14 Round	<b>Financing Status</b>	Venture Capital-Backed	<b>Total Invested Capital</b>	\$20.00M
<b>Deal Types</b>	Later Stage VC	<b>Financing Source</b>	Venture Capital	<b>CEO/Lead Mgt</b>	Alexander Karp Ph.D
<b>Deal Amount</b>	\$20.00M	<b>Raised to Date</b>	\$2.75B **	<b>Site</b>	Palo Alto, CA
<b>Deal Status</b>	Completed	<b>Total Invested Equity</b>	\$20.00M	<b>Business Status</b>	Generating Revenue

**Deal Synopsis**

The company raised \$20 million of venture funding from an Oceanic Partners, Prometheus Capital, IncubAsia Ventures and undisclosed investor on November 23, 2016. Troy Capital Partners also participated in this round.

‡ Not necessarily a summation of individual debt figures

\*\* Does not include grant funding

E Estimated

Investors (6)

Investor Name	Status	Lead/Sole	Comments
1. Decacom Capital	New Investor	No	Form of Payment: Cash
2. Growth Technology Partners	New Investor	No	Form of Payment: Cash
3. IncubAsia Ventures	New Investor	No	Form of Payment: Cash
4. Oceanic Partners	New Investor	No	Form of Payment: Cash
5. Prometheus Capital (Shanghai)	New Investor	No	Form of Payment: Cash
6. Troy Capital Partners	New Investor	No	Form of Payment: Cash

E Estimated

Advisors (1)

#	Advisor Name	Service Type	Hired By	Comments
1.	Gunderson Dettmer	Legal Advisor	Palantir Technologies	

Stock Info

**Type of Stock** Preferred

E Shares Sought and Price Per Share calculated using the Weighted Average Method

Financials

**Financials - Fiscal Year 2016**

All Financials in thousands, USD

Deal Multiples		Income Statement		Balance Sheet
Deal Size / Revenue	0.01	Total Revenue	2,500,000	
Cash Flow		Ratios		Multiples*
		Revenue % Growth	42.9%	

**Data Origination**

<b>Original</b>	Yes
<b>Calculated</b>	Yes

**Deal #16: Later Stage VC (Series K), \$880M, Completed; 29-Jan-2016**

<b>VC Round</b>	13 Round	<b>Financing Status</b>	Venture Capital-Backed	<b>Total Invested Capital</b>	\$880.00M
<b>Deal Types</b>	Later Stage VC, Series K	<b>Financing Source</b>	Venture Capital	<b>Pre-money Valuation</b>	\$19.65B
<b>Deal Amount</b>	\$880.00M	<b>Raised to Date</b>	\$2.73B **	<b>Post Valuation</b>	\$20.53B
<b>Deal Status</b>	Completed	<b>Total Invested Equity</b>	\$880.00M	<b>CEO/Lead Mgt</b>	Alexander Karp Ph.D
<b>Deal Date</b>	29-Jan-2016	<b>Investor Ownership</b>	52.44%	<b>Site</b>	Palo Alto, CA
<b>Announced Date</b>	16-Jan-2015	<b>Stock Split</b>	1 : 1	<b>Business Status</b>	Generating Revenue
<b>% Acquired</b>	4.29%				

**Deal Synopsis**

The company raised \$880 million of Series K venture funding from Y Ventures, Nima Capital, and Dover Madison Capital Management on January 29, 2016, putting the company's pre-money valuation at \$19.654 billion. Rising Tide Fund, TJNS Capital, IT Ventures, FJ Labs, Seed-Resolute, MD Pham, Tamares Group, Nautilus Ventures, VSL Partners, Founders Equity Partners, SharesPost and Pokora Capital also participated in this round.

‡ Not necessarily a summation of individual debt figures

\*\* Does not include grant funding

E Estimated

**Stock Info + Cap Table History**

<b>Type of Stock</b>	Preferred	<b># of Shares Acquired</b>	77,328,647
<b>Series of Stock</b>	K	<b>Conversion Ratio</b>	1
<b>Shares Sought</b>	92,267,136		
<b>Price Per Share</b>	\$11.38		

E Shares Sought and Price Per Share calculated using the Weighted Average Method

**SERIES K TERMS**

<b>Participating vs. Non-participating</b>	Non-participating	<b>Cumulative/Non-cumulative Anti-dilution Provisions</b>	Non-Cumulative
<b>Dividend Rights</b>	Yes	<b>Board Voting Rights</b>	Weighted Average
		<b>General Voting Rights</b>	No
			Yes

**CAP TABLE HISTORY**

Stock	# Of Shares Authorized	Par Value	Dividend Rate \$	Original Issue Price	Liquidation	Liquidation Pref. Multiple	Conversion Price	% Owned
Series K	92,267,136	\$0.001000	\$0.91	\$11.38	\$11.38	1x	\$11.38	4.29%
Series J	44,994,376	\$0.001000	\$0.71	\$8.89	\$8.89	1x	\$8.89	2.49%
Series I	103,705,430	\$0.001000	\$0.49	\$6.13	\$6.13	1x	\$6.13	5.75%

Series H1	42,735,043	\$0.001000	\$0.28	\$3.51	\$3.51	1x	\$3.51	2.37%
Series H	35,002,700	\$0.001000	\$0.28	\$3.51	\$3.51	1x	\$3.51	1.94%
Series G	58,189,543	\$0.001000	\$0.24	\$3.06	\$3.06	1x	\$3.06	3.23%
Series F	44,595,912	\$0.001000	\$0.16	\$1.98	\$1.98	1x	\$1.98	2.47%
Series E	117,886,772	\$0.001000	\$0.11	\$1.37	\$1.37	1x	\$1.37	6.53%
Series D	121,750,000	\$0.001000	\$0.06	\$0.80	\$0.80	1x	\$0.80	6.75%
Series C	78,815,194	\$0.001000	\$0.05	\$0.58	\$0.58	1x	\$0.58	4.37%
Series B	171,078,560	\$0.001000	\$0.01	\$0.06	\$0.06	1x	\$0.06	9.48%
Series A	1,425,000	\$0.001000		\$0.10	\$0.10	1x	\$0.01	2.76%

Investors (15)

Investor Name	Status	Lead/Sole	Comments
1. <a href="#">Dover Madison Capital Management</a>	New Investor	No	Form of Payment: Cash
2. <a href="#">FJ Labs</a>	New Investor	No	Form of Payment: Cash
3. <a href="#">Founders Equity Partners</a>	New Investor	No	Form of Payment: Cash
4. <a href="#">IT Ventures</a>	New Investor	No	Form of Payment: Cash
5. <a href="#">MD Pham</a>	New Investor	No	Lead Partner: MD Pham MD Form of Payment: Cash
6. <a href="#">Nautilus Ventures</a>	New Investor	No	Form of Payment: Cash
7. <a href="#">Nima Capital</a>	New Investor	No	Lead Partner: Suna Said Form of Payment: Cash
8. <a href="#">Pokora Capital</a>	New Investor	No	Form of Payment: Cash
9. <a href="#">Rising Tide Fund</a>	New Investor	No	Form of Payment: Cash
10. <a href="#">Seed-Resolute</a>	New Investor	No	Form of Payment: Cash

11. SharesPost	New Investor	No	Lead Partner: Form of Payment:	Sven Weber Cash
12. Tamares Group	New Investor	No	Form of Payment:	Cash
13. TJNS Capital	New Investor	No	Form of Payment:	Cash
14. VSL Partners	New Investor	No	Form of Payment:	Cash
15. Y Ventures	New Investor	No	Form of Payment:	Cash

*E Estimated*

Advisors (3)

#	Advisor Name	Service Type	Hired By	Comments
1.	Morgan Stanley	Advisor: General	Palantir Technologies	
2.	S F Sentry Securities	Advisor: General	Palantir Technologies	
3.	Gunderson Dettmer	Legal Advisor	Palantir Technologies	

Tranches (3)

Tranche Date	Amount	Financing Type	Comments
1. 21-Oct-2015	\$554.83M	Later Stage VC	Stock Type: Preferred Tranche Size Actual Status:
2. 09-Dec-2015	\$125.00M	Later Stage VC	Stock Type: Preferred Tranche Size Actual Status:
3. 23-Dec-2015	\$200.00M	Later Stage VC	Stock Type: Preferred

Financials

**Financials - Fiscal Year 2015**

All Financials in thousands, USD

Deal Multiples		Income Statement		Balance Sheet
Valuation / Revenue	11.73	Total Revenue	1,750,000	

**Deal Size / Revenue** 0.50

**Cash Flow**

**Ratios**

**Multiples\***

**Revenue % Growth** 52.2%

**Data Origination**

**Original** Yes

**Calculated** Yes

**Deal #15: Secondary Transaction - Private, \$3M, Completed; 01-Jan-2016**

<b>Deal Types</b>	Secondary Transaction - Private	<b>Financing Status</b>	Venture Capital-Backed	<b>Post Valuation</b>	\$25.00B
<b>Deal Amount</b>	\$3.00M <sup>E</sup>	<b>Financing Source</b>	Venture Capital	<b>CEO/Lead Mgt</b>	Alexander Karp Ph.D
<b>Deal Status</b>	Completed	<b>Raised to Date</b>	\$1.85B <sup>**</sup>	<b>Site</b>	Palo Alto, CA
<b>Deal Date</b>	01-Jan-2016			<b>Business Status</b>	Generating Revenue

**Deal Synopsis**

Undisclosed investors sold their stake in the company to a China based private investor group for \$3 million in January 2016.

‡ Not necessarily a summation of individual debt figures

\*\* Does not include grant funding

E Estimated

**Advisors (2)**

#	Advisor Name	Service Type	Hired By	Comments
1.	NMS Capital Advisors	Advisor: General	Investor	Lead Partner: Nader Afshar  Lead Provider
2.	Gunderson Dettmer	Legal Advisor	Palantir Technologies	

**Financials**

**Financials - Fiscal Year 2015**

All Financials in thousands, USD

Deal Multiples		Income Statement		Balance Sheet	
<b>Valuation / Revenue</b>	14.29	<b>Total Revenue</b>	1,750,000		
<b>Deal Size / Revenue</b>	0.01				
Cash Flow		Ratios		Multiples*	
		<b>Revenue % Growth</b>	52.2%		

**Data Origination**

<b>Original</b>	Yes
<b>Calculated</b>	Yes

## Investors &amp; Shareholders (84)

**Active Investors (82)**

Name	Investor Type	Holding	Investor Since	Board	Related Deals
All Blue Capital	PE/Buyout	Minority	Sep 2017		<a href="#">#19. Secondary Transaction - Private: New Investor, Sep 2017, \$3.23M</a>
StraightPath Venture Partners	PE/Buyout	Minority	Sep 2017		<a href="#">#19. Secondary Transaction - Private: New Investor, Sep 2017, \$3.23M</a>
EG Capital Advisors	Asset Manager	Minority	Jan 2017		<a href="#">#18. Secondary Transaction - Private: New Investor, Jan 2017</a>
Sensegain Asset Management	Asset Manager		Jan 2017		<a href="#">#18. Secondary Transaction - Private: New Investor, Jan 2017</a>
Decacorn Capital	Venture Capital	Minority	Nov 2016		<a href="#">#17. Later Stage VC: New Investor, Nov 2016, \$20.00M</a>
Growth Technology Partners	Venture Capital	Minority	Nov 2016		<a href="#">#17. Later Stage VC: New Investor, Nov 2016, \$20.00M</a>
IncubAsia Ventures	Accelerator/Incubator	Minority	Nov 2016		<a href="#">#17. Later Stage VC: New Investor, Nov 2016, \$20.00M</a>
Prometheus Capital (Shanghai)	Venture Capital	Minority	Nov 2016		<a href="#">#17. Later Stage VC: New Investor, Nov 2016, \$20.00M</a>
Troy Capital Partners	Venture Capital	Minority	Nov 2016		<a href="#">#17. Later Stage VC: New Investor, Nov 2016, \$20.00M</a>
Dover Madison Capital Management	PE/Buyout	Minority	Jan 2016		<a href="#">#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M</a>
FJ Labs	Venture Capital	Minority	Jan 2016		<a href="#">#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M</a>
Founders Equity Partners	Secondary Buyer	Minority	Jan 2016		<a href="#">#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M</a>
IT Ventures	Venture Capital	Minority	Jan 2016		<a href="#">#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M</a>

MD Pham	Angel (individual)	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, MD Pham MD, \$880.00M
Nautilus Ventures	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
Nima Capital	Family Office	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, Suna Said, \$880.00M
Pokora Capital	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
Rising Tide Fund	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
Seed-Resolute	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
SharesPost	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, Sven Weber, \$880.00M
Tamara Group	PE/Buyout		Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
TJNS Capital	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
VSL Partners	Other	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
Y Ventures	Venture Capital	Minority	Jan 2016	#16. Later Stage VC (Series K): New Investor, Jan 2016, \$880.00M
PSP Ventures	Venture Capital	Minority	Nov 2014	#14. Later Stage VC (Series J): New Investor, Nov 2014, \$400.00M
BlackRock Private Equity Partners	PE/Buyout	Minority	Nov 2014	#13. Later Stage VC (Series I): New Investor, Nov 2014, \$635.71M
Hercules Capital	Venture Capital	Minority	Nov 2014	#13. Later Stage VC (Series I): New Investor, Nov 2014, \$635.71M
MicroVentures	Venture Capital	Minority	Nov 2014	#13. Later Stage VC (Series I): New Investor, Nov 2014, \$635.71M
Mithril Capital Management	Venture Capital	Minority	Nov 2014	#13. Later Stage VC (Series I): New Investor, Nov 2014, \$635.71M
Third Point Ventures	Venture Capital	Minority	Nov 2014	#13. Later Stage VC (Series I): New Investor, Nov 2014, \$635.71M

Hyperspeed Ventures	Venture Capital	Minority	Apr 2014	#12. Later Stage VC (Series H): New Investor, Apr 2014, \$74.36M
RRE Ventures	Venture Capital	Minority	Apr 2014	#12. Later Stage VC (Series H): New Investor, Apr 2014, \$74.36M
G Squared	Venture Capital	Minority	Jan 2014	#11. Secondary Transaction - Private: New Investor, Jan 2014
Broad Beach Ventures	Venture Capital	Minority	Sep 2013	#10. Later Stage VC (Series H): New Investor, Sep 2013, \$198.50M
Michael Ovitz	Angel (individual)	Minority	Sep 2013	#10. Later Stage VC (Series H): New Investor, Sep 2013, Michael Ovitz, \$198.50M
Peter Thiel	Angel (individual)	Minority	Sep 2013	#10. Later Stage VC (Series H): New Investor, Sep 2013, Peter Thiel JD, \$198.50M
S.A.W. Capital Partners	Venture Capital	Minority	Sep 2013	#10. Later Stage VC (Series H): New Investor, Sep 2013, \$198.50M
Surender Punia	Angel (individual)	Minority	Sep 2013	#10. Later Stage VC (Series H): New Investor, Sep 2013, Surender Punia MD, \$198.50M
137 Ventures	Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M
Eric Chen	Angel (individual)	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, Eric Chen, \$164.25M
Fidelity Investments	Mutual Fund	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M #10. Later Stage VC (Series H): Follow-on, Sep 2013, \$198.50M #12. Later Stage VC (Series H): Follow-on, Apr 2014, \$74.36M
Granite Hill Capital Partners	Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M
Lance White	Angel (individual)	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, Lance White, \$164.25M
Lauder Partners	Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M
Lucas Venture Group	Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M

Morgan Stanley	Investment Bank	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M #10. Later Stage VC (Series H): Follow-on, Sep 2013, \$198.50M #12. Later Stage VC (Series H): Follow-on, Apr 2014, \$74.36M
Sozo Ventures	Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, Michael Madison, \$164.25M
Transamerica Ventures	Corporate Venture Capital	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M
Variable Annuity Life Insurance Company	Limited Partner	Minority	Sep 2012	#9. Later Stage VC (Series G): New Investor, Sep 2012, \$164.25M #10. Later Stage VC (Series H): Follow-on, Sep 2013, \$198.50M #12. Later Stage VC (Series H): Follow-on, Apr 2014, \$74.36M
Tiger Global Management	Asset Manager	Minority	Oct 2011	#8. Later Stage VC (Series F): New Investor, Oct 2011, \$70.00M
Western Technology Investment	Lender/Debt Provider	Minority	Oct 2011	#8. Later Stage VC (Series F): New Investor, Oct 2011, \$70.00M
Akkadian Ventures	Venture Capital	Minority	May 2011	#7. Later Stage VC (Series E): New Investor, May 2011, \$162.00M
ARTIS Ventures	Venture Capital	Minority	May 2011	#7. Later Stage VC (Series E): New Investor, May 2011, \$162.00M
Click Ventures	Venture Capital	Minority	May 2011	#7. Later Stage VC (Series E): New Investor, May 2011, \$162.00M
Kortschak Investments	Venture Capital	Minority	May 2011	#7. Later Stage VC (Series E): New Investor, May 2011, \$162.00M
Benjamin Ling	Angel (individual)	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, Benjamin Ling Ph.D, \$90.00M
Fabrice Grinda	Angel (individual)	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, Fabrice Grinda, \$90.00M
Glynn Capital	Venture Capital	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, \$90.00M
GSV Capital	Merchant Banking Firm	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, \$90.00M #9. Later Stage VC (Series G): Follow-on, Sep 2012, \$164.25M

Jeremy Stoppelman	Angel (individual)	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, Jeremy Stoppelman, \$90.00M
Keith Rabois	Angel (individual)	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, Keith Rabois JD, \$90.00M
Open Field Capital	Venture Capital	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, \$90.00M
Ulu Ventures	Venture Capital	Minority	Jun 2010	#6. Later Stage VC (Series D): New Investor, Jun 2010, \$90.00M
REV Venture Partners	Corporate Venture Capital	Minority	Feb 2008	#5. Later Stage VC (Series C): New Investor, Feb 2008, \$45.25M
Saints Capital	Secondary Buyer	Minority	Feb 2008	#5. Later Stage VC (Series C): New Investor, Feb 2008, \$45.25M
GFO Companies	Real Estate	Minority	Nov 2006	#4. Early Stage VC (Series B): New Investor, Nov 2006, \$10.52M
Jason Portnoy	Angel (individual)	Minority	Nov 2006	#4. Early Stage VC (Series B): New Investor, Nov 2006, Jason Portnoy, \$10.52M
Fred Alger Management	Asset Manager	Minority	Jan 2005	#3. Early Stage VC (Series A): New Investor, Jan 2005, \$2.00M #4. Early Stage VC (Series B): Follow-on, Nov 2006, \$10.52M #6. Later Stage VC (Series D): Follow-on, Jun 2010, \$90.00M
In-Q-Tel	Not-For-Profit Venture Capital	Minority	Jan 2005	#3. Early Stage VC (Series A): New Investor, Jan 2005, \$2.00M #4. Early Stage VC (Series B): Follow-on, Nov 2006, \$10.52M #5. Later Stage VC (Series C): Follow-on, Feb 2008, \$45.25M
Brett Crosby	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Brett Crosby
Christopher Michel	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Christopher Michel
Darian Shirazi	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Darian Shirazi
David Sacks	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, David Sacks JD

Founders Fund	Venture Capital	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Peter Thiel JD #6. Later Stage VC (Series D): Follow-on, Jun 2010, Peter Thiel JD, \$90.00M
Harbor Pacific Capital	Venture Capital	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004
Jared Kopf	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Jared Kopf
Meyer Malka	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Meyer Malka
Michael Cheung	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Michael Cheung #9. Later Stage VC (Series G): Follow-on, Sep 2012, Michael Cheung, \$164.25M
Michael Dell	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Michael Dell
Stuart Peterson	Angel (individual)	Minority	Jan 2004	#2. Seed Round: New Investor, Jan 2004, Stuart Peterson
JPMorgan Chase & Company	Venture Capital	Minority		
Startup Ottawa	Accelerator/Incubator			#1. Accelerator/Incubator: New Investor

**Secondary Investors/Shareholders (1)**

Name	Investor Type	Holding	Investor Since	Board	Related Deals
Aeon Family of Funds	PE/Buyout	Minority			

**Former Investors (1)**

Name	Investor Type	Holding	Investor Since	Board	Related Deals
Oceanic Partners	Venture Capital	Minority	Nov 2016		#17. Later Stage VC: New Investor, Nov 2016, \$20.00M #19. Secondary Transaction - Private: Seller, Sep 2017, \$3.23M

**Lenders on Deals (2)**

Name	Lender Type	Debt Provided	Related Deal(s)
Hercules Capital	Lender	Senior Debt	#13. Later Stage VC (Series I): Nov 2014, Completed

Western Technology Investment	Lender	Senior Debt	#8. Later Stage VC (Series F): Oct 2011, Completed
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Service Providers

**General Service (4)**

Service Provider Name	Service Provided	Comments
Arete Partners	Consulting	
EquityZen	Advisor: General	Start Date: 06-Oct-2011
Gunderson Dettmer	Legal Advisor	Start Date: 01-Jan-2004
Morgan Stanley	Advisor: General	Start Date: 03-Nov-2014

**Service on a Deal (25)**

Service Provider Name	Service Provided	Service To	Deal Date	Deal #	Comments
Eaton Square	Advisor: General		01-Sep-2017	19	
Gunderson Dettmer	Legal Advisor	Palantir Technologies	01-Sep-2017	19	Start Date: 01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	01-Jan-2017	18	Start Date: 01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	23-Nov-2016	17	Start Date: 01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	29-Jan-2016	16	Start Date: 01-Jan-2004
Morgan Stanley	Advisor: General	Palantir Technologies	29-Jan-2016	16	Start Date: 03-Nov-2014
S F Sentry Securities	Advisor: General	Palantir Technologies	29-Jan-2016	16	
Gunderson Dettmer	Legal Advisor	Palantir Technologies	01-Jan-2016	15	Start Date: 01-Jan-2004
NMS Capital Advisors	Advisor: General		01-Jan-2016	15	Lead Provider
Gunderson Dettmer	Legal Advisor	Palantir Technologies	26-Nov-2014	14	Start Date: 01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	03-Nov-2014	13	Start Date: 01-Jan-2004

Morgan Stanley	Advisor: General	Palantir Technologies	03-Nov-2014	13	Start Date:	03-Nov-2014
Gunderson Dettmer	Legal Advisor	Palantir Technologies	24-Apr-2014	12	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	31-Jan-2014	11	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	27-Sep-2013	10	Start Date:	01-Jan-2004
O'Melveny & Myers	Legal Advisor	Palantir Technologies	27-Sep-2013	10		
Gunderson Dettmer	Legal Advisor	Palantir Technologies	11-Sep-2012	9	Start Date:	01-Jan-2004
EquityZen	Advisor: General	Palantir Technologies	06-Oct-2011	8	Start Date:	06-Oct-2011
Gunderson Dettmer	Legal Advisor	Palantir Technologies	06-Oct-2011	8	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	05-May-2011	7	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	25-Jun-2010	6	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	28-Feb-2008	5	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	23-Nov-2006	4	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	01-Jan-2005	3	Start Date:	01-Jan-2004
Gunderson Dettmer	Legal Advisor	Palantir Technologies	01-Jan-2004	2	Start Date:	01-Jan-2004

Lead Partners on Deals (27)

Investors (26)

Name	All Deals	Title	Representing	Deals	Phone	Email
MD Pham MD	67	Angel Investor	MD Pham	#16. Later Stage VC (Series K): Jan 2016, \$880.00M, Completed		
Suna Said	5	Founder & Chief Executive Officer	Nima Capital	#16. Later Stage VC (Series K): Jan 2016, \$880.00M, Completed		

Sven Weber	59	Managing Director, SP Investments Management	SharesPost	#16. Later Stage VC (Series K): Jan 2016, \$880.00M, Completed	[REDACTED]	[REDACTED]
Michael Ovitz	22	Angel Investor	Michael Ovitz	#10. Later Stage VC (Series H): Sep 2013, \$198.50M, Completed		
Peter Thiel JD	221	Angel Investor	Peter Thiel	#10. Later Stage VC (Series H): Sep 2013, \$198.50M, Completed	[REDACTED]	[REDACTED]
Surender Punia MD	62	Angel Investor	Surender Punia	#10. Later Stage VC (Series H): Sep 2013, \$198.50M, Completed		
Eric Chen	49	Angel Investor	Eric Chen	#9. Later Stage VC (Series G): Sep 2012, \$164.25M, Completed		
Lance White	66	Angel Investor	Lance White	#9. Later Stage VC (Series G): Sep 2012, \$164.25M, Completed	[REDACTED]	[REDACTED]
Michael Cheung	27	Angel Investor	Michael Cheung	#9. Later Stage VC (Series G): Sep 2012, \$164.25M, Completed		
Michael Madison	1	Managing Director	Sozo Ventures	#9. Later Stage VC (Series G): Sep 2012, \$164.25M, Completed	[REDACTED]	[REDACTED]
Benjamin Ling [REDACTED]	126	Angel Investor	Benjamin Ling	#6. Later Stage VC (Series D): Jun 2010, \$90.00M, Completed	[REDACTED]	[REDACTED]
Fabrice Grinda	149	Angel Investor	Fabrice Grinda	#6. Later Stage VC (Series D): Jun 2010, \$90.00M, Completed		[REDACTED]
Jeremy Stoppelman	49	Angel Investor	Jeremy Stoppelman	#6. Later Stage VC (Series D): Jun 2010, \$90.00M, Completed		[REDACTED]
Keith Rabois JD	139	Angel Investor	Keith Rabois	#6. Later Stage VC (Series D): Jun 2010, \$90.00M, Completed		[REDACTED]
Peter Thiel JD	221	Co-Founder & Partner	Founders Fund	#6. Later Stage VC (Series D): Jun 2010, \$90.00M, Completed	[REDACTED]	[REDACTED]
Jason Portnoy	41	Angel Investor	Jason Portnoy	#4. Early Stage VC (Series B): Nov 2006, \$10.52M, Completed		[REDACTED]

Brett Crosby	16	Angel Investor	Brett Crosby	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Christopher Michel	34	Angel Investor	Christopher Michel	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Darian Shirazi	21	Angel Investor	Darian Shirazi	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
David Sacks JD	80	Angel Investor	David Sacks	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Jared Kopf	65	Angel Investor	Jared Kopf	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Meyer Malka	67	Angel Investor	Meyer Malka	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Michael Cheung	27	Angel Investor	Michael Cheung	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Michael Dell	33	Angel Investor	Michael Dell	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Peter Thiel JD	221	Co-Founder & Partner	Founders Fund	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]
Stuart Peterson	34	Angel Investor	Stuart Peterson	#2. Seed Round: Jan 2004, Completed	[Redacted]	[Redacted]

**Service Providers (1)**

Name	All Deals	Title	Representing	Deals	Phone	Email
Nader Afshar	1	Investment Advisor Representative, Asset Management	NMS Capital Advisors	#15. Secondary Transaction - Private: Jan 2016, \$3.00M, Completed		

**Investments | Buy Side (9)**

Company Name	Deal Date	Deal Type	Deal Size	Co-Investors	Company Stage	Industry	Lead Partner
Sourcery Technologies	13-Sep-2016	Seed Round	\$5.00M	3	Generating Revenue	Financial Software	Joe Lonsdale
Silk	10-Aug-2016	Merger/Acquisition			Generating Revenue	Social/Platform Software	Alexander Karp Ph.D
Qadium	03-Jun-2016	Early Stage VC (Series A)	\$23.31M	8	Generating Revenue	Network Management Software	
Signac	22-Mar-2016	Joint Venture			Startup	Other Commercial Services	Alexander Karp Ph.D

Kimonolabs	15-Feb-2016	Merger/Acquisition	Startup	Other Software
FT Technologies	06-Feb-2015	Merger/Acquisition	Startup	Internet Retail
Turboprop	31-Jul-2014	Merger/Acquisition	Startup	Software Development Applications
Pop Tip	29-Jul-2014	Merger/Acquisition	Startup	Media and Information Services (B2B)
Kabless	16-Feb-2013	Merger/Acquisition	Startup	Other Media

† Indicates an Add-On  
 E Estimated  
 x Investor Exited Deal

### Affiliates

#### Subsidiaries (3)

Name	Industry	Location	Year Founded
FT Technologies	Internet Retail	San Francisco, CA	2013
Kabless	Other Media	Sunnyvale, CA	2012
Pop Tip	Media and Information Services (B2B)	New York, NY	2011

### Financials

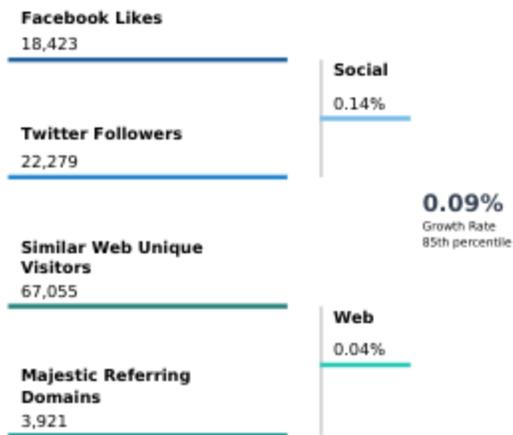
Key Metrics (TTM)	12 Months Ending Dec 2017 Start: 31-Dec-2016 End: 31-Dec-2017	12 Months Ending Dec 2016 Start: 31-Dec-2015 End: 31-Dec-2016	12 Months Ending Dec 2015 Start: 31-Dec-2014 End: 31-Dec-2015	12 Months Ending Dec 2014 Start: 31-Dec-2013 End: 31-Dec-2014
Amounts in thousands, USD (except Ratios, Multiples & per share items)				
<b>Income Statement</b>				
Total Revenue	3,500,000	2,500,000	1,750,000	1,150,000
<b>Ratios</b>				
Revenue % Growth	40.0%	42.9%	52.2%	76.9%
<b>Data Origination</b>				
Preliminary	No	No	No	No
Original	Yes	Yes	Yes	Yes
Restated	No	No	No	No
Calculated	Yes	Yes	Yes	Yes

### Signals Summary

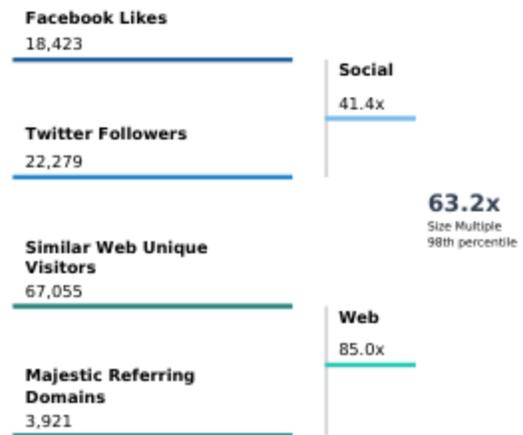
This company has a weekly growth rate of 0.09%, placing it in the 85th percentile of all growth rates tracked within PitchBook. Its underlying data points generate a size multiple that is 63.2x times larger than the median of all size multiples tracked within PitchBook, placing it in the 98th percentile of all size multiples tracked within PitchBook.



**Growth Rate Summary (Weekly)**

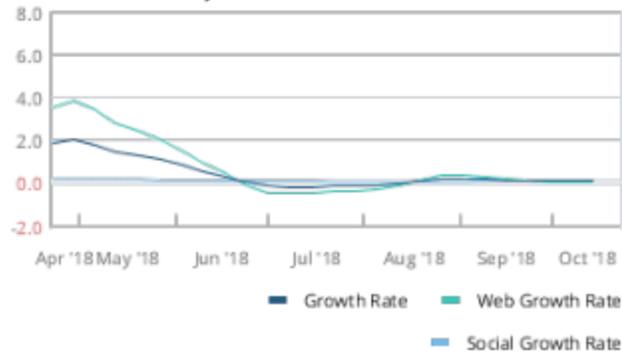


**Size Multiple Summary (x Median)**

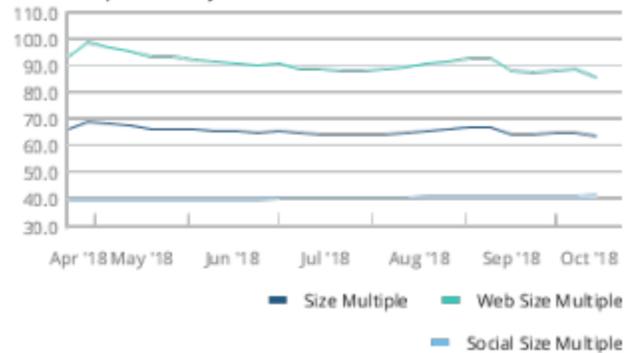


**Signals History**

**Growth Rate History**



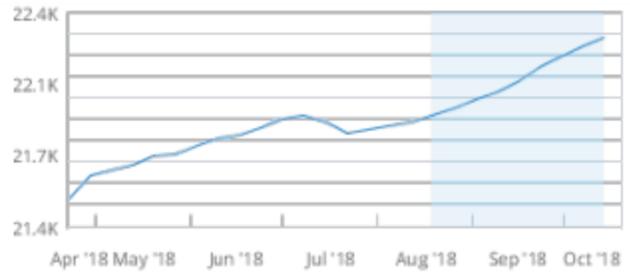
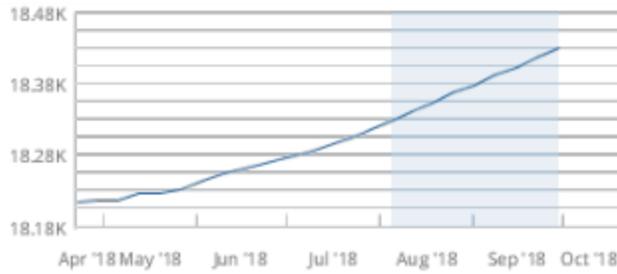
**Size Multiple History**



**Social Media Signals**

**Facebook Likes 18,423**

**Twitter Followers 22,279**



Metric	Palantir Technologies	All Companies Average
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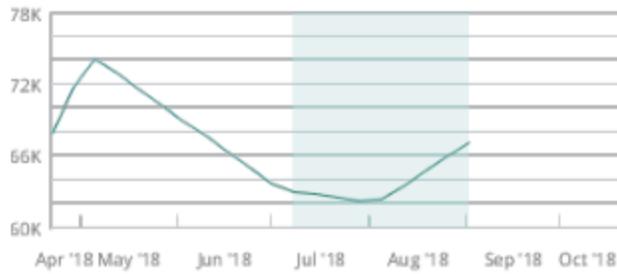
Facebook Likes	18,423	64,836
Growth Rate	0.07%	0.21%
Growth Rate Percentile	54th	48th
Size Multiple	21.5x	77.6x
Size Multiple Percentile	88th	50th

Metric	Palantir Technologies	All Companies Average
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Twitter Followers	22,279	11,944
Growth Rate	0.21%	0.19%
Growth Rate Percentile	81st	45th
Size Multiple	61.3x	33.4x
Size Multiple Percentile	97th	50th

### Web Signals

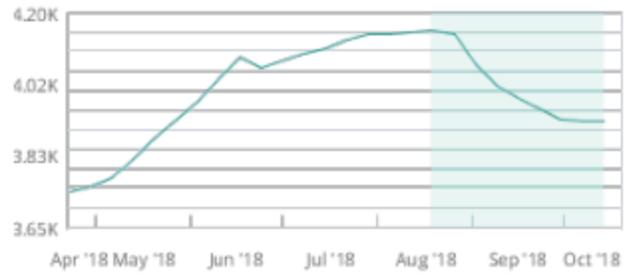
#### SimilarWeb Unique Visitors 67,055



Metric	Palantir Technologies	All Companies Average
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SimilarWeb Unique Visitors	67,055	19,891
Growth Rate	0.80%	0.35%
Growth Rate Percentile	77th	39th
Size Multiple	84.8x	33.7x
Size Multiple Percentile	97th	50th

#### Majestic Referring Domains 3,921

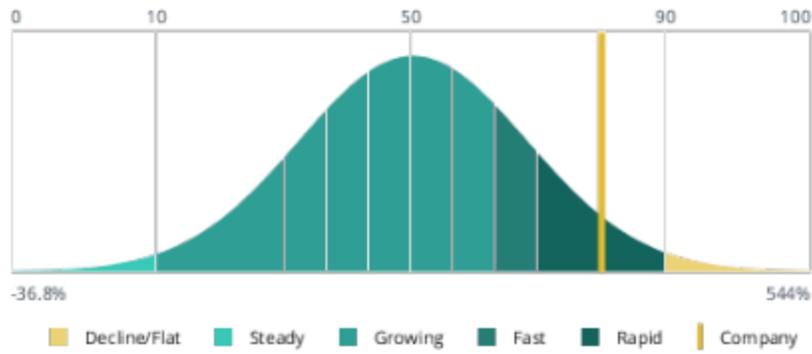


Metric	Palantir Technologies	All Companies Average
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Majestic Referring Domains	3,921	609
Growth Rate	-0.72%	-0.42%
Growth Rate Percentile	21st	29th
Size Multiple	85.2x	13.3x
Size Multiple Percentile	99th	50th

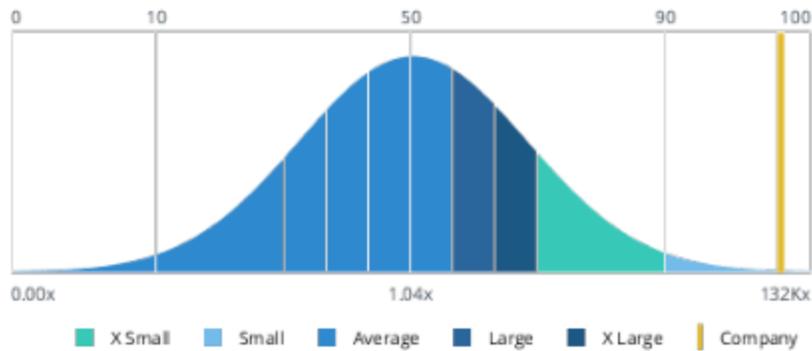
### Ranking And Distribution

**Weekly Growth** 0.09%, 85th %ile



Percentile	Min Rate	Max Rate	Avg. Rate
0-10	-36.8%	-0.84%	-2.09%
10-20	-0.83%	-0.24%	-0.50%
20-30	-0.23%	-0.02%	-0.09%
30-40	-0.01%	0.00%	0.00%
40-50	-	-	-
50-60	-	-	-
60-70	-	-	-
70-80	0.01%	0.03%	0.02%
80-90	0.04%	0.27%	0.12%
90-100	0.28%	544%	1.55%

**Size Multiple 63.2x, 98th %ile**



Percentile	Min Size	Max Size	Avg. Size
0-10	0.00x	0.11x	0.06x
10-20	0.12x	0.24x	0.18x
20-30	0.25x	0.43x	0.34x
30-40	0.44x	0.67x	0.55x
40-50	0.68x	1.03x	0.85x
50-60	1.04x	1.59x	1.29x
60-70	1.60x	2.59x	2.04x
70-80	2.60x	5.04x	3.61x
80-90	5.05x	13.3x	8.25x
90-100	13.3x	132Kx	164x

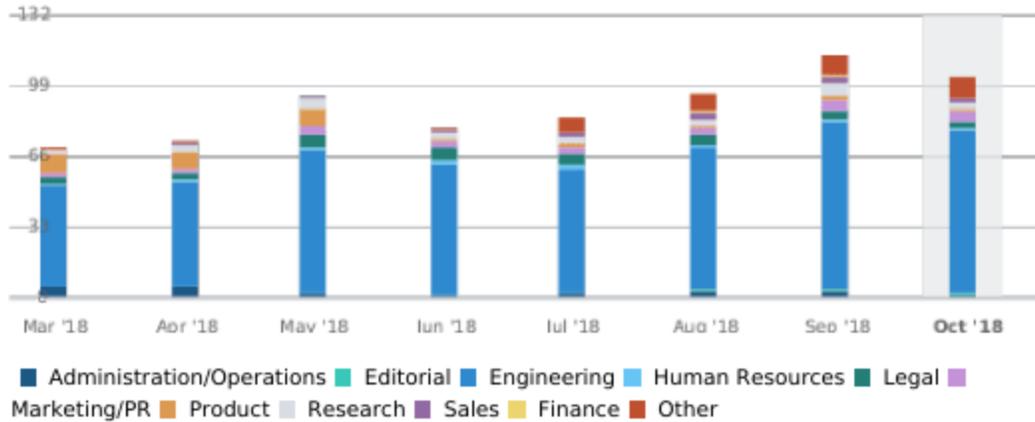
**Employee Signals**

Company	Employee	Growth Rate	Growth	Size Multiple	Size
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	Count		Percentile		Percentile
Palantir Technologies	2,000	-	-	-	-
All Companies Average	2,648	0.35%	50th	19.1x	51st

**Indeed Current Job Openings: 103**

**Openings by Department**



**OCTOBER 2018**

Department	Open Jobs	% Change 1m	% Change 3m	% Change 6m	% Change 1y
Engineering	76	▼ 2.56%	▲ 31.03%	▲ 55.10%	—
Other	10	▲ 11.11%	▲ 42.86%	▲ 900.00%	—
Marketing/PR	5	0.00%	▲ 66.67%	▲ 150.00%	—
Legal	3	▼ 25.00%	▼ 40.00%	0.00%	—
Research	3	▼ 50.00%	0.00%	0.00%	—
Sales	2	▼ 33.33%	0.00%	▲ 100.00%	—
Administration/Operations	1	▼ 66.67%	▼ 50.00%	▼ 80.00%	—
Editorial	1	0.00%	—	—	—
Product	1	▼ 50.00%	▼ 50.00%	▼ 87.50%	—
Human Resources	1	0.00%	▼ 50.00%	0.00%	—
Finance	0	▼ 100.00%	—	—	—
<b>Summary</b>	<b>103</b>	<b>▼ 8.85%</b>	<b>▲ 22.62%</b>	<b>▲ 41.10%</b>	—

Company signals data was calculated against 529177 companies within all companies.

Company Signals Population: Company Signals data is tracked for active companies (i.e. have not gone out of business) that haven't been exited from VC, PE, or Incubator/Accelerator. Social media presence is tracked only for companies that have a Facebook/Twitter account; web presence is tracked only for companies whose websites are tracked by SimilarWeb and Majestic.

News

**Big-Data Analytics Firm Palantir Technologies Eyes IPO - Report**

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Palantir Technologies Acquires Kimonolabs USA Published on February 16, 2016 Palantir Technologies, a Palo Alto, Calif.-based big data fusion software provider, acquired Kimonolabs, Inc., a San Francisco, CA-based provider of a solution that...

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UK Reuters | 23-Dec-2015

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<a href="#">D</a>	23-Nov-2016	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
<a href="#">D/A</a>	23-Dec-2015	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D/A</a>	09-Dec-2015	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D/A</a>	21-Oct-2015	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D</a>	23-Jul-2015	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
<a href="#">D</a>	11-Dec-2014	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
<a href="#">D</a>	03-Nov-2014	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
<a href="#">D/A</a>	12-Sep-2014	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
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<a href="#">D/A</a>	14-Feb-2014	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D/A</a>	24-Dec-2013	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D/A</a>	10-Dec-2013	Notice of Exempt Offering of Securities[Amend]	<a href="#">1321655</a>
<a href="#">D</a>	05-Dec-2013	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
<a href="#">D</a>	27-Sep-2013	Notice of Exempt Offering of Securities	<a href="#">1321655</a>
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<a href="#">D</a>	16-May-2012	Notice of Exempt Offering of Securities	<a href="#">1321655</a>

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