

**From:** [REDACTED] >

**To:** "jeffrey E." <[REDACTED]>

**Subject:** Re: Thank you,

**Date:** Thu, 28 Apr 2016 17:31:28 +0000

**Attachments:** IncomeStatement.pdf; CashFlow.pdf; BalanceSheet.pdf; Assumptions.pdf; Executive\_summary.pdf

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Dear Jeffrey,

Thank you very much for taking your time to speak with me earlier.

I have attached a few documents about GatewayScandinavia; financial statements and an executive summary. A team member created a film (3 min long) to illustrate GatewayScandinavia's background. The film can be viewed through the following link: <https://youtu.be/zLt1S2q6ICQ>. Furthermore, our former (not updated) webpage can be found through the following link: [www.gatewayscandinavia.com](http://www.gatewayscandinavia.com).

My team and I pitched GatewayScandinavia for a couple of investors last month. They believed in our idea, but gave us the following feedback:

1. Create a highly digitalised platform with candidates before selling our services to companies;
2. Create barriers to entry through a.) Establishing personal relationships with the emerging market's top 50 engineering universities, and b.) Creating a large database with students/alumnus;
3. Attract an influential advisory board.

After an interesting and highly stimulating course (taught by professor Mthuli Ncube) as well as several discussions with influential individuals in South Africa last week, I cannot help questioning that maybe GatewayScandinavia should focus on creating a digitalised database with engineers in Africa, India, and China. Furthermore, that we should not only focus on Scandinavian companies.

[REDACTED]

Once again, thank you for taking your time to speak with me.

I wish you a good afternoon and evening,

Yours,

[REDACTED]

On Thu, Apr 28, 2016 at 3:51 PM, [REDACTED] > wrote:

Dear Jeffrey,

12.00 (NY-time?) works well.

I very much look forward speaking with you.

Yours,

[REDACTED]

On Thu, Apr 28, 2016 at 3:49 PM, jeffrey E. <[REDACTED]> wrote:

12?

On Thu, Apr 28, 2016 at 10:42 AM, [REDACTED] >  
wrote:

Dear Jeffrey,  
Thank you very very much for your willingness to speak with me: I highly and very much appreciate it.  
Please let me know what time you prefer.  
Yours,  
[REDACTED]

On Thu, Apr 28, 2016 at 3:39 PM, jeffrey E. <[REDACTED]> wrote:  
today is good

On Thu, Apr 28, 2016 at 10:37 AM, [REDACTED] >  
wrote:

Dear Jeffrey,  
I hope that this email finds you well.  
I am reaching out to you to very kindly ask if you would be willing / have the time to give me advise /  
comment on my thoughts concerning the small start-up I have had for the past few years? I am sorry  
to bother you, and, of course, I do understand if you do not have the time/ are willing to speak with  
me.  
Yours sincerely,  
[REDACTED]

On Sun, Nov 9, 2014 at 10:45 PM, [REDACTED]  
<[REDACTED]> wrote:

Dear Jeffrey,  
I am sorry but may I call you at 12.00 instead?  
Kindly,  
[REDACTED]

On Sun, Nov 9, 2014 at 11:37 PM, jeffrey E. <[REDACTED]> wrote:  
12 should work

On Sun, Nov 9, 2014 at 5:17 PM, [REDACTED]  
<[REDACTED]> wrote:

Dear Jeffrey,  
Thank you very much. I will coordinate with Lesley.  
Once again, I look forward speaking with you!  
Kindly,  
[REDACTED]

On Sun, Nov 9, 2014 at 11:06 PM, jeffrey E. <[REDACTED]> wrote:  
you can come by tomorrow if you have time. coordinate with lesley

On Sun, Nov 9, 2014 at 12:57 PM, [REDACTED]  
<[REDACTED]> wrote:

Dear Jeffrey,  
I hope that everything is well!

I am just kindly wondering; are you in New York, and if so, may I call you at any point this week?

I wish you a good Sunday afternoon.

Kindly,

[REDACTED]

On Wed, Nov 5, 2014 at 11:32 AM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

Thank you very much for your quick reply and your answer. I highly highly appreciate it.

I get back to you on Sunday!

Kindly,

[REDACTED]

On Wed, Nov 5, 2014 at 11:25 AM, jeffrey E. <[REDACTED]> wrote:

not a bother . you should be able to sublet one. I do not have any . email me on sunday i might be back in ny

On Wed, Nov 5, 2014 at 6:08 AM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

I hope that everything is well with you.

I am sorry to bother you (again) but I have a small problem...

But, first of all, I became very inspired to read about your investment in Artificial Intelligence and IT in Ethiopia. I highly admire your work and support in such projects. May I ask, why have you focused your support on projects in Ethiopia? (And not on projects in for example Nigeria; a country that is also growing quickly and with some very advanced cities)? I truly believe that there are great opportunities to be made in some of the fastest growing African countries. It is a shame though; when you say 'Africa' most people will think about ebola, malaria, AIDS, foreign aid, poverty, war, etc. and not about opportunities and about people that are hungry to work and with entrepreneurial spirits.

I have received a great offer by H&M in the US: I will be responsible for talent acquisition for H&M in the US. Even though it was not my intention to start to work within HR, this is a great opportunity where I will have a lot of responsibility. It is also interesting as I am joining H&M when they are expanding substantially; H&M are opening two new brands this winter. However, I have one problem... My contract only lasts as long as my visa is valid. Since my visa expires in the end of June next year, I need to find an apartment for only 8 months and this is NOT easy in New York City. I have spoken with almost all of my contacts and been in contact with many landlords. Yesterday I had a long conversation with Barbro. Thus, my question to you is, do you have any suggestions?

Once again, I am sincerely sorry to bother you.

Many kind regards from Sweden!

[REDACTED]

On Tue, Oct 21, 2014 at 8:40 PM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

Thank you very much for your reply and for your well wishes!

I was headhunted by H&M (I have worked with H&M through my company): I am offered a position where I will be responsible for creating a talent acquisition program for H&M in the entire USA. I will also be responsible for attracting and recruiting talented individuals that meet H&M's current and future business needs. H&M are expanding rapidly in the States, and will open two other brands (COS and & Another Story) during this fall/ winter and they are thus in great need to talented people. Well - it is a start!

I hope to see you in November!

I wish you a good evening and end of October!

Kindly,  
[REDACTED]

On Tue, Oct 21, 2014 at 6:31 PM, jeffrey E. <[REDACTED]> wrote:

what position did you find, good luck, i will be back in novemebr.

On Tue, Oct 21, 2014 at 9:26 AM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

I hope that you are well and that you have had a good start of the week! I tried to call you during the weekend (on [REDACTED]) and I deeply hope that I did not disturb you when I called.

I hope that I have not been too bold to ask you to be a mentor. I understand that you think that my thoughts are strong and well formed: I am not sure if I can agree on this. I am looking for a mentor as I actually believe the opposite... But, indeed you are correct, I am used to an academic environment; it is my hope though that my academic accomplishments (and the creation of my own company) serves as a solid foundation to build upon. Also, I want you to know that I am aware that your time is very limited, and that you might not want to or have the availability to be a mentor.

I have been offered a position in New York and will be back in the city as soon as I have found a place to live. If you are in New York and want to meet me to get to know me a bit better just let me know. Or, if you want me to call you – just send me a quick message and I will be available.

Wishing you a good Tuesday!

Kindly,  
[REDACTED]

On Fri, Oct 17, 2014 at 10:22 PM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

Thank you very much; I will call you tomorrow to discuss.

What is the best number for me to reach you on?  
Have a good evening and I look forward to speak with you!

Kindly,  
[REDACTED]

On Fri, Oct 17, 2014 at 10:13 PM, jeffrey E. <[REDACTED]>  
wrote:

sometime tomorrow ok, im not sure a mentor is what you need ? your views are strong and already well formed. you are very used to a classroom situation where the teacher is paid to take your opinions seriously, not really the world of business. biz is , no ego. get the job done, turn a profit. period

On Fri, Oct 17, 2014 at 2:12 PM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

Sorry to bother again, but just wanted to write that just let me know if I may call you.

Otherwise, I wish you a very good weekend!

Kindly,  
[REDACTED]

On Fri, Oct 17, 2014 at 8:06 PM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

Thank you for your quick reply!

But, how stupid I feel now: I meant October and I am truly sorry for the mistake.

Hope you are well!

Yours sincerely,  
[REDACTED]

On Fri, Oct 17, 2014 at 8:04 PM, jeffrey E.

<[REDACTED]> wrote:

i didnt realize it was november

On Fri, Oct 17, 2014 at 2:02 PM, [REDACTED]

<[REDACTED]> wrote:

Dear Jeffrey,

I hope that everything is well with you.

I promised to get back to you after the 15th of November concerning my question regarding mentorship: I am thus kindly wondering if I may call you at any time?

I wish you a good weekend!

Yours sincerely,  
[REDACTED]

On Wed, Sep 24, 2014 at 7:41 PM, [REDACTED]

[REDACTED] wrote:

Dear Jeffrey,

Thank you for a nice conversation earlier today! It was a pleasure speaking with you again.

I truly hope that you do not think that I was too egoistic/ self-centric to ask for mentorship from you and I want you to know that I do, by no means, take your time and consideration for granted. But, my belief is that if you don't ask, you won't get an answer. As a short summary, since we met in March I have graduated from Columbia (with Suma Cum Laude, 3.99 in GPA, and as a member in Phi Beta Kapa) and worked with my company while waiting for my visa (which was finally approved last week).

I will get back to you again in a couple of weeks and if you prefer to meet me in person just let me know.

Also, if I can in any way help you – please do let me know.

I wish you a good afternoon!

Yours sincerely,

On Wed, Sep 24, 2014 at 9:13 AM, jeffrey E.

[REDACTED] wrote:

call now? [REDACTED]

On Wed, Sep 24, 2014 at 9:02 AM, [REDACTED]

[REDACTED] wrote:

Dear Jeffrey,

It was a true privilege and pleasure meeting you again last night; THANK YOU for interesting conversations, your hospitality, and for inviting us.

I am sorry to bother you but I am kindly wondering if I may disturb you with two questions; thus, would you have the time to either meet me or talk with me on Skype (or on the phone) at any point? I do know that your time is precious and I of course understand if this is not possible. Once again, thank you for a very nice and memorable evening last night.

Yours sincerely,

[REDACTED]

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