

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: Fwd: Offer - 124 Parc
Date: Fri, 29 Jan 2016 19:51:23 +0000

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

tel [REDACTED]
fax [REDACTED]
ce [REDACTED]

Begin forwarded message:

From: "Steinberg, Richard J" <[REDACTED]>
Subject: Offer
Date: January 29, 2016 at 2:34:43 PM EST
To: Stephen Alexander <[REDACTED]>, Richard & Lisa Kahn <[REDACTED]>, "[REDACTED]" <[REDACTED]>
Cc: "Warwick, Kerry" <[REDACTED]>

So we have just gotten off the phone with the broker representing the buyer who is preparing an offer - it was going to be 5.2 million and I advised them to not even get the offer signed - it was much too low and that at that number we would not even be able to counter - I also told him we appreciate the offer and if he could get his buyer to have an opening offer in the mid fives I might be able to get a counter - otherwise thank you and good luck - I find in the beginning playing hardball works in everyone's best interest and saves a lot of back and forth energy

Richard Steinberg

RICHARD J STEINBERG
LICENSED ASSOCIATE REAL ESTATE BROKER
DOUGLAS ELLIMAN REAL ESTATE
DIRECT: [REDACTED]
OFFICE: [REDACTED]
[REDACTED]
575 MADISON AVENUE, NEW YORK, NY, 10022

This email is for the use of the intended recipient(s) only. If you have received this email in error, please notify the sender immediately and then delete it. If you are not the intended recipient, you must not keep, use, disclose, copy or distribute this email without the author's prior permission. We have taken precautions to minimize the risk of transmitting software viruses, but we advise you to carry out your own virus checks on

any attachment to this message. We cannot accept liability for any loss or damage caused by software viruses. The information contained in this communication may be confidential and may be subject to the attorney-client privilege. If you are the intended recipient and you do not wish to receive similar electronic messages from us in the future then please respond to the sender to this effect. Please note that any views or opinions presented in this e-mail are solely those of the author and do not necessarily represent those of the Company.