

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** Richard Kahn <[REDACTED]>  
**Subject:** Re: Bentley  
**Date:** Fri, 15 Apr 2016 19:38:46 +0000

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yes dpoesit

On Fri, Apr 15, 2016 at 3:20 PM, Richard Kahn <[REDACTED]> wrote:  
Rupert spoke with Bentley and there will be a 2017 car with only 25 made for USA  
they are saying 2017 will be only production year

they will be in NYC showing car May 3-5 and around that time will have specs to choose  
still no word on rear seat however he mentioned rear seat will be like airplane seat with footrest  
pricing will be in high 300k range to low 400's but still unknown  
delivery in Q1 2017  
we can put down a 50,000 refundable deposit to reserve spot

Rupert is circling 3 customers from his store and does not know how many have signed up in USA

please advise  
thank you

Richard Kahn  
HBRK Associates Inc.

[REDACTED]

Begin forwarded message:

**From:** Richard Kahn <[REDACTED]>  
**Subject:** Fwd: pricing on bentley and maybach for trade  
**Date:** April 15, 2016 at 11:54:08 AM EDT  
**To:** "jeffrey E." <jeevacation@gmail.com>

seems like offer of 36k for Bentley is about 15-20k to low as i am sure they are leaving a cushion as it will probably take a while to sell  
per rupert they are still waiting on final pricing on EWB

may be best to use 36 & 135 = 171 and try to push to 175-180 which will save us approx 15k in sales tax if you proceed with buying bentley

<https://www.carsforsale.com/Search?BodyStyle=All+Vehicle+Types&Make=Bentley&Model=Arnage&MinModelYear=2006&MaxModelYear=2>

[006&MinPrice=&MaxPrice=&MaxMileage=&ZipCode=&Radius=1000](#)

[http://www.autotrader.com/cars-for-sale/2006/Bentley/Arnage/Miami+FL-33131?endYear=2006&firstRecord=0&makeCode1=BENTL&mmt=\[BENTL\[ARNAGE\[\[\]\]\]&modelCode1=ARNAGE&searchRadius=0&showcaseListingId=409162417&showcaseOwnerId=68090961&startYear=2006&Log=0](http://www.autotrader.com/cars-for-sale/2006/Bentley/Arnage/Miami+FL-33131?endYear=2006&firstRecord=0&makeCode1=BENTL&mmt=[BENTL[ARNAGE[[]]]&modelCode1=ARNAGE&searchRadius=0&showcaseListingId=409162417&showcaseOwnerId=68090961&startYear=2006&Log=0)

<http://www.autoblog.com/used-list/year-2006-max/make1-Bentley/model1-Arnage/mileage-12000-30000>

Richard Kahn  
HBRK Associates Inc.



Begin forwarded message:

**From:** Rupert Adams <[REDACTED]>  
**Subject:** Re: pricing on bentley and maybach for trade  
**Date:** April 15, 2016 at 9:10:57 AM EDT  
**To:** Richard Kahn <[REDACTED]>

Morning Rich,

I have finally heard back from a trader who specialises in older Bentley's. We could offer \$36,000 for the Arnage.

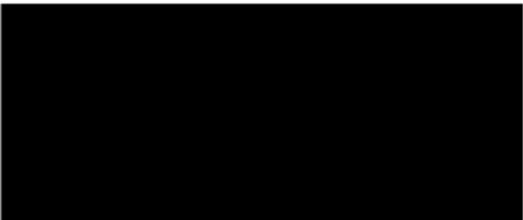
I am chasing Bentley USA almost daily for the final pricing. They keep telling me it's imminent. I will of course forward it all onto you straight away. I have another 2 buyers in the same position as you with this car!!

Best,

Rupert

**Rupert Adams**  
**Sales Executive**

Manhattan Motorcars



[REDACTED]

[REDACTED]

On 14 April 2016 at 10:27, Richard Kahn <[REDACTED]> wrote:

thank you  
any update on bentley configuration and bentley pricing?  
thanks

Richard Kahn

[REDACTED]

On Apr 13, 2016, at 11:44 AM, Rupert Adams <[REDACTED]> wrote:

Hi Rich,

They are both not the easiest cars to get firm values on I'm afraid. I have \$135,000 for the Maybach. There seems to be a lot of new unsold inventory of those cars so a lot of dealers are wary of buying more already titled!

I am working with specialist buyers on the Arnage, that will take a little longer to get firm numbers. I will be in touch as soon as I hear more.

I have also chased our Bentley regional manager up for an update on pricing for the Mulsanne EWB.

I'll be in touch,

Rupert

**Rupert Adams**  
**Sales Executive**

Manhattan Motorcars

[REDACTED]

[REDACTED]

[REDACTED]

On 13 April 2016 at 10:37, Richard Kahn <[REDACTED]> wrote:  
any updates on values?  
please advise  
thanks

Richard Kahn  
HBRK Associates Inc.

[REDACTED]

On Apr 12, 2016, at 10:12 AM, Rupert Adams <[REDACTED]> wrote:

Hi Richard,

Sorry I was out of the office yesterday.

I'll work on the values of these today for you. Still waiting the final price guide from Bentley USA.

Thanks,

Rupert

**Rupert Adams**  
**Sales Executive**

Manhattan Motorcars

[REDACTED]

[REDACTED]

[REDACTED]

On 11 April 2016 at 15:14, Richard Kahn <[REDACTED]> wrote:  
2006 Bentley Arnage RL (Sedan / Color: SCBLE37G26CX19439  
Beluga)

mileage on bentley 20,500

Maybach has 1500 miles

can you please provide pricing for sale of cars  
thank you

any update on Bentley internet site to configure car

Richard Kahn  
HBRK Associates Inc.



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please note

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