

**From:** J <jeevacation@gmail.com>  
**To:** Larry Visoski <[REDACTED]>  
**Subject:** Re: Fans1A / CPDLC JEJE N120JE 02.21.19.pdf  
**Date:** Sat, 23 Feb 2019 01:29:22 +0000

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Ok

On Fri, Feb 22, 2019 at 8:15 PM Larry Visoski <[REDACTED]> wrote:

Jeffrey

I had Pete reach out to Stevens Aerospace and Defense in systems, located in Macon GA And also Private Sky Aviation located in Fort Myers FL. To provide price quotes for The GIV Maintenance.

Clay Lacy called and informed they could NOT honor the \$35k discount, after further review of our MOD and STC's status on the GIV, they are offering a \$25k discount, their total price is \$313,211 for only Fans1A, CPDLC installed only, I await there quote on the 36 month inspection items that are also due.

We received an aggressive price quote from "Stevens aerospace and defense systems" today  
Fans1A CPDLC is \$282,481  
36month items \$60,504.00  
Total \$342,985.00

Steven's just open an new facility in Macon Georgia,  
They are well know for Gulfsream maintenance.,  
See attached quote.

I hope to have Private Sky's quote by COB Monday.

[REDACTED] leaning towards Stevens at this point, if you agree?

Thx,  
Larry

Sent from my iPhone

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please note

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