

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Fwd: Next  
**Date:** Thu, 14 Dec 2017 19:46:01 +0000

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math does not add to 11mm unless he is inferring deal totals 12mm

what about 9mm upfront then years 1 & 2 \$0 then  
year 3 \$500  
year 4 \$500  
year 5 \$1mm

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cell [REDACTED]

Begin forwarded message:

**From:** Neale Attenborough <[REDACTED]>  
**Subject:** Re: Next  
**Date:** December 14, 2017 at 2:39:07 PM EST  
**To:** Richard Kahn <[REDACTED]>

That works if the upfront payment is \$9MM. I will get my team drafting on yay deal.

On Dec 14, 2017, at 2:37 PM, Richard Kahn <[REDACTED]> wrote:

neale,

to make it simple i suggest: 200 400 600 800 1mm as the five year pay out.  
if this ok, can you have your team start drafting.  
thx

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On Dec 13, 2017, at 5:10 PM, Neale Attenborough <[REDACTED]> wrote:

Thanks. I have a hard stop at 5:30 so perhaps we should discuss tomorrow?

On Dec 13, 2017, at 5:05 PM, Richard Kahn <[REDACTED]> wrote:

sorry as we are running late  
i will call you at 515pm  
thank you

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fax [REDACTED]  
cell [REDACTED]

On Dec 13, 2017, at 1:51 PM, Neale Attenborough <[REDACTED]> wrote:

Yes 5:00 should work well. I will send you a clean and redline of the revised term sheet for our discussion.

If you could call my cell +1 (617) 901-0711 that would be great.

Neale

On Dec 13, 2017, at 8:42 AM, Richard Kahn <[REDACTED]> wrote:

sometime 4:30 - 5:30pm EST works better for me  
please advise if you are available  
thank you

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fax [REDACTED]

cell [REDACTED]

On Dec 12, 2017, at 9:56 PM, Neale Attenborough <[REDACTED]> wrote:

I am happy to try and accomplish this are you available tomorrow at 2:00pm ET?

On Dec 12, 2017, at 7:04 AM, Richard Kahn <[REDACTED]> wrote:

neale,

You and I discussed trying to close a transaction this calendar year. If that is still the goal, I think a phone call might be helpful.

If it is not then no rush as we have many other things to focus on. thx

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fax [REDACTED]  
cell [REDACTED]

On Dec 11, 2017, at 4:28 PM, Richard Kahn <[REDACTED]> wrote:

can we talk today or wednesday?

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575 Lexington Avenue 4th Floor  
New York, NY 10022

tel [REDACTED]  
fax [REDACTED]  
cell [REDACTED]

On Dec 11, 2017, at 3:46 PM, Neale Attenborough <[REDACTED]> wrote:

Certainly in the next couple of days. Yes.

On Dec 11, 2017, at 2:42 PM, Richard Kahn <[REDACTED]> wrote:

will you we sending something today?

please advise

thank you

Richard Kahn  
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575 Lexington Avenue 4th Floor  
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tel [REDACTED]

fax [REDACTED]

cell [REDACTED]

On Dec 7, 2017, at 10:38 AM, Richard Kahn <[REDACTED]> wrote:

thank you

Richard Kahn  
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575 Lexington Avenue 4th Floor  
New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cell [REDACTED]

On Dec 6, 2017, at 3:50 PM, Neale Attenborough <[REDACTED]> wrote:

Confirmed. We are circling up on your requests to Rachel and will revert late this week of early next.

On Dec 6, 2017, at 10:08 AM, Richard Kahn <[REDACTED]> wrote:

please confirm you received my email

thank you

Richard Kahn

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fax [REDACTED]  
cell [REDACTED]

On Dec 4, 2017, at 1:26 PM, Richard Kahn <[REDACTED]> wrote:

neale.

we had a good call with Rachel and thank you for your offer..

1 as discussed the tail payments should be five years rather than three as it requires a final determination of liability AFTER appeal..

2 i think it in everyones interest to try to close this year as the foreign, inbound and outbound become more complex in 2018.

3 if we can set a call and you can suggest an interest rate on the tail payments we can discuss economics.

4 we are close and would rely on your team to put together the documents for faith and joels review.

5 millie is still there :)

thank you

Richard Kahn

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cell [REDACTED]