

**From:** Larry Visoski <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Re: Wendy  
**Date:** Sun, 16 Sep 2018 22:22:55 +0000

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Just spoke to Wendy again,  
Wendy said she's going to present an offer tomorrow or Tue on the GIV,, according to her the buyer likes the history of the aircraft and it's upgrades, the veneer is repairable,, and not a hot item now,, she still would like to see the veneer quote when received,  
she said her main concern is the 5000 landing expense,, but countered her and said that is at least 5 years down the road for any operator,.

She been swamped with the LOI on the BBJ2 ( again, typical Broker)  
she's trying to play me,  
Also, she hoped that you would present an LOI at \$19M,, even though she says that will not be acceptable, ??  
She knows you've owned Boeing in the Past, and can preform,  
She said she also had offers hundred \$19M that we're not counter

Sent from my iPhone

On Sep 16, 2018, at 5:19 PM, jeffrey E. <jeevacation@gmail.com> wrote:

What about our g4 buyer

On Sun, Sep 16, 2018 at 4:29 PM Larry Visoski <[REDACTED]> wrote:

Jeffrey  
Wendy called,  
She informs she did receive an LOI with a Low Ball offer,  
It appears it's not the Saudi buyer, since she mentioned she expects that soon,,  
When I ask her how much the offer was,,  
She first said, Earlier this year, she received a \$19M offer that she indicated was not countered,, that was when her asking price was \$28M  
Only a guess, that must have been Sheldon Adelson (The Sands) hotel offer, that Walked away from the deal.

The current offer is Below \$19M she said,, but wouldn't disclose the number., she also said the current LOI has many stipulations that she thinks will not be acceptable to the buyer.,  
Should would tell me details.

She also Mentioned, if a price is agreed-upon, that a demo flight/mission trip would be possible for you,,

She still says, the bottoms line price is \$21M or very close to that number depending on the conditions of the Purchase agreement.

Thx  
Larry

Sent from my iPhone

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please note

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