

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** Richard Kahn <[REDACTED]>  
**Subject:** Re: Offer - 124 Parc  
**Date:** Fri, 29 Jan 2016 20:26:07 +0000

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i hope he is not telling us a fib,

On Fri, Jan 29, 2016 at 2:51 PM, Richard Kahn <[REDACTED]> wrote:

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
ce [REDACTED]

Begin forwarded message:

**From:** "Steinberg, Richard J" <[REDACTED]>  
**Subject:** Offer  
**Date:** January 29, 2016 at 2:34:43 PM EST  
**To:** Stephen Alexander <[REDACTED]>, Richard & Lisa Kahn <[REDACTED]>, "[REDACTED]" <[REDACTED]>  
**Cc:** "Warwick, Kerry" <[REDACTED]>

So we have just gotten off the phone with the broker representing the buyer who is preparing an offer - it was going to be 5.2 million and I advised them to not even get the offer signed - it was much too low and that at that number we would not even be able to counter - I also told him we appreciate the offer and if he could get his buyer to have an opening offer in the mid fives I might be able to get a counter - otherwise thank you and good luck - I find in the beginning playing hardball works in everyone's best interest and saves a lot of back and forth energy

Richard Steinberg

RICHARD J STEINBERG  
LICENSED ASSOCIATE REAL ESTATE BROKER  
DOUGLAS ELLIMAN REAL ESTATE  
DIRECT: [REDACTED]  
OFFICE: [REDACTED]  
[REDACTED]  
575 MADISON AVENUE, NEW YORK, NY, 10022

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JEE

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