

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Fwd: 350 el brillo

Date: Tue, 09 Aug 2016 13:57:25 +0000

Inline-Images: f8f5e1.png

should we keep 6250 offer and wait or increase to see if they counter a higher number
please advise
thanks

Richard Kahn
HBRK Associates Inc.



Begin forwarded message:

From: "Warwick, Kerry" <[REDACTED]>

Subject: Re: 350 el brillo

Date: August 8, 2016 at 9:09:49 PM EDT

To: Richard Kahn <[REDACTED]>

Sorry I didn't respond to this earlier...I didn't see your last email.

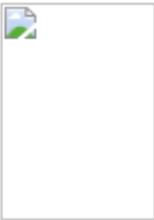
Tina told me that they did not want to counter the \$6.250 because they felt it was still too far apart. I think the initial bid of \$6mm was just too low for them. This could be a very stubborn seller that will keep this property on the market for a long time.

It was over priced at \$11mm so the \$500,000 price reduction was necessary. I'm guessing that they want \$9mm for this property or maybe even mid \$8's.

I will keep a close eye for any price adjustments and I'll stay in touch with the agent with regard to any other showings or buyers.

On a different subject, a nice 3 bedroom came on the market today at PB Towers (Richard Steinberg's building). I think you and Lisa wanted to move away from that building but just in case, I'll send to you.

Thanks again.



KERRY WARWICK



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From: Richard Kahn <[redacted]>
Sent: Monday, August 8, 2016 1:55:06 PM
To: Warwick, Kerry
Subject: Re: 350 el brillo

ok
thanks yet they never countered our 6250..

Richard Kahn
HBRK Associates Inc.



> On Aug 8, 2016, at 10:38 AM, Warwick, Kerry <[redacted]> wrote:
>
> Nothing new. Agent told me it's still available.
> It's typically slow in August and in September. Starting to feel the slow down in all areas and price points
> Although the market overall has been strong this summer

> Sent from my iPhone

>>
>
> KERRY WARWICK



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>
> On Aug 8, 2016, at 10:15 AM, Richard Kahn <[REDACTED]> wrote:

>>
>> any updates?
>> thanks

>>
>> Richard Kahn
>> HBRK Associates Inc

>> [REDACTED]

>>
>>
>>
>>
>

