

**From:** Jide Zeitlin <[REDACTED]>  
**To:** jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)>  
**Subject:** Re:  
**Date:** Tue, 19 Jun 2018 13:09:21 +0000

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Sultan genuinely is a decent person and a thoughtful businessman. I am glad to have spent time with him--we toured his island and then his resort. I left at midnight after dinner.

This said, I am not optimistic we will end up working together. My interest is in jointly acquiring Bollore and then using that platform to fill in major gaps such as Nigeria, but I sense that Sultan undervalues my ability to navigate Africa relative to his history of flying in and meeting heads of state. Africa is not a place you can do via remote control and solely top down.

Thank you, again, for the intro.

On Jun 18, 2018, at 18:29, jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)> wrote:

kindness is next to...

On Mon, Jun 18, 2018 at 10:27 AM, Jide Zeitlin <[REDACTED]> wrote:

Good Morning.

Saw your friend earlier today in Dubai.

He struck me as a good guy. Quirky, but decent. Surrounded by stooges. Good for a sitcom, but not for getting business done on the continent.

After we broke, I headed back to Abu Dhabi for other meetings. I now am headed back, at your friend's request, to see him again before my flight back to New York late tonight.

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please note

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