

**From:** Larry Visoski <[REDACTED]>  
**To:** J <jeevacation@gmail.com>  
**Subject:** Re: Geordan  
**Date:** Mon, 11 Feb 2019 16:39:20 +0000

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Ok thx for clarifying

Sent from my iPhone

On Feb 11, 2019, at 11:34 AM, J <jeevacation@gmail.com> wrote:

no the total , is 2.950 . and they can finance it at 10k per month for 24 months 2.71 cash on closing. . 16k for you and pete per month if they choose to .

On Mon, Feb 11, 2019 at 11:31 AM Larry Visoski <[REDACTED]> wrote:

Ok so I present this offer correctly:  
Total purchase price is \$2.75M cash,  
And if they want to finance a portion of the \$2.75M  
it's \$10k per month?

Is this correct?

Sent from my iPhone

On Feb 11, 2019, at 11:04 AM, J <jeevacation@gmail.com> wrote:

2.75 cash. . 10k per month for purchase and if they want pete and you its 16k per month. they pay all after

On Mon, Feb 11, 2019 at 11:00 AM Larry Visoski <[REDACTED]> wrote:

Just a recap,  
Last numbers  
\$2.8M cash  
(This took into account the \$200k discounts for 50% of estimated CPDLC cost)  
\$10k per month for 24months  
Total purchase price was:  
\$3,040,000.00

Pls advise on new price structure, taking into account the 36month / 10,000 hours items due by years end.

Thx  
Larry

Sent from my iPhone

On Feb 11, 2019, at 10:26 AM, J <jeevacation@gmail.com> wrote:

total of 500k. we wil pay half of all. . must have contract signed today you can talk to him alone.

On Mon, Feb 11, 2019 at 10:20 AM Larry <[REDACTED]> wrote:

Jeffrey,

Just a recap on GIV maintenance items coming up:  
CPDLC worse case is \$400k Geordan was excited about 50% participation on our part.

Due list man hours quoted by Gulfstream CMP Report  
36month items 231 manhours \$148.00 per hour = \$34k  
Additional over and above man hours 185 Manhours =\$27k

Also, the GIV will require ADSB-Out Version 2 by 2020, I have this quote from Rusty at Gulfstream \$24k,. (We have ADSB-Out Version 1 already installed in the GIV.

I did a 300 hour / 150 Landing Maintenance projection on our Gulfstream CMP Tracking , which includes the 36month items ,,it came up with 690.5 manhours, = \$102,120.00 this would clean up the aircraft for a year,

Also note, Pete informs of a 10,000 hour inspection on the GIV which is 198 hours away,, we have a total time of 9,806 airframe hours, the 300 hour projection includes the 10,000 items that will become due as well

Thx  
Larry

Sent from my iPad

On Feb 11, 2019, at 2:10 AM, J <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)> wrote:

Its our problem. Let's talk in morning

On Mon, Feb 11, 2019 at 12:01 AM Larry Visoski <[REDACTED]> wrote:

Jeffrey

Geordan is going to call me tomorrow afternoon, here is the text message I Received from Danielle:

“Would like to talk a little more about the plane and some further questions if at all possible”

Should I mention the 36month items that are due April 1st, As a prebuy option? [REDACTED] pretty sure Geordan is going to ask about upcoming maintenance, if they hire outside source to report the due list items, the 36month items will come up.

Pls advise on how to handle the call? Or should I recommend, “Rich” speaking to Geordan again?

Sent from my iPhone

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