

From: Jeffrey Epstein <jeevacation@gmail.com>
To: Richard Kahn <[REDACTED]>
Subject: Re: Ron Rodgers
Date: Mon, 12 Aug 2013 20:29:40 +0000

bring him up to see you

On Mon, Aug 12, 2013 at 1:35 PM, Richard Kahn <[REDACTED]> wrote:

FYI

Richard Kahn
HBRK Associates Inc.



Begin forwarded message:

From: Globalestatemgt <[REDACTED]>
Date: August 10, 2013 12:51:21 PM EDT
To: Richard Kahn <[REDACTED]>
Cc: Frank Fortgens <[REDACTED]>
Subject: Ron Rodgers

Dear Dr. Sachs and Mr. Kahn:

First, I want to thank Dr. Sachs for taking the time this past week to speak with me concerning the opportunity to direct and manage his properties. Furthermore, thank you to you both for your expressions of confidence and appreciation of my qualifications. I trust in the coming week or so when we meet, I may provide a deeper understanding and description of my professional and personal qualities.

May I take this occasion to stress my keen interest, not only for the position itself but for the unique potential opportunity to work with a global leader in so many fields. Even though the position does not involve participating in Dr. Sachs' humanitarian endeavors, this role indirectly supports his efforts by providing unparalleled service and peace-of-mind. He should be confident that his residences are meticulously and seamlessly cared for.

Part of the "service" I provide is the type which is indirect --- the noticed but not asked for kind --- the understanding of your clients' needs and preferences and anticipating and providing for them. The household manuals I create are developed with some the information gleaned about the clients' likes, dislikes and absolutes. These household manuals not only take into account the clients' existing, emerging and evolving styles across different environments, but also those of close relatives and friends who would be or are regular house guests

Plus, when there are multiple homes, there may be some items which are sacrosanct and others which change due to the environment of the particular home and the mood the client desires. This part of "service" I call *Residential Continuity Management*. The client wants a seamless transition from one home to another ---

even to very personal, particular requests. Perhaps it is a favorite scent, music collection, food item, or family photo. *Residential Continuity Management* is more than this and involves security (both physical and data), managing inventories and “environments” across all estates while also delivering balance, synergy and exemplary service.

I look forward to meeting with you both to further delve into the needs and requirements of Dr. Sachs and his vision for an outstanding Director of Residences. I will touch base with Mr. Kahn on Tuesday.

Sincerely,

Ron Rodgers

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“Watch your thoughts; they become words. Watch your words; they become actions. Watch your actions; they become habits. Watch your habits; they become your character. Watch your character; it becomes your destiny.” – Frank Outlaw

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