

**From:** [REDACTED]

**To:** "Je vacation" <jeevacation@gmail.com>

**Cc:** "Rich Kahn" <[REDACTED]>

**Subject:** 430 EFIS

**Date:** Tue, 31 Jul 2012 17:08:30 +0000

**Importance:** Normal

---

Jeffrey,

Bell agreed to immediate exchange of EFIS for \$20,000

I don't believe I won this battle, however the alternative would have been \$71k or higher.

Thx, Larry

From David Burch at Edwards.

Larry,

I just finished a lengthy conversation with Stuart Harbottle Manage of Bell Warranty.

Stuart has agreed to replace the defective EFIS display with a Bell Reconditioned unit. The net to you will be \$20K out of pocket for the exchange. I will place the order today for the replacement unit and we should have tomorrow...

Kind Regards,

David Burch

General Manager

Sent via BlackBerry by AT&T