

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Lulls

Date: Wed, 29 Nov 2017 23:33:11 +0000

Attachments: JLG-Telehandler-Brochure.pdf

The Lull that Bosco and Tap think is most suitable is JLG G10-55A
Below is a link on the specs:

I am told that these machines with proper maintenance should last 10,000 hours
I estimate that we will use machine approximately 2,000 hours per year (40 hours per week x 50 weeks) so
machine
should last 3-4 years and therefore i believe buying a used machine would be best..

I tried to focus my search in the 2000-4000 hour range as well as 60-80k cost
attached are some general listings so you can get an idea of the many lulls 75k++ that are full of rust..

<https://www.machinerytrader.com/listings/construction-equipment/for-sale/list/?manu=jlg&mdlxt=g10-55a&inforequestdelay=1&errinfo=timeout&err=10>

<https://www.machinio.com/listings/15359728-2018-jlg-g10-55a-in-sacramento-ca>

My concern with buying equipment is always the unknowns under the hood that i am unable to get comfortable with.

In speaking with 4-5 JLG dealers i came across a few reconditioned units whereby they take an old frame (usually 2007-2012) and upgrade the following:

Paint, Tires at least 70% or New, New Hydraulics, New Boom Hoses
These dealers are governed by OSCHA and must adhere to strict guidelines
Buying one of these units takes away concerns of us getting stuck with a lemon...

One of these units that just sold for 72,900 was a 2012 JLG G10-55A with 1,914 engine hours

<https://www.machinerytrader.com/listings/construction-equipment/for-sale/11417711/2012-jlg-g10-55a>

The best options currently are as follows:

1) 2008 JLG G10-55A (reconditioned) - with 3,150 engine hours \$68,900 delivered to Tropical Shipping from Wisconsin

<https://buffaloforklift.com/collections/forklifts/products/2008-jlg-g10-55a-10000-lb-diesel-telescopic-forklift-telehandler-pneumatic-4wd-stock-bf9646549-759-wi>

2) 2011 JLG G10-55A with 4,100 engine hours \$69,950 plus delivery to Tropical Shipping from Georgia (estimated \$1,500) = \$71,450

<http://www.aerialtitansinc.com/inventory/?/listings/construction-equipment/for-sale/20705511/2011-jlg-g10-55a?dlr=1&pcid=3320257&ftr=1>

3) 2014 JLG G10-55A - with 2,375 engine hours \$85,000 plus delivery to Tropical Shipping from West Virginia (estimated \$2,500) = \$87,500

<http://www.machinefinder.com/ww/en-US/machines/2014-jlg-g10-55a-telehandler-4618565/print>

4) 2011 JLG G10-55A (reconditioned) with 2,000 engine hours \$80,000 plus delivery to Tropical Shipping from Georgia (estimated \$3,500) = \$83,500

link on bottom right of page

<https://www.aerialtitans.com/10000lb--greater>

Unfortunately due to hurricanes these machines have been in high demand and sellers are not moving much on price

however i will try to negotiate another 3-5% off above prices..

once you decide on a lull to purchase i still would like to have an inspection done by a professional and or Bosco/Tap

i will also review attachments (universal bucket / gravel bucket) with Bosco and Tap which will probably cost another 3000-5000.

tropical shipping will be another 6500-7000

please advise

thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

tel

fax

cel