

**From:** Lvjet <[REDACTED]>

**To:** jeevacation@gmail.com, [REDACTED]

**Subject:** Fwd: Gulfstream Proposal for Gulfstream GIV Serial Number 1085 (ID #7024691 R00)

**Date:** Wed, 17 Feb 2016 16:43:34 +0000

**Attachments:** 7024691\_R00.pdf

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Jeffrey

attached is Gulfstream proposal for Radar upgrade and SATphone with world wide Wifi.

-880 Radar upgrade **\$130,047** which includes a \$50k trade-In of current 870 Radar.

-SatPhone / Wifi upgrade to G650 current production and fastest internet worldwide.

We have to make sure the SATPhone is capable of Dual Data line transfer for FANS1A CPDLC compliance by 2020. Our current Iridium SATphone is not CPDLC capable. the Satphone Gulfstream recommended is CPDLC approved.

-1 \$401,626 Standalone Satphone w/ WiFi worldwide. MCS7120 SATPHONE

-2 \$126,972 we require New Vertical stabilizer Radome to house the SATAntenna. its similar to a Dog house style blister mounted on vertical stabilizer.

-3 \$15,000 Global VT service for router

-4 \$23,651 install Aircell interface Unit, voice calls.

-5 \$30,000 interior removal

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**\$597,249.00** total package Satphone w/Wifi on current production G650.

Notes:

Jeffrey,

Clay Lacy and Universal Avionics have an approved CPDLC plan which replaces one of our Honeywell FMS and with a Universal FMS with CPDLS capability, its certainly deviates from the Factory cockpit and standard GIV Triple Honeywell FMS's we currently have installed, plus my 3rd FMS is a whats called a HOT spare if case one FMS fails, and Dual FMS is required for North Atlantic RVSM airspace, I'm not particually fond of installing a Universal FMS stand alone in the GIV. but its an option as well.

I trust our Radar, it does a nice job, I'm sure the 880 upgrade gives more accurate range and Rain intensity, compared to our 1988 Radar 870. The 880 is the latest radar for Gulfstream current.

Wifi and Satphone upgrade to CPDLC and Fans1A upgrade could wait a year or two, however, Gulfstream indicates price will increase and demand will grow.

depending if you upgrade to a GV or G550 In the next 12 months, I'd prefer to hold on Radar and Satphone upgrade, unless you feel our GIV is hear to stay.

what do you think?

thank you

Larry

-----Original Message-----

**From:** psinternalsales <[REDACTED]>

**To:** lvjet <[REDACTED]>

**Cc:** rusty.cramer <[REDACTED]>

**Sent:** Fri, Feb 12, 2016 2:18 pm

**Subject:** Gulfstream Proposal for Gulfstream GIV Serial Number 1085 (ID #7024691 R00)

Dear Mr. Visoski

EFTA00834206

Attached is the proposal you requested for Gulfstream GIV Serial Number 1085. We appreciate the opportunity to provide you with this proposal and look forward to hearing from you soon. Please do not hesitate to call me with any questions or for additional information.

*(See attached file: 7024691 R00.pdf)*

Sincerely,

Rusty Cramer  
Regional Sales Manager,  
Eastern Region - Southern FL  
Office: +1 772-210-2954  
Mobile: +1 561-261-5028

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