

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Re: NES - Security Room Upgrade  
**Date:** Fri, 21 Oct 2016 19:51:12 +0000

---

ok  
will bring in another vendor next week

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cel [REDACTED]

On Oct 21, 2016, at 3:50 PM, jeffrey E. <jeevacation@gmail.com> wrote:

monitors are small and cheap looking installation. . it should look high tech m, not like a 7-11 backroom

On Fri, Oct 21, 2016 at 3:46 PM, Richard Kahn <[REDACTED]> wrote:  
attached is revised quote from Security 1 which reflects a 12% discount of 8,119.39

original proposal with tax 67,806.36  
revised proposal with tax 59,686.97

only change from original to revised was that screens increased in size from 19" and LCD to 24" LED which is to our advantage  
total project time 8 weeks (included in that time is 4-6 weeks that is required for Winsted desk - see attached PDF)

please advise  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cel [REDACTED]

Begin forwarded message:

**From:** Jim Wolk <[REDACTED]>  
**Subject:** RE: Project Review - Please  
**Date:** October 20, 2016 at 9:00:18 AM EDT  
**To:** Richard Kahn <[REDACTED]>

Hi Rich,

I'm pleased to present the quotation attached for your review and consideration. The good news is that through some value engineering and additional discounts we are below 55K (pre tax).

We want to confirm that all of the parts and pieces are current and that it provides the best solution. Though I am sending you our revision as we discussed I caution, that in your best interest, given some of the changes that have taken place over the past year we ask that you await our final analysis before moving forward.

Respectfully,

Just want to confirm that next Thursday, the 27th at 10AM works for you and Merwin.

Respectfully,

Jim

**Jim Wolk**

VP of Business Development

Security 101 | 12 Christopher Way, Suite 103 | Eatontown, NJ 07724

Office: [REDACTED] | Cell: [REDACTED]

email: [REDACTED]

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**From:** Richard Kahn [mailto: [REDACTED]]  
**Sent:** Wednesday, October 19, 2016 5:41 PM  
**To:** Jim Wolk  
**Cc:** Merwin Dela Cruz; Anthony Iovine  
**Subject:** Re: Project Review - Please

Ok however I would like original proposal revised before then. Thank you.

Richard Kahn

HBRK Associates Inc.

575 Lexington Avenue, 4th Floor

New York, NY 10022

Phone [REDACTED]

Fax [REDACTED]

Cell [REDACTED]

On Oct 18, 2016, at 4:21 PM, Jim Wolk < [REDACTED] > wrote:

Hi Rich and Merwin,

Speaking with our Engineering and Operations and having reviewing the proposal almost a year after surveying the project, we would like to take a final look and to meet with you to insure your needs, expectations and objectives will be met in the revised quote.

Hoping that the 27th is convenient for you. I will be joined by Anthony Iovine.

Feel free to call or contact me.

Respectfully,

Jim

Jim Wolk  
VP of Business Development  
Security 101 | 12 Christopher Way, Suite 103 | Eatontown, NJ 07724  
Office: [REDACTED] | Cell: [REDACTED]  
email: [REDACTED]

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-----Original Message-----

From: Richard Kahn [mailto:[REDACTED]]  
Sent: Monday, October 17, 2016 4:15 PM  
To: Jim Wolk  
Cc: Merwin Dela Cruz  
Subject: contact info

thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cel [REDACTED]

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please note

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