

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: Fwd: Artefacto Summary for Mr Epstein
Date: Tue, 21 Oct 2014 20:43:22 +0000

Gregory called and reiterated to Rosana that we need a larger discount
She replied with vague email below
I am still waiting for her response..

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>
Subject: Re: Artefacto Summary for Mr Epstein
Date: October 21, 2014 at 4:08:54 PM EDT
To: Rosana <[REDACTED]>
Cc: Gregory Riches <[REDACTED]>

thank you for your response
i am unclear from your email the price that you have agreed to sell us the furniture for..
in my last email i asked for 350,000 however i did not see your reply below
please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Oct 21, 2014, at 3:47 PM, Rosana <[REDACTED]> wrote:

Dear Mr. Epstein,

Once more I do understand your considerations regarding pricing.

Artefacto is the factory; but we are not like other high-end companies in the market who have inflated prices therefore can lower 30 or 40%.

Our furniture quality is outstanding, and our prices are fair. As mentioned before we do have our basic line which many items are 33% off at the moment, but the options selected for your project are all from our most sophisticated collections which include our best finishes.

I would like to close the orders as soon as possible, so our production can start.

Best regards,

Rosana Horton

artefacto

17651 Biscayne Blvd.
Aventura, Fl 33160

From: Richard Kahn [mailto:]
Sent: Tuesday, October 21, 2014 11:57 AM
To: Rosana Horton
Cc: Gregory Riches
Subject: Fwd: Artefacto Summary for Mr Epstein

Good Morning.

I am starting to get frustrated as i have been trying to finalize these attached orders with you since last Thursday October 16th

I understand you were out of town over the weekend however i called you and your boss Paelo multiple times yesterday with no response.

Your last comment that you would take 5% more off on only items you manufacturer is unacceptable.

The last time we spoke i said that we would move forward on attached orders for 350,000 vs 469,905.71 asking price before discounts.

This represents a 25.5% discount which is less that we ordinarily receive..

Please have your boss call me at 212-971-1306 as I would like to work out a deal today and send deposits.
Thank you

Rich

Begin forwarded message:

From: Richard Kahn < >
Subject: Re: Artefacto Summary for Mr Epstein

Date: October 20, 2014 at 3:02:12 PM EDT

To: Rosana Horton <[REDACTED]>

i never heard from your boss
please have him call me at 212-971-1306
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

From: Richard Kahn <[REDACTED]>

Subject: Re: Artefacto Summary for Mr Epstein

Date: October 17, 2014 at 2:17:14 PM EDT

To: Rosana Horton <[REDACTED]>

please let me know when are are able to discuss again
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Oct 17, 2014, at 10:12 AM, Rosana Horton <[REDACTED]> wrote:

Hi Richard,

Nice Talking To you, as soon I finish my meeting I'll talk to my boss

Thanks

Rosana

Rosana Horton
Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>
Subject: Fwd: Artefacto Summary for Mr Epstein
Date: October 17, 2014 at 10:05:17 AM EDT
To: [REDACTED]

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

[REDACTED]

Begin forwarded message:

From: [REDACTED]
Subject: Message from KMBT_C253
Date: October 15, 2014 at 2:20:39 PM EDT
To: [REDACTED]
Reply-To: [REDACTED]