

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** Richard Kahn <[REDACTED]>  
**Subject:** Re: Zorro Ranch Asphalt Paving  
**Date:** Fri, 03 Aug 2018 02:01:25 +0000

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yes to all.

On Thu, Aug 2, 2018 at 9:58 PM, Richard Kahn <[REDACTED]> wrote:

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue, 4th Floor  
New York, NY 10022  
Tel 212-971-1306  
Fax 212-320-0381  
Cell 917-414-7584

Begin forwarded message:

**From:** Richard Kahn <[REDACTED]>  
**Date:** July 31, 2018 at 1:52:25 PM EDT  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Fwd: Zorro Ranch Asphalt Paving

attached is paving proposal from Universal totaling \$660,767.50 (not including 7.125% tax, bond, testing and permits) to pave the following areas:

Main Entrance drive from State highway 41 to gate at ranch complex  
Paving around Ranch buildings and garage area  
Pave Road from Ranch complex to main house  
Resurface existing paved road at main house  
Pave road towards well house  
(see sketches on pages 4-8 of PDF)

Note same bid was 643,013 on June 28, 2017

Please advise on the following:

- a) scope of work above is accurate
- b) are width of roads, gravel bases and asphalt bases proposed on pages 2 and 3 of PDF ok?
- c) price i should try to negotiate to noting asphalt will be purchased locally as opposed to ABQ
- d) start date of august 13th ok?
- e) terms of 40% down

Richard Kahn  
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cell 917-414-7584

Begin forwarded message:

**From:** [REDACTED] <[REDACTED]>  
**Subject:** Fwd: Zorro Ranch Asphalt Paving  
**Date:** July 31, 2018 at 1:18:26 PM EDT  
**To:** Rich Kahn <[REDACTED]>  
**Cc:** Zorro Ranch <[REDACTED]>

as requested

----- Forwarded message -----  
**From:** Gilbert Luna <[REDACTED]>  
**Date:** Tue, Jul 31, 2018 at 1:16 PM  
**Subject:** Zorro Ranch Asphalt Paving  
**To:** [REDACTED] <[REDACTED]>  
**Cc:** Matt Luna <[REDACTED]>

Hello Mr. Gordon,

Attached is our proposal for the asphalt paving improvements at Zorro Ranch. Our schedule would be to start on August 13, 2018 and complete the work in eight weeks. Our price is based on purchasing the asphalt mix from Mountain States Constructors in Moriarty, NM. They have a hot mix asphalt plant set up there to take care of the paving project on NM 41 by the ranch. However, they can not guarantee that the plant will still be there after October, so it is imperative to get started on the project soon. The cost of asphalt cement has been rising lately and to bring in material from our regular supplier in Albuquerque would add approximately \$ 40,000.00 to the cost. Our payment terms are as follows: 40% down payment upon mobilization. Monthly pay requests submitted on the 30th for percentage of completion of the balance ( Net 15 days ). Final billing of 5% of the contract amount due upon inspection and acceptance by you. Thank you for your consideration and please contact me if you have any questions.

Regards,

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*Gilbert A. Luna*  
*President*

[REDACTED]  
[REDACTED]  
3825 Academy Parkway North, [REDACTED]  
Albuquerque, NM 87109

Cell Phone 505-401-4277  
Phone: 505-884-0400  
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Stanley, NM

LSJ-GSJ, USVI

Ph: (505) 934 2809

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please note

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