

From: Jeffrey Epstein <jeevacation@gmail.com>

To: Richard Kahn <[REDACTED]>

Subject: Fwd: Gulfstream Proposal for Gulfstream GIV Serial Number 1085

Date: Sun, 17 Mar 2013 21:49:31 +0000

Attachments: GAC0313-223-GIV.1085-R00.pdf

get the best price for the whole thing , larry, interior and headliners need to be removed and re installed. should we let them quote the re rag at the same time, save eric having to do it again.

----- Forwarded message -----

From: Lvjet <[REDACTED]>

Date: Sun, Mar 17, 2013 at 11:14 AM

Subject: Fwd: Gulfstream Proposal for Gulfstream GIV Serial Number 1085

To: jeevacation@gmail.com

Cc: [REDACTED], [REDACTED]

Jeffrey,

Eric Roth sent the fabric sample books, amazing fabrics to chose from,. I will bring with me tomorrow to St. Thomas with wood sample. I land at 3:30pm tomorrow with Dave.

Attached is Gulfstreams proposal to upgrade Cockpit and accomplish "some" avionic items that will be required by 2014 and 2015,. The only item that is "nice to have item" is the option to install Gavis Infra Red camera \$128,278.00 (I believe we can also include the Infra-Red camera to be displayed on passenger TV screens). I spoke to the Chief of Maintenance on the GIVSP next door to me at Galaxy who installed this full package last year,. He recommended the LED cockpit light switches for additional \$13,000. He also informed me they paid \$750k for the DU885 plus \$13k for LED lights, \$130k for Camera,. if you review our Quote from Gulfstream, they were pretty aggressive with pricing,. we are quoted \$725k for DU885 and Gulfstream included the LED lights in that price. We also received discount on Camera install and price discount if you approved the TCAS 7.1 upgrade (Due to operate in Europe Dec. 2015) and ADSB transponder upgrade since cockpit will be open for the LED panel installation.

I have also gathered important information regarding the DU885 cockpit upgrade to the GIV, I have spoke to three operators who have completed this cockpit upgrade to reassure that we are not accomplishing this for Geewiz purposes only.

The main reason I have learned after my conference call with Gulfstream and confirmed with other operators, The current CRT display units installed in GIV's are the #5 failure item, each CRT tube cost is \$34,000.00 there are six tubes installed in the GIV. HoneyWell, who manufactures the old CRT units are destroying the old units once removed to deplete the supply and the plan is to force all operators to LED displays by 2015 since the future requirements to meet FANS (Future Area Navigation System) requires your display in the cockpit to have Graphic input, decent profiles and vertical separation display, and RNP4 (Reduce Navigation Performance) for Atlantic Crossings and Reduced Vertical separation.

Aircraft equipped with these upgrades early, have the tendency to have better Atlantic Crossing priority compared to aircraft without these upgrades,. the idea is "Better Equipped, Better Served" in Europe and Atlantic Crossings at this time,. ADSB will be required in 2020 for ops in USA,. Europe is further ahead in their requirement for these items,.

Thank you,
Larry

Sent from my iPad

-----Original Message-----

From: psinternalsales <[REDACTED]>
To: lvjet <[REDACTED]>
Cc: rusty.cramer <[REDACTED]>; mark.grunewald <[REDACTED]>
Sent: Thu, Mar 14, 2013 4:14 pm
Subject: Gulfstream Proposal for Gulfstream GIV Serial Number 1085

Dear Mr. Visoski,

Attached is the proposal you requested for Gulfstream GIV Serial Number 1085. We appreciate the opportunity to provide you with this proposal and look forward to hearing from you soon. Please do not hesitate to call me with any questions or for additional information.

Sincerely,

Rusty Cramer
National Sales Manager,
Eastern Region - Southern FL
Office: [REDACTED]
Mobile: [REDACTED]

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