

From: J <jeevacation@gmail.com>
To: Richard Kahn <[REDACTED]>
Subject: Re: Scott link
Date: Thu, 27 Dec 2018 23:08:41 +0000

ask him if his bill contained the discounts that he proposed months ago. the gift tax is mine. jeffrey would never put you at risk. .

On Thu, Dec 27, 2018 at 5:59 PM Richard Kahn <[REDACTED]> wrote:

I spoke with Scott again and asked for his accountants contact info as i told him i did not understand the calculations. Scott told me his accountant is very conservative and not in favor of this transaction. I told Scott maybe he can then help me as I do not understand his 38 percent profit percentage. I told Scott instead of speaking with his accountant it would be helpful for him to send me his firms ytd revenue and detailed expenses. Scott firmly said he was not comfortable with sharing that information.

Facts so far

Ytd paid approximately 1,700,000
If accurate 638k unbilled plus dec / approx 700,000

Total Billings 2,400,000

38 percent gross profit x 40 tax rate would be 15 percent tax savings.

On all 2.4mm would be 360,000 tax savings so not sure math works out since Scott has unbilled greater than that number...

Please advise.
Thank you.

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022
[REDACTED]
[REDACTED]
[REDACTED]

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please note

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