

From: J <jeevacation@gmail.com>
To: Larry Visoski <[REDACTED]>
Subject: Re: GIV sale
Date: Sun, 03 Mar 2019 00:14:35 +0000

Good work

On Sat, Mar 2, 2019 at 6:28 PM Larry Visoski <[REDACTED]> wrote:

Jeffrey

Thomas Huff the GIV buyer just called me,,

As of two days ago, he told Gary that he would have to wholesale his Falcon 50 and Premier Jet Before committing to buying the GIV.,which was disappointing to hear.

I informed Thomas, once we install CPDLC on the GIV it will be much more attractive for a quick sale to others. He agreed, and is VERY excited to proceed.

Thomas spoke to his personal bank, who also uses Thomas's charter company for Corporate use.,

The bank is willing to take his Falcon 50 and Premier jet as collateral and give Thomas the loan to buy the GIV., they also gave Thomas 12months to sell his Aircraft, which doesn't effect us.,

Thomas also said, he would not tell the bank the aircraft is down for CPDLC installation, he would rather close and just continue with the install.

Thomas mentioned, he is possibly willing to close before the install of the CPDLC, and offered a lease back at direct operating cost, (fuel) if you need to use the plane while the G550 is down for interior Mx., Before the CPDLC install starts.

The only open end portion is the airworthy maintenance items that are found during the 36month inspection, that would be our responsibility to repair.

[REDACTED] not sure what price he will offer, at this point, Gary has told him we have a \$3.5M ask with CPDLC / 36month items completed.

Thomas mentioned, we are only a couple hundred thousand dollars apart, my guess, he will start at \$3.2m and maybe come up to \$3.3m

He never committed to a price he is willing to pay, [REDACTED] sure we will hear something this evening or tomorrow at the latest,

Thomas mentioned there would be no pre-buy, he will use Wendy's pre-buy, and only request a maintenance test flight, and possible records research only.

I await his offer and will fwd ASAP,

Wanted to keep you updated at this point

Thx
Larry

Sent from my iPhone

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JEE

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