

**From:** Daniel Sabba <[REDACTED]>  
**To:** Jeffrey Epstein <jeevacation@gmail.com>  
**CC:** Vahe Stepanian <[REDACTED]>, Richard Kahn <[REDACTED]>, Paul Morris <[REDACTED]>  
**Subject:** RE: Twitter follow-up - TRS + short calls [C]  
**Date:** Wed, 21 Jan 2015 20:22:11 +0000

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Classification: **Confidential**

Jeffrey,

Per our chat yesterday, we wanted to follow-up on margin account rates for Southern Financial. They are 3mL+100bps on the borrowed amount.

We did a comparative analysis between doing the trade using TRS construct or margin account financing and would like to connect to discuss it with you.

Regards,  
Daniel (212 454 0857)

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**From:** Daniel Sabba  
**Sent:** Tuesday, January 20, 2015 10:44 AM  
**To:** Jeffrey Epstein  
**Cc:** Vahe Stepanian; Richard Kahn; Paul Morris  
**Subject:** RE: Twitter follow-up - TRS + short calls [C]

Classification: **Confidential**

Jeffrey,

Wanted to follow-up with refreshed pricings for 1y options. TWTR Spot Ref: 36.56.

**TRS:** Previous levels still apply.

**European Call options on TWTR:**

Option Seller: Southern Financial LLC  
Option Buyer: DB  
Notional: 250,000 OTC Call

Expiry: 20-Jan-16  
Strike: 100% of spot  
Bid: 19.30% (Mid 19.50%)  
Vol: 48.46%  
Delta: 60%

Expiry: 20-Jan-16  
Strike: \$40  
Bid: \$5.67 (Mid \$5.74)  
Vol: 47.68%  
Delta: 53%

**Note:** The IA for long TRS and selling a \$40 call would be 38% instead of the 30% of the at the money call.

Best regards,  
Daniel

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**From:** Daniel Sabba  
**Sent:** Friday, January 16, 2015 4:48 PM  
**To:** Jeffrey Epstein  
**Cc:** Vahe Stepanian; Richard Kahn; Paul Morris  
**Subject:** Twitter follow-up - TRS + short calls [C]

Classification: **Confidential**

Jeffrey,

We could do this for 1mm shares of Twitter, indicatively. Twitter (TWTR) spot ref \$37.31.

**Total Return Swap:**

Swap Seller: DB  
Swap Buyer: Southern Financial LLC  
Ticker: TWTR  
Size: 1mm shares  
Tenor: 1yr / 2yr (same price)  
Spread: 1mL+ 75bps (this spread is slightly worse than last time given DB expects to internalize less of the risk, so there would be more balance sheet consumption)  
Resets: Monthly  
Optional Early Termination: Applicable, 3 days (two-way)

**European Call options on TWTR:**

Option Seller: Southern Financial LLC  
Option Buyer: DB  
Notional: 1,000,000 OTC Call

Expiry: 19-Jan-16  
Strike: 100% of spot  
Bid: 19.35%  
Vol: 48.60%  
Delta: 60%

Expiry: 17-Jan-17  
Strike: 100% of spot  
Bid: 25.65%  
Vol: 45.36%  
Delta: 64%

**Credit terms - IA:**

- If you did both the TRS + short call as a package, IM would be 30% for either 1y or 2y expiries. Ignoring the difference of settlement dates for IA and premium, the premium received could make up for the IA paid. Settlement of IA is on trade date while settlement of premium is T+3.
- If you did the TRS by itself without selling calls, IA would be 40% for 1y and 50% for 2y.

Looking forward to discussing this in further details.  
When can we chat? Shabbat is starting here so I will be out of pocket until sunset tomorrow night.

Daniel

Daniel Sabba  
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