

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Florida Windows

Date: Wed, 29 Jun 2016 20:54:54 +0000

Attachments: SAF-Q16-040_-B_Richard_Kahn_Proposal_.pdf; SAF-Q16-040_-
B_Richard_Kahn_TakeOff_.pdf

Inline-Images: Screenshot_2016-06-29_15.09.20.png; Screenshot_2016-06-29_15.30.04.png;
Screenshot_2016-06-29_15.09.10.png; Screenshot_2016-06-29_15.09.00.png; image003.jpg

i know you approved already however i wanted to send you all facts that i am aware of so there are no surprises

1) Window Functionality

currently you have horizontal rollers (see picture 1 below)
unfortunately horizontal rollers are no longer made in wood mahogany

Hartman (original bid from dan labonte and vendor that supplied LSJ) proposed a wood mahogany outswing casement window (see picture 2 below)
bid was 224,250 before other work, permit fees and gc fees -> projected cost 298,000

Coastal proposed a wood mahogany tilt and turn window (see pictures 3 & 4 below)
Proposal was for windows to tilt and turn in (picture 3) however if you do not like they can tilt and turn out (picture 4)
Scott from Coastal believes the tilt and turn in is a better design
negotiated bid is 90,000 before other work and permit fees -> projected cost 125,000

2) Next steps

- a) wire requested is 50% of materials and permit fees or 32,727.83 along with signed contract
- b) shop drawings will be ready in 2 weeks for your review
- c) file for permit
- d) order windows (12-14 weeks)
- e) install windows (2-3 weeks)

Projected completion date November 1 - 15

3) Other contractor work required

Drywall / Stucco repairs
Repaint trim and walls around windows
Protection
Remove any window treatments and put back when completed
Remove any art and furniture
Alarming of new windows
Removal and reinstall of storm shutters

4) Work to be provided by Coastal windows

Removal of old and installation of new windows
Bucking / Waterproofing
Rain simulation testing
Scaffolding
Portajon

5) Other Notes

- a) Windows will be staged in garage bay at 358 el brillo
- b) Windows (interior and exterior) will receive 2 coats of primer and 2 coats of topcoat
- c) Hardware for Multipoint lock system (medco or tricoat) - you will choose at time of shop drawings (satin nickel, oil rubbed finish)
- d) Framing currently is 2.5 inches thick and new window frames will be 3 inches thick
- e) Currently we do not have screens and they are not proposed in bid
- f) Warranty - 1 year on installation and 10 years from manufacturer for failure in workmanship
- g) House to be painted after windows are installed (3-4 weeks)

Please advise if ok to proceed
Thank you

PICTURE 1



PICTURE 2

PICTURE 3

PICTURE 4

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: Scott Fullwood <[REDACTED]>
Subject: Re: tomorrow apt at 11:00am
Date: June 6, 2016 at 4:10:50 PM EDT
To: Richard Kahn <[REDACTED]>

Please see the attached for your approval.
Questions or concerns please call or reply.

Kind Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

On Mon, Jun 6, 2016 at 10:59 AM, Richard Kahn <[REDACTED]> wrote:

great
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor

New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cell [REDACTED]

On Jun 6, 2016, at 10:27 AM, Scott Fullwood <[REDACTED]> wrote:

Richard, Yes lets Proceed at 90K, I will prepare and send you the contract to be approved shortly. Thank you for the opportunity and a look forward to building our relationship.

Kind Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Fri, Jun 3, 2016 at 5:56 PM, Richard Kahn <[REDACTED]> wrote:

Thank you for your reply. Unfortunately the principal is firm at 90,000. Please let me know if we can move forward at 90k. Thank you and have a nice weekend.

Sent from my iPhone

On Jun 2, 2016, at 2:31 PM, Scott Fullwood <[REDACTED]> wrote:

I discounted the total by \$2,247.80 Total remaining at \$92,187.75 I look forward to your reply and hope we can do business together.

Kind Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Thu, Jun 2, 2016 at 9:54 AM, Scott Fullwood <[REDACTED]> wrote:
yes I will call you then.

Thank you,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Thu, Jun 2, 2016 at 9:50 AM, Richard Kahn <[REDACTED]> wrote:

ok
can we talk at 11am?
please advise
thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

On Jun 2, 2016, at 9:33 AM, Scott Fullwood <[REDACTED]> wrote:

Good Morning, I was out of town I'm available this morning to discuss if you are.

Kind Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Tue, May 31, 2016 at 11:41 AM, Richard Kahn <[REDACTED]> wrote:

please advise when you are free to review attached
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

On May 10, 2016, at 12:28 PM, Scott Fullwood <[REDACTED]> wrote:

Per our Conversation please see the attached proposals and links.
Thank you for your time.

<http://bildau.de/new/?lang=en>

http://bildau.de/new/?page_id=456&lang=en

Kind regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Tue, May 10, 2016 at 10:44 AM, Richard Kahn <[REDACTED]> wrote:
please let me know when is a good time to review attached with you today
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

On May 9, 2016, at 6:28 PM, Scott Fullwood <[REDACTED]> wrote:

Proposal SAF-Q16-040 -B = Full Replacement Proposal.

Please call or reply with nay questions.

Best Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Mon, May 9, 2016 at 6:27 PM, Scott Fullwood <[REDACTED]> wrote:

Thank you for your time, Please see the attached proposal, please review and call with any questions or concerns.

I look forward to your reply.

Proposal SAF-Q16-040 -A = Partial Replacement Proposal
Full Replacement Proposal to be sent in the next e-mail.

Kind Regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED] *cell*

[REDACTED] *office*

[REDACTED] *fax*

<image003.jpg>

On Mon, May 9, 2016 at 12:36 PM, <[REDACTED]> wrote:

I will have it to you by the end of the day.

Thank you,

Scott Fullwood
[REDACTED]

Sent from my iPhone

On May 9, 2016, at 12:01 PM, Richard Kahn <[REDACTED]> wrote:

any update on proposal?

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]
[REDACTED]
[REDACTED]

On May 2, 2016, at 9:48 AM, Scott Fullwood <[REDACTED]> wrote:

We should be able to review proposal by May 10th at the latest.

Kind regards,

Scott Fullwood

Coastal Windows and Doors, LLC.

[REDACTED]

8300 Resource Drive

West Palm Beach, FL 33404

[REDACTED]

[REDACTED]

[REDACTED]

<image003.jpg>

On Sun, May 1, 2016 at 12:39 PM, Richard Kahn <[REDACTED]> wrote:

Thank you for coming by to review windows
Please advise when your bid may be ready for review and discussion
Thank you

On 4/28/16, 3:35 PM, "Scott Fullwood" <[REDACTED]> wrote:

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<SAF-Q16-040 -B Richard Kahn Proposal .pdf><SAF-Q16-040 -B Richard Kahn
TakeOff .pdf>

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<SAF-Q16-040 -B Richard Kahn DISCOUNT .pdf>