

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Fwd: Bouganvilleas Update

Date: Wed, 29 Nov 2017 20:45:53 +0000

Attachments: attachment_1.pdf; (HBRK)_11-16-17.xlsx

Inline-Images: image1.JPG

i spoke with Ingrid and tried to negotiate her price of \$9 per 3 gallon bougainvillea unfortunately she would not budge

option 1 still purchase in PR for additional cost of \$6,125 (and probably receive more timely)

option 2 split order 50% FL 50% PR

option 3 buy 100% florida

please advise

thank you

Richard Kahn
HBRK Associates Inc.

[REDACTED]
New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cell [REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>

Subject: Bouganvilleas & Ground Cover Update

Date: November 16, 2017 at 2:11:06 PM EST

To: "jeffrey E." <jeevacation@gmail.com>

i sourced another florida farm that can supply bougainvillea and ground cover

i am awaiting pictures of both to send you for your approval

<http://www.plantlifefarms.com/aerials/>

projected cost savings are as follows:

PR Bid for 1800 3 gallon plants

16,200

FL Bid for 1800 3 gallon plants

9,075

Subtotal of savings	7,125
estimated additional tropical shipping costs from FL vs PR	<u>1,000</u>
Total savings of bougainvillea only	6,125

Note total cost of Bougainvillea landed on STT from FL is as follows:

Cost of 1800 Bougainvillea	9,075
Tropical Shipping (20' reefer)	<u>5,000</u>
Total Costs	14,075 or 7.82 per plant

Note cost of Bougainvillea from ABC Nursery Nursery is 12.30 per plant with out 18% discount

I was told by Paul from Plant farms that their ground cover is approximately \$2-2.50 per 1 gallon and it should be able to fit in 20' container as well

Richard Kahn
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Begin forwarded message:

From: "Paul Wiggins (via Google Sheets)" <[REDACTED]>

Subject: (HBRK) 11-16-17

Date: November 16, 2017 at 8:53:20 AM EST

To: [REDACTED]

Cc: [REDACTED]

Reply-To: Paul Wiggins <[REDACTED]>

Paul Wiggins has attached the following spreadsheet:

 (HBRK) 11-16-17

Google Sheets: Create and edit spreadsheets online.

Google Inc. 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

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