

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: DB / Saudi Bond
Date: Mon, 17 Oct 2016 21:02:36 +0000

Paul connected me with Darlene who used to work with Paul at JPM

Darlene provided an update on the Saudi bond offering and mentioned that HSBC roadshow began last week in London then went to LA

Today roadshow is in Boston and tomorrow NYC. They expect pricing as soon as tomorrow after NY and DB believes pricing will be approximately as follows:

5 yr + 150 basis points
10 yr + 200 basis points
30 yr + 300 basis points

Citi, HSBC and JPM are lead on deal and DB is a co manager with expected deal size \$10-\$20 Billion

Darlene believes after Saudi prices Jordan will be next to offer a bond

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On Oct 7, 2016, at 3:02 PM, Barrett, Paul S <[REDACTED]> wrote:

Rich

As discussed, meet Darlene Zong who knows a lot about the type of business you do. Darlene was with GIO for many years in HK and NY.

Best,

Paul

Paul Barrett | Managing Director | Global Investment Opportunities Group | **J.P. Morgan Securities LLC** | **J.P. Morgan Private Bank** | **J.P. Morgan Chase Bank N.A.**

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