

**From:** J <jeevacation@gmail.com>

**To:** Larry Visoski <[REDACTED]>

**Subject:** Re: GIV offer from Geordan & George Pursglove

**Date:** Tue, 05 Feb 2019 00:23:50 +0000

**Inline-Images:** image1.png

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1 do they expect us to keep title until final payment? 2. they should come up with more up front cash. 2m.  
. I dont want to divert your attention. they can find a mgmt co. . . they are responsible of course of all upgrades and maintenance. . .

On Mon, Feb 4, 2019 at 6:54 PM Larry Visoski <[REDACTED]> wrote:

Jeffrey

This offer is from the family that viewed the GIV twice. I spent 2 hours speaking with the Father George Pursglove during their second showing. They are Boca residents.

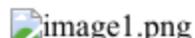
Not sure if this deal interests you?

See Gary's email below:

George Pursglove (Father).

Geordan Pursglove (son).

What I found on the internet about George Pursglove CEO:

image1.png

Sent from my iPhone

Begin forwarded message:

**From:** Gary Anzalone <[REDACTED]>

**Date:** February 4, 2019 at 6:33:47 PM EST

**To:** "[REDACTED]" <[REDACTED]>

**Subject:** GIV offer from Jordan Pursglove

Larry,

We have an offer on the GIV from the Pursglove family, via the personal assistant Danielle.

First of all, they are in love with the aircraft, they are in love with you, Pete and the pedigree & experience of the entire flight department.

After looking at a dozen other aircraft of various makes and models, they said they can recognize everything you have done to maintain and operate the aircraft in the owners best interest and they are super impressed with you.

In fact, they said they will be ready to buy the G550 by the time we are ready to sell.

Most important though, because we are all 'neighbors', they have fallen in love with the idea of us helping them as they transition from NetJets into private aircraft ownership.

So they are offering to give us \$1,500,000 cash now as-is no pre-buy, plus \$49,000 per month for the 36 months. We can bump this up to \$50k for easy math.

I explained that "if" this was to be considered we would also require a fair APR on the balance. Danielle agreed and we discussed that this could be factored into the payment or we could also easily add a small balloon at the maturity of the term.

During the finance term, they are willing to leave the aircraft under our care & custody, including paying for the hangar cost. They are even offering to pay one half of Pete's salary, and when if the new Boeing arrives their cost would drop to 1/3. Although we did not discuss a monthly or annual management fee, it would not be unreasonable to request this as well.

In a worst case scenario, if you did not want to deal with the management ingredient, we could always make them hire an independent third party management company to our approval.

I think this is a deal....no one defaults on 50% equity.

Call me when you have a few minutes to discuss it.

Sincerely,

Gary Anzalone - Partner



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please note

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JEE

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