

From: Reid Hoffman <[REDACTED]>

To: Jeffrey Epstein <jeevacation@gmail.com>, Joi Ito <[REDACTED]>, "Kevin Slavin" <[REDACTED]>

Subject: FW: don't know if this is a quick question

Date: Fri, 06 Sep 2013 16:02:01 +0000

Attachments: JPD_Self_deception_1993.docx

fyi...
:)

From: [REDACTED] [REDACTED] on behalf of DUPUY Jean-Pierre [REDACTED]

Sent: Friday, September 06, 2013 8:59 AM

To: Reid Hoffman

Subject: Re: don't know if this is a quick question

Hi Reid,

This is certainly NOT a quick question. And I am in Sao Paulo, on my way to the airport, en route to Paris.

I know there are mathematical models of deception in the animal kingdom, but I am not a specialist.

On the other hand, I worked a lot on the problem of SELF-deception - which in a sense is even more complex, although linked to the problem of deception .

I organized a conference on that topic at Stanford in 1995 with excellent authors. The proceedings were published as:

J.-P. Dupuy (ed.), *Self-Deception and Paradoxes of Rationality*, C.S.L.I. Publications, Stanford University, 1998.

I am attaching a synthetic paper that I wrote for the 50th anniversary of Sartre's *Being and Nothingness*.

More later, from Paris.

All best,

JP

On Fri, Sep 6, 2013 at 12:15 PM, Reid Hoffman <[REDACTED]> wrote:

Been thinking about the role of deception in life, systems, biology.

Is there any good general mathematical models of deception? Is this is topic you've spent any time thinking about?