

From: "jeffrey E." <jeevacation@gmail.com>
To: Larry Visoski <[REDACTED]>
Subject: Re: SAMPLE Pro-Forma L.O.I. AND Presentation of [REDACTED] For Sale
Date: Mon, 13 Apr 2015 15:49:02 +0000

im very interested however controller shows over 4thousand hours. i do not like bad numbers

On Mon, Apr 13, 2015 at 11:16 AM, Larry Visoski <[REDACTED]> wrote:

This will catch you off Gaurd.,
BBJ 2
Nice floor plan.,
Offer attached
Owen is from Monaco and wants to down size, he likes our B727

See attached from Gary

Sent from my iPhone

Begin forwarded message:

From: Gary Anzalone <[REDACTED]>
Date: April 13, 2015 at 11:03:02 AM EDT
To: "[REDACTED]" <[REDACTED]>, Sherry Cannon <[REDACTED]>, Richard Laggan <[REDACTED]>
Subject: Fwd: SAMPLE Pro-Forma L.O.I. AND Presentation of [REDACTED] For Sale

Larry,

Please see the attached offer and presentation.

This is a deal!

Let's discuss.

Sincerely,

*Gary Anzalone - Managing Partner
Equus Global Aviation, LLC*

[REDACTED]

----- Forwarded message -----

From: [REDACTED] <[REDACTED]>
Date: Mon, Apr 13, 2015 at 9:51 AM
Subject: SAMPLE Pro-Forma L.O.I. AND Presentation of [REDACTED] For Sale
To: "Gary Anzalone ([REDACTED])" <[REDACTED]>

Hi Gary,

Thank-you for your continued interest in our [REDACTED] as a possible solution for your client.

As you know the [REDACTED] market has been our speciality since 2001 when we sold the first [REDACTED] ever to resell. Since then we have been fortunate enough to sell 29 pre-owned BBJ's including the last 3 aircraft to trade in the past 12 months.

I sold the [REDACTED] to its present owners in 2007 and now they want to sell it outright OR they would consider trading down. When I mentioned your clients [REDACTED], they thought this might make a sensible solution for them. We have scrutinized the Specifications thoroughly on your [REDACTED] AND we have been authorized to submit the following proposal for your perusal.

We would be prepared to Trade our aircraft [REDACTED] for NET : \$31,500,000.00 USD PLUS clear title to [REDACTED]

If you do the math I think you would agree this proposal shows excellent value. The official Asking Price for our BBJ-2 S/N 32777 is \$ 39.5 million USD and if we allow \$3.5 million USD for your aircraftThe Price Difference should be equal to \$36.0 million USD.....However in summary, as a gesture of good faith you can see we have already reduced the price difference by a further \$4.5 million USD in order to try and get a deal done.

Not only is [REDACTED] in exception condition..... It was one of the nicest [REDACTED]s ever built to date. The completion was done in 2003 to the highest standards possible by Lufthansa Technik in Germany. I have ridden in this aircraft many times AND it is definitely one of the quietest BBJ's ever built. Of course with the BBJ-2 you get almost 30% more interior cabin than the BBJ-1 so you truly feel all the benefits of a "Big Cabin" aircraft.

We do have a couple of other interested parties currently looking at our aircraft but we will gladly leave our formal Offer open to your clients acceptance until the end of this week.

Thank-you once again for your interest and we look forward to your favourable response and to completing this deal with you.

Very best regards

Bob P.

Robert Peerless

OPUS AERONAUTICS

Le Prince de Galles



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please note

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