

From: Richard Kahn <[REDACTED]>
To: michael glidden <[REDACTED]>
Cc: [REDACTED] <[REDACTED]>, [REDACTED] <[REDACTED]>
Subject: LSJ New Cat Generators
Date: Mon, 24 Sep 2018 18:38:35 +0000

mike please advise on formal invoice and other costs as requested last month..
thank you

Richard Kahn
HBRK Associates Inc

[REDACTED]

On Aug 23, 2018, at 2:27 PM, michael glidden <[REDACTED]> wrote:

Cool, will do.

MG.

On Aug 23, 2018, at 2:20 PM, Richard Kahn <[REDACTED]> wrote:

thank you for information
please proceed with obtaining a formal quote as jee would like to proceed..
in addition please think about any other costs involved..
thanks

Richard Kahn
HBRK Associates Inc

[REDACTED]

On Aug 23, 2018, at 1:59 PM, michael glidden <[REDACTED]> wrote:

That is a budget number and not a quote to buy number. A much more specific conversation involving cat, Russelectric and myself will need to take place if this is something Mr Epstein is serious about. Your total should be within range of being able to consider whether it is a direction to go in or not. MG.

On Aug 23, 2018, at 12:47 PM, Richard Kahn <[REDACTED]> wrote:

mike am i reading correctly that to replace existing LSJ generators with properly sized more efficient units the cost would be $38,000 \times 2 = 76,000$
please advise if correct and if there are any other costs involved..
thank you

Richard Kahn
HBRK Associates Inc



On Aug 23, 2018, at 9:24 AM, michael glidden <[REDACTED]> wrote:

Good morning Rich.

This is the alternate generator set to replace the existing 500 kw units. There would need to be two and they would be compatible with the Russelectric switchboard and able to be paralleled.

They would be capable of serving the existing load on LSJ with room for approximately a 50 to 75% increase over the existing demand.

The lead time looks to be the same as when we ordered the new rear ends, standard 10-12 weeks.

I asked for budget pricing as I have not gotten into specifics regarding any special programming or software for the Russ switch, if needed.

Let me know if you have any questions.

Thanks,

MG.

Begin forwarded message:

From: [REDACTED]
Subject: Re: Fwd: Altogether new quote
Date: August 22, 2018 at 11:23:59 AM AST
To: michael glidden <[REDACTED]>

Morning Michael,

I have put together budgetary pricing for the D175:

D175 - \$38,000

Lead time on the unit is currently 10 to 12 weeks

Let me know if you need anymore info.

Thanks,
Brandon Hillin
Electric Power Sales
Warren, GA

From: michael glidden <[REDACTED]>
To: [REDACTED]
Date: 08/22/2018 06:43 AM
Subject: Fwd: Altogether new quote

Just following up on our conversation on Monday about the two 175 units.
Thanks,
MG.

Begin forwarded message:

From: michael glidden <[REDACTED]>
Subject: Altogether new quote
Date: August 17, 2018 at 8:55:25 AM AST
To: [REDACTED]

Good morning Brandon.
Could you give me a call when you get a chance to discuss a new quote on a couple of gensets please.
Thanks,
MG.

Begin forwarded message:

From: michael glidden <[REDACTED]>
Subject: Re: Revised Quote
Date: July 10, 2018 at 9:08:16 AM AST
To: [REDACTED]

Good morning Brandon.
The quote is fine and I have passed it on to a gentleman by the name of Rich Kahn who will likely be giving you a call today to discuss it a bit further.
Thanks,
MG.

On Jul 9, 2018, at 3:13 PM, [REDACTED] wrote:

Good Afternoon Michael,

Wanted to follow up with you on thios quote and make sure it had everything you needed.

Let me know if we need to add anything to it.

Thanks,
Brandon Hillin
Electric Power Sales
Warren CAT



----- Forwarded by Brandon W Hillin/WTC on 07/09/2018 02:11 PM -----

From: Brandon W Hillin/WTC
To: michael glidden <[redacted]>
Date: 07/05/2018 10:39 AM
Subject: Revised Quote

Morning Michael,

Hope you had a great 4th!

I have revised the proposal to reflect both quotes:

We had an improvement in lead times, so I also updated the lead time for the 125 kW to 10 weeks.

Let me know how else I can help!

Thanks,
Brandon Hillin
Electric Power Sales
Warren CAT



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