

From: J <jeevacation@gmail.com>
To: Richard Kahn <[REDACTED]>
Subject: Re: GSJ Storage
Date: Sat, 27 Oct 2018 12:29:38 +0000

its very simple brian. we paid you for a working system . you have the obligation as it never worked properly from day one. to replace it fully at your cost. the additional money we paid for your attempts to fix will be added to any litigation claims. plus damages of course. So as to be crystal clear again. - The total expense to replace the system is yours and yours alone. If you want to send us a check for all moneys paid to you to date. including purchase and maintenance that could be an alternative. .

On Sat, Oct 27, 2018 at 8:11 AM Richard Kahn <[REDACTED]> wrote:

Richard Kahn
HBRK Associates Inc.



Begin forwarded message:

From: Brian Prosolar <[REDACTED]>
Subject: Re: GSJ Storage
Date: October 27, 2018 at 8:07:30 AM EDT
To: Richard Kahn <[REDACTED]>

Good Morning Richard,

Last night I received another response, this time using a Lithium Ion battery. We are currently revising our contract and estimate template so please consider this a "turn key" quote for the storage component of the generation and primary distribution system. If you decide that this is the configuration you wish to move towards, a formal quote and contract will be finalized. The lump sum cost to replace the Aquion salt water batteries with a 300+kwh Lithium Ion composition storage system is \$410,205.28. This includes all integration and communications for a "turn key" product with a 3-4 month lead time. The Tesla PowerPack is an option that is considerably less per Kwh but the lead time is unknown and has been discussed as a year or longer.

In an effort to ensure we are interpreting the warranty of the Aquion system to your satisfaction, please share your thoughts. The invoice that was relayed used language copied from Aquion literature and states 5 years 3 years prorated. We want nothing more than to foster a good relationship and, without admission of culpability, are attempting to stand by the manufacturers claim.

Regards,

Brian Walden
Director of Operations, USVI/ BVI
Prosolar America, Llc.

On Fri, Oct 26, 2018 at 12:36 PM Richard Kahn <[REDACTED]> wrote:

brian just to reiterate, you warrantied a system and we are not interested in offsets. you told me earlier this week we would receive a proposal.
please be advised that there will be significant damages added to our claim if you think this is the way we need to go..

HBRK Associates Inc.

On Oct 26, 2018, at 12:14 PM, Brian Prosolar <[REDACTED]> wrote:

Morning Richard,

I'm awaiting a vendor response concerning a Lithium Ion storage option but have received some preliminary information I'd like to share.

There is a Nickel Iron battery option which has been the mainstay for the the Nissan Leaf and other electric vehicles.

This has a 30+ year life expectancy (11,000 Cycles @ 80% depth of discharge) and is compatible with all of the supporting infrastructure i.e. SMA inverters. chargers, etc.. Unfortunately there is a 4 month lead time for delivery.

The initial "turn key" cost analysis for this system is \$347,958.00. This is prior to any offsets. I'll continue to pursue options but appreciate any feedback as we move forward.

Regards,

Brian Walden
Director of Operations, USVI/ BVI
Prosolar America, Llc.

--
Brian Walden
Director of Operations, USVI/ BVI
Prosolar America, Llc.

340 626 7582

Prosolar Systems



Let's Get Social



--

Prosolar Systems



Let's Get Social



--

please note

The information contained in this communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for the use of the addressee. It is the property of JEE

Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com, and destroy this communication and all copies thereof, including all attachments. copyright -all rights reserved