

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Fwd: Estimate from ISLAND RIGGING & HYDRAULICS, INC.

Date: Tue, 09 Aug 2016 22:19:12 +0000

Attachments: Est_842_from_ISLAND_RIGGING__HYDRAULICS_10248.pdf

IRH reduced their quote of 24,784.68 by 10% however now we are told that it was for parts only and did not include labor of 5,950 and oil disposal and replacement 650 for a total cost of 28,906.21

Bosco believes that we are best served with IRH installing and is concerned about potential down time using another vendor

Lead time 3-4 for part then down 1 week for install

Please advise

Thank you

Richard Kahn

HBRK Associates Inc.
[REDACTED]

Begin forwarded message:

From: Bill Hague <[REDACTED]>

Subject: Re: Estimate from ISLAND RIGGING & HYDRAULICS, INC.

Date: August 9, 2016 at 2:33:16 PM EDT

To: Richard Kahn <[REDACTED]>

It is my opinion that IRH should do the work.

They have the staff, tooling and sway with the boatyard and we have a warranty or at best, someone to hold accountable for the finished product.

On Aug 9, 2016, at 13:38, Richard Kahn <[REDACTED]> wrote:

please review and comment

additionally are you comfortable installing or shall we have IRH do?

please advise

thanks

Richard Kahn

HBRK Associates Inc.
[REDACTED]

[REDACTED]

Begin forwarded message:

From: Bill Hague <[REDACTED]>
Subject: Re: Estimate from ISLAND RIGGING & HYDRAULICS, INC.
Date: August 9, 2016 at 2:43:15 PM EDT
To: Richard Kahn <[REDACTED]>

The answer is :

it is likely we can find another vendor, but the value is lost to the details.

In order for them to perform the task, we would likely have to decommission the barge and measure, then report... Then wait for the product then install....

Any gain would be lost in the details and would seem a fruitless exercise. JMO

On Aug 9, 2016, at 13:40, Richard Kahn <[REDACTED]> wrote:

is there any other vendor that can do this work?

Richard Kahn
HBRK Associates Inc.

[REDACTED]

Begin forwarded message:

From: Ann Rodriquez <[REDACTED]>
Subject: Fwd: Estimate from ISLAND RIGGING & HYDRAULICS, INC.
Date: August 8, 2016 at 5:03:48 PM EDT
To: Rich Kahn <[REDACTED]>

Ann R.

Begin forwarded message:

From: "Jay Gallagher" <[REDACTED]>
Date: August 8, 2016 at 5:03:25 PM AST
Cc: <[REDACTED]>
Subject: Estimate from ISLAND RIGGING & HYDRAULICS, INC.

Dear Ann :

Here is the estimate. I took off 10% for the parts. Other costs are best

estimate

Feel free to contact us if you have any questions.

We look forward to working with you.

Sincerely,

Jay Gallagher
ISLAND RIGGING & HYDRAULICS, INC.

