

From: "jeffrey E." <jeevacation@gmail.com>
To: Richard Kahn <[REDACTED]>
Subject: Re: Hermes - Furniture
Date: Thu, 25 Aug 2016 17:01:40 +0000

Jsc

On Thursday, 25 August 2016, Richard Kahn <[REDACTED]> wrote:

ok - JSC or JEE?
thank you

Richard Kahn
HBRK Associates Inc.

[REDACTED]
tel [REDACTED]
fax [REDACTED]
ce [REDACTED]

On Aug 25, 2016, at 12:57 PM, jeffrey E. <jeevacation@gmail.com> wrote:

Sorry my fault just order

On Thursday, 25 August 2016, Richard Kahn <[REDACTED]> wrote:

sorry as i was unclear
if we get to 41,000 the calculation will be as follows:

$41,000 - 40,000 = 1,000 \times 15\% = 150$ savings

shall i purchase JSC or JEE
please advise
thank you

Richard Kahn
HBRK Associates Inc.

[REDACTED]
tel [REDACTED]
fax [REDACTED]
ce [REDACTED]

On Aug 25, 2016, at 12:54 PM, jeffrey E. <jeevacation@gmail.com> wrote:

So buy a blanket and get discounts

On Thursday, 25 August 2016, Richard Kahn <[REDACTED]> wrote:

i spoke with PBI store manager yesterday and learned the following:

- a) 15% discount on furniture only kicks in on each dollar spent over 40,000
- b) spending is accumulated on an annual basis and must all be made from a designer entity (JSC Interiors)

our order for table, chair and lamp totals totals 36,900 + 2,214 delivery to STT for total cost of 39,114
delivery time to STT is expected to be 5 weeks

please advise if we should pay via JSC check or JEE credit card
thank you

Richard Kahn
HBRK Associates Inc.

[REDACTED]
te
fa
ce

Begin forwarded message:

From: Daphne Wallace <[REDACTED]>
Subject: Fwd: Furniture Sale
Date: August 24, 2016 at 3:17:50 PM EDT
To: Rich Kahn <[REDACTED]>

Greetings Rich,

Please read the "fine print" about payment.

----- Forwarded message -----

From: Sharlene NICHOLS <[REDACTED]>
Date: Wed, Aug 24, 2016 at 2:16 PM
Subject: Furniture Sale
To: Daphne Wallace <[REDACTED]>
Cc: Fayth HURWITZ <[REDACTED]>, Jennifer CARRETTA <[REDACTED]>, Moon PINSON <[REDACTED]>

Daphne,

Attached is the furniture order form with the three pieces of furniture that Mr. Epstein has requested. In fact the lamp does qualify as furniture. The following tiers apply for a designer discount if approved:

Furniture or carpets have a minimum threshold of \$40,000 with a discount of 15%

Art de Vivre(home accessories) items have a minimum threshold of \$7,000 with a discount of 15%

La Table Hermes (tabletop), St. Louis and, Puiforcat have a minimum threshold of \$7000 with a discount of 20%

Wallpaper and Fabric have a 35% discount with no threshold minimum

The discount and threshold amounts are annual.

If the designer discount is approved payment must be made by credit card in the Designer's name or a business check from the Designer's firm. Please note all requirements needed in addition to the completed Hermes Trade Application which are notated on the bottom left hand corner of the Hermes Trade Application.

In addition the customer is responsible for any additional duties and/or taxes on goods shipped outside the Continental United States

Call me with any questions or additional concerns.

Regards,
Sharlene Nichols

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please note

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